



**CONTRACT PRICING WORKSHEET**  
For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

2/9/11

*This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.*

Buying Agency:	COLLEGE STATION ISD	Contractor:	PHILPOTT MOTORS
Contact Person:	MARK PANTEL	Prepared By:	RICHARD HYDER
Phone:	(979) 764-5408	Phone:	(409) 853-3440
Fax:		Fax:	(409) 724-0886
Email:	MPANTEL@CSISD.ORG	Email:	RICHARD.HYDER@PHILPOTTMOTORS.COM
Product Code:	D23	Description:	2011 FORD F150

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$ 18,279.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
FLOOR PLAN INTEREST	\$ 314.84	EXTERIOR--WHITE	\$ -
LOT INSURANCE	\$ 44.98	INTERIOR--GRAY	\$ -
AUTOMATIC TRANSMISSION	\$ -		
AIR CONDITIONING	\$ -		
ANTILOCK BRAKES	\$ -		
145" 8' BED	\$ -		
VINYL SEATING 40/20/40	\$ -		
AMFM RADIO	\$ -		
6750# GVWR	\$ -		
		Subtotal From Additional Sheet(s):	\$ -
		Subtotal B:	\$ 359.82

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
PDI CHARGE	\$ 80.00		
CREDIT F12WQ145	\$ (3,607.00)	Subtotal From Additional Sheet(s):	\$ -
3.7L V6 GAS/E85--302 HP, 278 FTLBS TORQUE	\$ 830.00	Subtotal C:	\$ (2,697.00)
Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).		For this transaction the percentage is:	-14%

**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

Description	Cost	Description	Cost
DELIVERY 200 MILES	\$ 300.00		
		Subtotal D:	\$ 300.00

**E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)** \$ 16,241.82

Quantity Ordered:	4	X Subtotal of A + B + C + D:	\$ 16,241.82	=	Subtotal E:	\$ 64,967.28
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**F. H-GAC Fee Calculation (From Current Fee Tables)** Subtotal F: \$ 600.00

**G. Trade-Ins / Other Allowances / Special Discounts**

Description	Cost	Description	Cost
		Subtotal G:	\$ -

**Estimated Delivery Date:** 60 DAYS ARO **H. Total Purchase Price (E+F+G):** \$ 65,567.28



**PAGE 2--ADDITIONAL OPTIONS**

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<b>Buying Agency:</b>	COLLEGE STATION ISD	<b>Contractor:</b>	PHILPOTT MOTORS
<b>Contact Person:</b>	MARK PANTEL	<b>Prepared By:</b>	RICHARD HYDER
<b>Phone:</b>	9797645408	<b>Phone:</b>	4098533440
<b>Fax:</b>	0	<b>Fax:</b>	4097240886
<b>Email:</b>	MPANTEL@CSISD.ORG	<b>Email:</b>	RICHARD.HYDER@PHILPOTTMOTORS.COM
<b>Product Code:</b>	D23	<b>Description:</b>	2011 FORD F150

**B. Additional Published Options to be added to page 1**

Description	Cost	Description	Cost
			<b>Subtotal B:</b> \$ -

**C. Additional Unpublished Options to be added to page 1**

Description	Cost	Description	Cost
			<b>Subtotal C:</b> \$ -