

**College Station Independent School District
Awarded Athletic Supplies RFP# 8-011 for 2008-2009**

Description	Monograms & More	Tennis Outlet	Riddell	Sports Imports, Inc.	Coachcomm, LLC	Billy Azbell Electronics	Georgetown Sporting Goods, Inc.	B&B Athletic Supply	The Complete Athlete	BBI Tennis Group	Texas Swim Shop	Buck Terrell	CC Creations	JV Pro	M-F Athletic Co.	Pioneer Mfg. Company	Sport Supply Group, Inc. DBA BSN
NUMBER OF AT SCHOOL VISITS:	As needed	1	As needed	1	No response	2	As many as requested	12	As needed	1 or 2 per school yr	None	No response	50-100	0	Visits must be scheduled w/local rep	4	No outside sales rep in area at present time
HOW OFTEN REP. WOULD VISIT:	As needed	1 per yr	As needed	As needed	No response	Every 6 mth	AS many as necessary	Monthly	As needed	Every 12 to 16 wks	None	No response	daily	0	Visits must be scheduled w/local rep	4	No outside sales rep in area at present time
CATALOG:	Yes	No	Yes	No	No response	No	No	Yes	No	Yes	No	No	Yes	No	Yes	No response	
PERCENTAGE DISCOUNT:	20%	0-30%	1-23%	0%	0%	No response	20-30%	25%	25-30%	20%	No response	5%	25%	Not applicable	10%	No response	10%
COMMENTS:	20% off all catalog prices, printing included in that.			Sole Source	Please call for prices		Percentage varies on vendors & items		Early order discounts for all sports. Call for quote.		No catalog, bids are submitted to the district when requested	Website catalog					
FALL BILLING AVAILABLE:	Yes	Yes	Yes	Yes	No, only special circumstance	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	No	No, net 30 terms	Yes	Yes
FREE SHIPPING:	Yes	Free shipping on tennis balls, 2 case minimum	See attached	No	No	Yes	Yes	Yes	Yes, depends on dollar amt, UPS or freight	Not on OW/Os shipping	Yes	No	Yes	N	Yes	Yes	Yes
MINIMUM ORDER:	No	No	See attached	No	Yes, \$50.00	No	No	No	No	Yes, \$50.00	No	No	Yes	Yes, 1	No	No	Yes, minimum order of \$25.00
NOTES:																	
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	None	None	See attached	None	None	None	None	None	None	None	None	5% discount on items mfg. or reconditioned by Buck Terrell Athletics	None	No response	See attached regarding items not discounted	Prices are based on quantities purchased, please call for prices	See attachment for items not discounted
REFERENCES:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Felony Conviction:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Conflict of Interest:	Not signed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Not signed	Yes	Yes	Yes	Not signed	Not signed	Yes	Yes	Yes

Description	Clarke Distributing Co.	World Sporting Goods, Inc.	Soccer Time	Alert Services, Inc.	Team Express	Athletic Supply, Inc.	Soccer Post	Swim Shops of the Southwest	ProMaxima Mfg.	Webb Electronics	Douglas Protective Equipment	Soccer 4 All
NUMBER OF AT SCHOOL VISITS:	0	2- 3 times	Not available	4-5 times	1	10	0	If needed	When needed	10	6	No response
HOW OFTEN REP. WOULD VISIT:	0	twice a yr	Not available	4-5 or as needed	once every 2 mths	Every 4 wks	0	If needed, PO's work for our products	When needed	Monthly	Every other mth, or when asked	No response
CATALOG:	Yes	Yes	No	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No
PERCENTAGE DISCOUNT:	0%	0%	30% of manufacturers suggested retail	23%	0-10%	25-40%	10-40%	20-25%	Already discounted 30-40%	No response	0%	20-35%
COMMENTS:	Prices in catalog and price list already reflect wholesale.						No catalog available	Catalog 12 or more pricing applies, it is 20-25% off retail			Direct Pricing	
FALL BILLING AVAILABLE:	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes, billing takes place after the completion of purchase order
FREE SHIPPING:	No	No	Yes, not on overweight - oversize items.	Yes, see attached for specifics	Yes, on in-stock items only, non-stock items call for freight.	Yes	Yes	Yes, on UPS items actual freight for truck items	No	No	No	Yes, except on heavy or large items, including goals, etc.
MINIMUM ORDER:	No	No	No	No	No	No	Yes, \$75.00	No	No	No	No	No
NOTES:												
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	None	None	None	See attached letter for specifics	None	None	None	None	None	None	None	Heavy and large items, i.e. goals, please call for pricing
REFERENCES:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Felony Conviction:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Conflict of Interest:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Not signed	Not signed	Not signed