



College Station Independent School District

Success...each life...each day...each hour

MEMORANDUM

To: Dr. Clark Ealy, Superintendent

From: Glynn Walker, Deputy Superintendent

Date: November 12, 2014

Subject: Consider action to award RFQ# 15-004 Financial Services

Agenda Item: K-5

Board Priority/
District Goal: Priority 3, Goal 4

BACKGROUND

Financial Advisors provide many services to the district including, but not limited to, debt service calculations, bond elections, bond sales, continuing disclosures and investments. CSISD advertised Request for Quotes (RFQ) #15-004 Financial Advisor Services, according to Texas state law and Board Policy. Four (4) vendors responded to this RFQ and were evaluated by a committee of district administrators from Business, Facilities and Purchasing Departments. The Three vendors were interviewed by the committee of district administrators and a CSISD School Board representative.

Due to the projected fast growth of the district, and the need for a broad scope of financial services within the next five (5) years, the committee recommends Southwest Securities to provide us financial advisor services. Southwest Securities has a diversity of statewide public school clients, including many fast growth districts. References report excellent results regarding multiple bond sales and financial services.

RECOMMENDATION

It is recommended that CSISD Board of Trustees award RFQ #15-004 Financial Advisor Services to Southwest Securities effective January 1, 2015.

A handwritten signature in black ink, appearing to read "Glynn Walker".

GLYNN WALKER
Deputy Superintendent for
Business and Operations

1812 Welsh Avenue
College Station, TX 77840
979-764-5400 -- www.csisd.org

A handwritten signature in black ink, appearing to read "Clark C. Ealy".
11/14/14

CLARK C. EALY, Ph.D.
Superintendent of Schools