

**COLLEGE STATION INDEPENDENT SCHOOL DISTRICT
ATHLETIC SUPPLIES, APPAREL AND EQUIPMENT RFP# 14-009**

Response	Brace Remaining Company	Diverse Technology Works, LLC	Blue House Tees	Sportswear, Inc.	Bucks Travel Athletics	Reef Motivations, Inc.	Sign Solutions, Inc.	Alert Services, Inc.	Tennis Express	Grady Zak	Bill Price Special Corp	Soccer Profs Midway	Kenshield Designs	Promaxima	888 Tennis Group	Sakar Sports	CV Sporting Tables	Team Express
NUMBER OF AT SCHOOL VISITS:	As needed	1	0	0	4	2-3	0	2-3	0	3	0	0	0	2-3	N/A	0	No response	10-12
HOW OFTEN RESP. WOULD VISIT:	As needed	Yearly	0	0	Quarterly	By appointment with sales rep.	None unless requested	4-5 or as needed	0	As needed	0	0	0	Yearly	N/A	0	No response	Once a month, or as requested
CATALOG:	Not included	Not included	Not included	Not included	Included	Included	Not included	Included	Not included	Not included	Not included	Not included	Not included	Included	Not included	Included	Included	Not included
PERCENTAGE DISCOUNT:	15-40%	14.28%	0%	0	3%	5-10%	10%	0-23%	30%	0%	10%	10-35%	0%	0-25%	20%	10-15%	0%	5-40%
COMMENTS:	Price depends on size of order	None	None	None	None	None	Discount if multiple boards ordered at one time	None	off retail price	Net pricing with quantity price breaks.	None	Free shipping for orders over \$50.00	None	Different discounts apply for different items	None	Phone call follow up	Custom ordered products	None
FREE SHIPPING:	No	Yes, demo unit shipped at no charge	Yes	No	No	Yes	No	See attached letter	Yes for orders over \$75.00, except oversized and heavy item.	Yes	No	Yes, on orders over \$50.00	Yes	No	No, cost based on weight and dimensions	No	No	No, 0-10%, or freight quote for oversized, heavy items
MINIMUM ORDER:	No	Yes, one unit	Yes, B	No	No	Yes	No	See attached letter	No	Yes, 13 pieces for screen print, 5 pieces for embroidery	\$50.00	Yes, to receive free shipping	No	No	No	No	No	Yes, \$50.00, orders less than \$50.00 there will be a \$7.50 charge
NOTES:	None	\$400.00 on \$2800.00 price	None	None	Normally lower than standard rates if we deliver	None	None	None	None	None	Freight, shipping, actual freight charges apply	None	None	None	None	None	None	None
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	None	None	None	None	None	No discount on Pukka caps	None, we also offer "school" pricing on banners, yard signs and decals.	See attached letter	Court equipment and accessories	On most screen printed shirts, we give 5 free shirts for every 50 ordered.	None	Discount varies depending on qty and brand. Call for final quote	None	None	None	Paint and paint accessories excluded.	All of our products are custom ordered and priced accordingly	Items that end with .97 or .98 can not be further discounted
REFERENCES:	Included	Included	Included	No response	Included	Included	Included	Included	Included	Included	Not included	Included	Included	Included	Included	Included	Included	Included
CONFLICT OF INTEREST:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
DEBARMENT FORM:	Included	Included	Included	Not signed	Included	Included	Included	Included	Included	Included	Not included	Included	Included, not signed	Included	Included	Included	Included	Included
RESIDENCE CERTIFICATION:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
FELONY CONVICTION:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included

Description	S+B Worldwide, Inc.	Monograms and More	Progers Athletic Company	Altium Athletics Equipment Co.	OC Creations	Maxco Supply	Bobby Evans Sporting Goods, Inc.	Georgians Sporting Goods	Rusher Fitness Equipment	Clear Items	Texas Swim Shop	Brants Uniform Factory	Gleason Gear	Playpro Sports Today Inc.	Blue Moves Tees	Staley Fitness Equipment
NUMBER OF AT SCHOOL VISITS:	Can be discussed	No response	2 per year	N/A	As needed	4	12	One a month	5	0	0	0	3-4	6	0	5
HOW OFTEN REP. WOULD VISIT:	As needed	As needed	Every 6 weeks	N/A	As needed	Quarterly	Once a month	No response	As needed	0	N/A	0	About once a quarter or as needed	Bi-monthly	0	As needed
CATALOG:	Included	Included	Not included	Included	Included	Not included	Not included	Not included	Not included	Not included	Not included	Not included	Included	Included	Online catalog	Not included
PERCENTAGE DISCOUNT:	18%	20%	5%	18%	0-20%	12-18%	0%	25%	10-30%	35%	10-20%	Call for pricing	5%	3-10%	0%	0-20%
COMMENTS:	Discount not to be combined with sales, offer codes, internet specials or quantity breaks.	None	None	None	None	None	Catalog already discounted	None	None	None	None	None	None	None	None	None
FREE SHIPPING:	Yes	No	No, please call for accurate shipping charge	Yes	Yes, varies	Yes	No, shipping only on large items	Yes, Heavy items, (tracks plus) would require freight	No	No response	Yes	No	No	Yes, depends on product	Yes	No
MINIMUM ORDER:	No	100	No	No	Yes, varies	No	No	No	No	No response	No	No	No	No	Yes, 8	No
NOTES:	Dropship items are charged shipping prepaid and added to invoice	None	None	None	None	None	None	None	None	None	None	None	Freight is prepaid and added to invoice	None	None	None
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	Items labeled FOB dropship will be charged shipping, prepaid and added to invoice. Installation not included	None	None	Excursions, pole vault, high jump crossbars, vaulting poles, portable pressbox donkey's	Discount varies on quantity	Gatorade products, Rx aligns, Vectra, Genysis, Game Ready, Ice Machines, Whirpools, AED's, and all rehydration items.	None	None	None	None	None	Included	None	None	None	None
REFERENCES:	Included	Included	Included	Included	Included	Included	Included	Included	Included, not signed	Included	Included	Included	Included	Included	Included	Included, not signed
CONFLICT OF INTEREST:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
DEBARMENT FORM:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
RESIDENCE CERTIFICATION:	Included	Included-Texas	Included	Included	Included-Texas	Included	Included-Texas	Included-Texas	Included	Included-Texas	Included-Texas	Included	Included	Included-Texas	Included-Texas	Included-Texas
FELOWY CONVICTION:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included

Description	Gulf Coast Athletics	Victory Custom Athletics, Etc.	Midwest/ All American	Visual Promotions	Geostar Sport	American Team Sport	Barcelon Sports	Business Sports Group	Season, Inc.	East Texas Sports Center	18-S Trainin Supply	All Sporting Goods
NUMBER OF AT SCHOOL VISITS:	15	4	As often as needed	No response	0	N/A	5	2	No response	6	0	12
HOW OFTEN REP. WOULD VISIT:	Every month	Every 3 months	As often as needed	We try to do all online/phone, but can visit if needed	N/A, out of state vendor	N/A	Every couple of months	2	As needed	Bimonthly	0	Monthly
CATALOG:	Included	Not included	Included	Included	Included	Not included	Included	Not included	Not included	Not included	Included	Included
PERCENTAGE DISCOUNT:	0-30%	0%	1-40%	5-15%	10%	10-40%	15%	None	0%	5-20%	5-10%	0%
COMMENTS:	Discount varies, per item basis.	None	See attachment	Will send quote	See attachment for additional discount information	Drop ship only	None	None	None	None	Discounts vary	Would be available at any time with 24hrs notice
FREE SHIPPING:	Yes, on select items	No	Yes, on most items; see attachment	No	Supplies ship free, truck delivery items will be discounted and current freight charges will be added.	Yes	Yes	No, usually delivered free	Yes	Yes, only items that require extra freight.	No, varies, call for quote if needed	No, 12% of order, \$7.50 minimum
MINIMUM ORDER:	Yes, orders less than 12	No	Yes, 12 custom cloth items	No	No	Yes \$50.00	No	No	Yes, \$500.00	No	No	Yes, varies depending on what is ordered IE: Imprinted items 12min.
NOTES:	None	During the summer months, April 30 to Sept 30th, our baseball and softball uniforms we offer, buy 1st set at regular price, 2nd set at 1/2 price.	See attachment	No	None	See attachment for discount form	None	None	None	None	None	None
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	None	None	See attachment	None	"Only from Gopher" items are not eligible for discount. Assembly and/or installation is not available.	None	None	None	None	None	None	We are an exclusive institutional team dealer. We have no retail therefore everything we sell is discounted from MFG. suggested retail up to 40%
REFERENCES:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
CONFLICT OF INTEREST:	Included	Included not signed	Included	Included	Included	Included	Included	Included, not signed	Included	Included	Included	Included
DEBARMENT FORM:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
RESIDENCE CERTIFICATION:	Included-Texas	Included	Included	Included-Texas	Included	Included-Texas	Included-Texas	Included-Texas	Included-Texas	Included-Texas	Included	Included
FELONY CONVICTION:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included

Description	Swim Slope of Title Southwest	BBB Athletics	Sports Imports	Leads 5	Surcsparly Bounce room	MFC, LLC	Conair Athletics Products, Inc dba Power Lift	Peppewar, LLC	Innovative Designs	Shogun	Clarke Distributing	Webis Electronics	Investor Spontaneous, Inc.	Complete Athletics, Inc.	Plaster Manufacturing Company	Tennis Outlet, Inc.
NUMBER OF AT SCHOOL VISITS:	1	12	1-2 a yr.	1	None	No response	2	1	No response	0	0	As needed	Several	0	Whenever called upon and needed	1
HOW OFTEN REP. WOULD VISIT:	once per year	Monthly	As needed	As needed	None	Can't determine at this time	Bi-Annual	Varies	No response	0	0	As needed	Once a month and as needed	No response	Whenever called upon and needed	Yearly
CATALOG:	Included	Not included	Included	Not included	Included	Included	Included	Not included	Not included	Not included	Included	Not included	Not included	Not included	Included	Not included
PERCENTAGE DISCOUNT:	0-25%	35%	0%	75%	10%	10%	5%	Discount available on quantity	45%	Not included	0%	Not given	0%	0-25%	0%	0-30%
COMMENTS:	Prices listed under "team express" in catalog	None	Sports Imports is the sole source distributor of Sports Imports /Senoh Volleyball Net System	All goods custom and made in the USA	Quantity discounts offered	None	None	Discount available on quantity	None	None	Our prices are wholesale	None	None	Call for quotes or email per item	Quantity discounts may apply	None
FREE SHIPPING:	Yes, except oversized/overweight items	Yes	No	Yes, included in quotes	No, By weight and dollar amount	Yes, items not listed on the exceptions sticker	No	No, we charge UPS ground charge	No, 12% of order, not to exceed \$100.00 or \$10.00 whichever is greater.	No, \$6.50 per pair when shipping 5 or more	6r cases free shipping, tennis ball/tennis practice)	No, software downloads n/c shipping	No, price depends on how much is ordered	Yes, except for large truck items	Depends on the item	Free shipping on apparel orders over \$500 and/or 6 or more cases of tennis balls. All other shipping
MINIMUM ORDER:	No	No	No, \$7.00 minimum shipping fee	Yes, 12 ounce unless fill ins	No	No	No	Yes, 12 min on screenshots, 10 min on embroidery	No	Yes, 5 pair	No	No	Yes, 12	Yes, \$100.00	No	No
NOTES:	None	None	None	None	None	None	Freight varies depending on items being ordered, contact Power Lift to get quote.	None	None	None	None	None	None	None	None	None
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	Custom order commercial items priced as marked	None	None	None	None	See bid for list of exclusions	None	None	None	None	None	Discounts vary by product. Contact rep for quotes and other information.	We are a manufacturer	None	None	None
REFERENCES:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Not included	Included, not signed	Included	Included
CONFLICT OF INTEREST:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included, not signed	Included, not signed	Included	Included
DEBARMENT FORM:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
CERTIFICATION:	Included-Texas	Included-Texas	Included	Included-Texas	Included	Included	Included	Included-Texas	Included-Texas	Included	Included-Texas	Included-Texas	Included	Included-Texas	Included	Included-Texas
FELONY CONVICTION:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included

Description	Miller Net Company, Inc.	Team Golf Star	Shop4sports.com	McKreations	Saucer 4 All	Image Maker 4U, Inc.	Fan Cloth Products, LLC	Barrabena Sporting Goods	Liberts, Inc.	GTH Sportswear	Team Go Figure	Bigger Brother Stronger	Moore Medical, LLC	Pebble Creek Country Club	PSN Sports	US Games
NUMBER OF AT SCHOOL VISITS:	N/A	0	0	12	0	No response	0	5	Not included	N/A	No response	N/A	0	No response	Is determined by school and sales rep.	Is determined by school and sales rep.
HOW OFTEN REP. WOULD VISIT:	N/A	0	N/A	Monthly	0	No response	0	As needed	Not included	N/A	No response	N/A	0	Daily	No response	No response
CATALOG:	Included	Not included	Not included	Not included	Not included	Not included	Not included	Included	Included	Included	Included	Included	Not included	Not included	Included	Included
PERCENTAGE DISCOUNT:	No response	0%	listed on website	No response	20-35%	0%	0%	15%	0%	0%	0%	5-10%	18%	No response	10-35%	15%
COMMENTS:	Catalog prices are school prices	We are an internet business	None	None	Discount depends on type of item purchased	None	None	None	None	None	None	None	From website pricing	None	See attachments	None
FREE SHIPPING:	No	Not included	No	Yes	No	No	Yes	Yes	No	Yes, on orders over \$200.00	No	Yes	Yes, Ship on lot fees(6.95), and H2MAT (27.50) apply	Yes	Yes	Yes
MINIMUM ORDER:	No	Ring Golf Bags, 6 pcs minimum	Varies by discount	Yes, 12 for screen print and embroidery	No	No	No	No	No	No, pricing on artwork depends on quantity	No, 5pc minimum on custom orders	No	No	No	Yes, \$50.00, minimum order to 1 location on 1 purchase order	Yes, \$50.00, minimum order to 1 location on 1 purchase order
NOTES:	None	All items shown on our web pages are school discount prices	None	None	None	All items customized	None	None	Liberts Costume Annual 2014	None	None	None	None	None	None	None
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	None	None	None	Cash 1%	Must order minimum of 10 receive highest discount	None	N/A See profit scale, forecasting assistance company	None	None	Sizes 2X and up have additional upcharges. \$5.00 on orders under \$200.00	None	Program packages= 15% discount instructional materials = 15% discount	Vaccines, injectables, syring products, and furniture. Please call for pricing.	All products at 10% over wholesale	See attachments	See attachments
REFERENCES:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
CONFLICT OF INTEREST:	Included	Included	Included, not signed	Included	Included	Included	Included	Included	Included	Included	Included	Included, not signed	Included, not signed	Included, not signed	Included	Included
DEBARMENT FORM:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included, not signed	Included	Included	Included	Included	Included
RESIDENCE CERTIFICATION:	Included	Included	Included	Included-Texas	Included-Texas	Included	Included-Texas	Included-Texas	Included	Included	Included-Texas	Included	Included	Included-Texas	Included-Texas	Included-Texas
FELONY CONVICTION:	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included