

College Station Independent School District  
Library Books RFB #12-011

Vendor	Enlow Publishing	Mason Crest Publishers	Infotbase Publishing (Fracts on file, Chelsea House, Ferrous)	Letro Inc dba Escue & Associates	Scholastic Library Publishing, Inc.	Esco Publishing, Inc. dba Salem Press, H.W. Wilson	Rand McNally
General Trade Books - regular, trade, adult and young adult 1. Fiction and non-fiction from standard trade book publishers							
Discount from Publisher's List	N/A	N/A	N/A	N/A	40% selected Scholastic Titles	No response	No bid
2. Books - Publishers Library Editions (reinforced bindings)							
Discount from Publisher's List	25% off list	25% off list	0-10%	0-30%	30% Children's Press, Franklin Watts, selected Scholastic Titles	10%	
3. Books - Pre-bound - Library Bindings							
Discount from Publisher's List	N/A	N/A	N/A	N/A	N/A	No response	
4. Books - Pre-bound - Paperback							
Discount from Publisher's List	N/A	N/A	N/A	N/A	N/A	10%	
5. Books - Audio Books							
Discount from Publisher's List	N/A	N/A	List price	N/A	N/A	No response	
Discount from Publisher's List	N/A	N/A	N/A	List price	0% Trueflix	10%	
7. Digital Media Books (eBooks, eBooks on CD, eBooks on DVD)							
Discount from Publisher's List	N/A	N/A	N/A	N/A	N/A	No response	
Discount from Publisher's List	N/A	N/A	N/A	N/A	0% Grolier Online	No response	

Vendor	Erskow Publishing	Mason Crest Publishers	Infobase Publishing (Facts on file, Chelsea Hoiles, Ferguson)	Lekro Inc dba Escue & Associates	Scholastic Library Publishing, Inc.	Ebsco Publishing, Inc. dba Salem Press, H.W. Wilson	Grand McNally
Bid cover sheet							
Indicate current sales representative:							
Name:	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Patr Walnberg	Marcia Litvin	
Address:	32711 Teal Street, Brookshire, TX 78423	32711 Teal Street Brookshire, TX 78423	32711 Teal Street Brookshire, TX 78423	32711 Teal Street Brookshire, TX 78423	11306 Crooked Pine Cypress, TX 77429	2 University Plaza, Hackensack, NJ 07601	
Phone:	800-676-2093	800-676-2093	800-676-2093	800-676-2093	281-955-0194	800-221-1597 ext 1474	
9. Complete catalog and processing	1.30	1.25	1.25	1.30	Please add comments, price varies.	0.00	
10. Catalog Kits	0.95	0.95	0.75	0.95	0.70	0.00	
Can MARC record data disks be supplied?	Yes	Yes	Yes	Yes	Not disks buy CD/Roms or emailed.	Yes	
Do you provide hosting services?	No	No	Yes	Yes	No	Yes	
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)			Publishers with Ebooks have hosted sites	Publishers with Ebooks have hosted sites		Cross searching, downloading to handheld devices - databases -Ebooks	
Is the hosting fee annual or monthly?	N/A	N/A	N/A	Annual		None	
Is the hosting fee flat, per title, or per usage?	N/A	N/A	N/A	Flat		No response	
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Texas Resident Certification:	No-Complete	No-Complete	No-Complete	Yes-Complete	No-Complete	No-Complete	No-Complete
Department Certification:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Notes:							
	No bid all items						

Vendor	Mackin Educational Resources	Barnes & Noble	Follett Library Resources	Lecturium Publishing	Garratt Book Company	Rainbow Book Company	Cherry Lake Publishing	Capstone
General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers								
1. Discount from Publisher's List	15-35%	20%	0-45%	20% discount off the publisher's list prices; discount already reflected in catalog	No response	25%	30%	N/A
2. Books - Publishers Library Editions (reinforced bindings)								
Discount from Publisher's List	15-35%	20%	0-30%	20% discount off the publisher's list prices; discount already reflected in catalog	30%	25%	30%	25% off list price
3. Books - Pre-bound - Library Bindings								
Discount from Publisher's List	No bid	20%	30%	20% discount off the publisher's list prices; discount already reflected in catalog	No response	25%	N/A	N/A
4. Books - Pre-bound - Paperback								
Discount from Publisher's List	15-35%	20%	30%	20% discount off the publisher's list prices; discount already reflected in catalog	No response	10-35%	N/A	N/A
5. Books - Audio Books								
Discount from Publisher's List	5-25%	20%	0%	20% discount off the publisher's list prices; discount already reflected in catalog	No response	N/A	N/A	25% off list price
Discount from Publisher's List	0%	Pending	0-45%	No response	No response	Varies	30% unlimited access w/in bulk pricing 0% discount from list, single user 30% discount from list	25% off list price
7. Digital Media (e-books, audiobooks, etc.)								
Discount from Publisher's List	0%	No response	0%	No response	No response	N/A	N/A	N/A
Discount from Publisher's List	0%	No response	Discount may be available for multi-database or multi-site	No response	No response	N/A	N/A	0%

Vendor	Mackin Educational Resources	Barnes & Noble	Follett Library Resources	Lecturum Publishing	Garnett Book Company	Rainbow Book Company	Cherry Lake Publishing	Caystone
<b>Vendor</b>								
<b>Bid cover Sheet</b>								
<b>Indicate current sales representative:</b>								
Name:	Tuan Nguyen	Alhell De Los 711 TX Ave College Station, TX 77840	Billy Morrow Katy, TX 77494	John Wayne 321 Century Plaza Dr. Ste 100 Houston, TX 77073	Gary May 762 Cleveland Street Houston, TX 77007	Lowell Rosenthal Houston, TX	Karl Gunderson P O Box 7307 Houston, TX	Norm Deming
Address:	Flower Mound, TX							
Phone:	214-437-8665	979-764-8969	888-511-5114 ext 3804	281-233-0000	713-419-6945	832-877-8384	281-353-8998	713-876-4634
<b>9. Complete catalogs and accessibility</b>	File record set in addition to MARC record	No response	0.69	See attachment, varies	0.90 unattached/95 attached	Free	1.19 -flat	Varies
<b>10. Catalog kits</b>		No response	0.88	See attachment, varies		Free	Free	Varies
Can MARC record data disks be supplied?	Yes	No	All MARC records are downloaded through www.titlanvive.com	Yes	Yes	Yes	Yes	Yes
Do you provide hosting services?	Yes	No	Yes	No	No	No	Yes	Yes
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)	MachinVIA will continue to host unlimited simultaneous plus downloadable Ebooks		Folletts/elf Download option to Windows or MAC computer, iPads, Android Tablets 3.0 via mobile apps				Folio book support handheld devices including iPad	Pebbleco database, Capstone Interactive Library, mYON reader
Is the hosting fee annual or monthly?	None		Free				Annual	Yes Annual subscription, flat RLE ownership on
Is the hosting fee flat, per title, or per usage?	No response	Complete	Free	Complete	Complete	Complete	Flat fee	CIL titles
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete	Not signed	Complete
Conflict of Interest:	No-Complete	Yes-Complete	No-Complete	No-Complete	No-Complete	No-Complete	No-Complete	No-Complete
Texas Resident Certification:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Department Certification:								
Notes:				Shipping : free of charge for orders of \$5,000 net or more. 8.95% will be added to orders of \$2,000 to \$ 4,999.99 net . 10% will be added to orders of up to \$1,999.99 net				

Vendor	World Book, Inc.	Perma-Bound Books	Marshall Cavendish	Bound to Stay Bound Books, Inc.	Overlooked Books	Lerner Publishing Group	Baker and Taylor	Davidson Titles, Inc.	M. E. Sharpe, Inc.
General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers									
1. Discount from Publisher's List	0%	15% discount included in catalog/website	30%	No bid	0-25%	N/A	No bid	25%	N/A
2. Books - Publishers Library Editions (reinforced bindings)									
Discount from Publisher's List	0%	15% discount included in catalog/website	30%	No bid	0-25%	25%		22%	0% Free shipping
3. Books - Reinforced - Library Bindings									
Discount from Publisher's List	N/A	Additional 5% off pre-discounted prices	30%	30% discount from publisher list, plus prebinding charge of \$6.50 per book. Short discount titles are returned, Inc. 10%	0-25%	N/A		30%	0% Free shipping
4. Books - Pre-bound - Paperback									
Discount from Publisher's List	N/A	Additional 5% off pre-discounted prices	30%	No bid	0-25%	N/A		The Producers/publisher's school and library prices will be honored.	0% Free shipping
5. Books - Audio Books									
Discount from Publisher's List	N/A	0%	No response	No bid	0%	N/A		0%	N/S
Discount from Publisher's List									
Discount from Publisher's List	Included with subscription to an advanced online subscription	15% discount included in catalog/website	30%	No bid	N/A	25%		0%	0%
7. Digital Books (eBooks, eBooks, etc.)									
Discount from Publisher's List	N/A	No bid	No response	No bid	N/A	N/A		No bid	0%
Discount from Publisher's List									
Discount from Publisher's List	Varies	No bid	No response	No bid	N/A	N/A		0%	N/A

Vendor	World Book, Inc.	Penna-Bound Books	Marshall Cavendish	Bound to Stay Bound Books, Inc.	Overlooked Books	Lerner Publishing Group	Baker and Taylor	Dawson Titles, Inc.	M.E. Sharpe, Inc.
<b>Blind cover Sheet</b> Indicate current sales representative: Name: Address: Phone:	Sandra Heckman P O Box 212 Port Neches, TX 77651 409-722-5829	Kaye Langerhans 1312 Wilderness Austin, TX 78746 512-329-8500	Tom Rathburn 3132 Springdale Drive Bedford, TX 76021 817-656-2560	Milton Van Dusen c/o Bound to Stay Bound 800-637-6586 ext 3530	Patrick Anderson 755 Loop Rd. Killeen, TX 76542 888-463-1169	Karl Gunderson 502 Mungy Ct. Spring, TX 77388 281-353-8909	Ann Heubeger 1805 Whitney Way Austin, TX 78741 979-374-7442	Chuck Moore 330 Bay Ford Rd # 210 Spring, TX 77386 417-437-1085	
9. Complete captioning and processing	Please see attachment	0.40	No response	1.40	20 MARC records + 69 Book for their ready processing	1.45	records, barcodes, some books and DVDs if needed	See attachment "A"	
10. Catalog kits	Please see attachment	1.03	No response	0.84	Labels come free with MARC records	0.25	0.99	See attachment "A"	
Can MARC record data disks be supplied?	Please see attachment	Yes, free	No response	No	Yes	Yes	Yes	Yes	
Do you provide hosting services?	Yes World Book owns a collection of general reference data bases that are hosted on World Book servers and are available thru an online subscription	No	No response	No	No	Yes Hosting services provided at no cost with purchase order Lerner Digital materials	Yes Interactive and ebooks, databases are hosted, these may be downloaded as text to handheld devices	No	
Is the hosting fee annual or monthly?	Annual					N/A	N/A	N/A	
Is the hosting fee flat, per title, or per usage? Factory Connection Notice: Conflict of Interest: Texas Resident Certification: Department Certification:	Flat fee per data base Complete Complete No-Complete Complete	Complete Complete No-Complete Complete	Complete Complete No-Complete Complete	Complete Complete No-Complete Complete	Complete Complete Yes-Complete Complete	N/A Complete Complete No-Complete Complete	Flat, per title Complete Not signed No-Complete Complete	N/A Complete Complete No-Complete Complete	
Notes:	Database subscription discounts are based on ESC Region II (TEPC) bid pricing. This pricing represents a discount off the list price that varies based on the database package chosen.								
	30% discount from publisher list price in effect at time of shipment plus prebinding charge of \$6.50 per book firm through August 31, 2013. Short discount titles are reduced by 10%. (Deduct .40 from BT58 catalog price)								
	Free shipping on all orders								

Vendor	The Gale Group, Inc.	Garath Stevens	Rosen Publishing
General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers Discount from Publisher's List	0% Contact sales rep. for discounts as discounts and pricing vary by title	No bid	No bid
2. Books - Publishers Library Editions (reinforced bindings) Discount from Publisher's List	0% Contact sales rep. for discounts as discounts and pricing vary by title	25%	25% for all Rosen titles - 15% for all Britannica Educational Publishing titles in Rosen catalogs
3. Books - Pre-bound - Library Bindings Discount from Publisher's List	N/A	No bid	No bid
4. Books - Pre-bound - Paperback Discount from Publisher's List	N/A	No bid	No bid
5. Books - Audio Books Discount from Publisher's List	No response	No bid	25% for all Rosen titles - 15% for all Britannica Educational Publishing titles in Rosen catalogs
Discount from Publisher's List	No response	25%	25% for all Rosen titles - 15% for all Britannica Educational Publishing titles in Rosen catalogs
7. Books - Audio Books (CDs, DVDs) Discount from Publisher's List	N/A	No bid	No bid
Discount from Publisher's List	No response	No bid	25%