

COLLEGE STATION I.S.D.  
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**PURCHASING OFFICE  
INTER-DEPARTMENTAL MEMO**

TO: Glynn Walker  
DATE: March 11, 2015  
SUBJECT: Desktop Computers RFQ #15-012

As part of the 2013 Bond program, the Technology Department has identified aging desktop computers that need to be replaced at fifteen (15) campuses and new computers at Spring Creek Elementary. Request for Quote (RFQ) #14-015 was mailed February 23, 2015 to twelve (12) vendors. Three vendors responded to the RFQ which opened March 6, 2015.

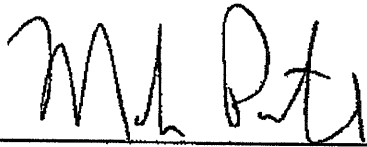
<u>Bidder</u>	<u>Quote</u>
Avinext- HP	\$903,700.00
Avinext- Lenovo	\$891,800.00
Avinext- Lenovo/HP	\$879,300.00
Dell Marketing, L.P.	\$851,402.00
Netsync Network Solutions	\$950,000.00
Avinext- Lenovo/HP Alternate	\$814,900.00
Avinext- Lenovo Alternate Conf. #1	\$827,400.00
Avinext- Lenovo Alternate Conf. #2	\$832,800.00
Avinext- HP Alternate # Conf. #1	\$849,700.00
Avinext- HP Alternate Conf. #2	\$853,240.00

These computers and monitors were quoted per the Department of Information Resources (DIR). The DIR is an agency of the State of Texas that has established contracts with vendors for technology related products and services. DIR contracts have been competitively bid and meet the competitive bid requirements stipulated in Texas Government Code, Section 791.025.

The quotes were evaluated and scored by staff members from the Technology and Purchasing Departments using the attached evaluation matrix. Several alternate quotes were submitted for this request but did not meet the minimum hardware specifications of the RFQ. The RFP included an option for pre-imaging

of desktop computers with CSISD provided image. Dell Marketing's response did not include the pre-imaging option, so this service would need to be outsourced to another vendor. The quote from Avinext for all Hewlett Packard (HP) desktop computers and monitors received the highest score based on the criteria in the RFQ and includes the pre-imaging option for no charge.

It is the recommendation of Mark Pantel, Director of Purchasing and David Hutchison, Director of Technology that we purchase the HP desktop computers and monitors with pre-imaging and delivered to each campus from Avinext for \$903,700.00 per DIR Contract DIR-TSO-2538 with funds available from the 2013 bond program.



Mark Pantel, Director of Purchasing



David Hutchison, Director of Technology

1.0	Price: \$851,402.00 / _____ x 40 = _____ (Lowest Price) (Proposer's Price) (Maximum Points)	200.00	193.65	190.94	188.43	179.25														
2.0	The reputation of the vendor and of the vendor's goods and/or services																			
3.0	The quality of the vendor's goods and/or services	21.00	21	21	24	16														
4.0	The extent of which the vendor's goods and/or services meet the District's needs																			
5.0	The vendor's past performance (past CISID experience)	42	43	41	47	25														
6.0	The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses;																			
7.0	The total long-term cost to the District to acquire vendor's goods and/or services	0	0	0	0	0														
8.0	Whether the vendor or the vendor's ultimate parent company or majority owner: A) has its principal place of business in this state or B) employs at least 500 persons in this state	23	23	23	23	21														
9.0	Ability for CISID technicians to work on the computers without voiding the warranty	25	19	17	25	15														
10.0	Ability to have replacement parts or replacement computer within 2 business days	25	25	25	25	25														
11.0	Ability to provide 24-7 technical support.	24	23	23	24	19														
12.0	Ability to provide reimbursement for labor done on failed computers under warranty.	10	10	10	10	10														
13.0	Any other relevant factor specifically listed in the request for quotes.	0	0	0	0	0														
	on - Digital Imaging	15	22	21	25	18														
	Sum of Points by Contractor (Sum of above 500 Max.) =	441.00	439.65	429.94	459.43	365.25														
	Sum of Points by Contractor (Sum of above 100 Max.) =	88.20	87.93	85.99	91.89	73.05														

Recommended Vendor: Avinext HP Base Bid

EVALUATORS:

Trey Sparks, Jennifer Brown, Missy Broyles, David Hutchison, Mark Pantel

College Station Independent School District  
RFQ# 15-012

Desktop Computers

Item	Description	Qty	Dell		Avineet Lenovo/HP Base Bid		Avineet- Lenovo Base Bid		Avineet- Lenovo Alternate Config. #1		Avineet- Lenovo Alternate Config. #2		Avineet- HP Base Bid		Avineet- HP Alternate Config. #1		Avineet- HP Alternate Config. #2		Network Network Solution	
			Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended		Per Unit
1.	Desktop Computers - Small Form Factor	300	Optiplex 9020 Small Form	\$171,645.00	\$567.00	\$170,100.00	Lenovo M93p	\$170,100.00	\$567.00	\$136,080.00	Lenovo P300 Workstation - 60	Lenovo M93p - 240	\$180,000.00	HP EliteDesk 800	\$600.00	\$180,000.00	HP EliteDesk 800 - 300	\$600.00	\$144,000.00	No bid
1.1 Alt. Spec.	Desktop Computers - Micro/Mini/Tiny Form Factor	1200	Optiplex 9020 Micro CTO	\$617,532.00	\$536.00	\$643,200.00	Lenovo M93p	\$643,200.00	\$536.00	\$428,800.00	Lenovo M93p - 800	Lenovo M93p - 800	\$39,420.00	HP EliteDesk 800	\$659.00	\$39,540.00	HP EliteDesk 800 - 800	\$659.00	\$39,540.00	HP ProDesk 600
2.	Desktop Computers - Micro/Mini/Tiny Form Factor	1200	Optiplex 9020 Micro CTO	\$617,532.00	\$536.00	\$643,200.00	Lenovo M93p	\$643,200.00	\$536.00	\$428,800.00	Lenovo M93 - 400	Lenovo M93 - 400	\$546.00	HP EliteDesk 800	\$546.00	\$436,800.00	HP EliteDesk Mini - 400	\$546.00	\$436,800.00	\$690.00
2.1 Alt. Spec.	Desktop - Make/Model		Optiplex 9020 Micro CTO		\$375.00	\$150,000.00	Lenovo M83 - 400	\$375.00	\$150,000.00	Lenovo M83 - 400	Lenovo M83 - 400	\$375.00	HP EliteDesk Mini	\$411.00	\$164,400.00	HP EliteDesk Mini - 400	\$411.00	\$164,400.00		
3.	500 VESA Adaptor for Micro/Mini/Tiny Form Factor	500		\$7,500.00	\$9.00	\$4,500.00	Lenovo LT2223p	\$4,500.00	\$9.00	\$4,500.00	Lenovo LT2223p	Lenovo LT2223p	\$9.00	P222va display includes Display Port Cable only	\$14.00	\$7,000.00	P222va display includes Display Port Cable only	\$14.00	\$7,000.00	\$15.00
4.	Make/Model Monitors	500	Dell 22" Monitor	\$54,725.00	\$123.00	\$61,500.00	HP Pro Display includes display port cable only	\$61,500.00	\$123.00	\$61,500.00	HP Pro Display includes display port cable only	HP Pro Display includes display port cable only	\$123.00	P222va display includes Display Port Cable only	\$123.00	\$61,500.00	P222va display includes Display Port Cable only	\$123.00	\$61,500.00	HP V221
5.	Delivery of 1500 computers and 500 monitors to sixteen (16) campuses			\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00	
Optional Item - A.	Pre-imaging of desktop computers with CSISD provided image.	1500		\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$11.00	\$16,500.00	\$25.00
	Total with Option:			\$851,402.00	\$895,800.00	\$895,800.00		\$906,300.00	\$843,900.00	\$849,300.00		\$849,300.00	\$903,700.00	\$903,700.00	\$849,700.00	\$849,700.00	\$853,240.00	\$853,240.00	\$987,500.00	
	Notes:		Dell's receipt of an Award Order for RFQ#15-012 Desktop Computers from CSISD and subsequent performance in relation to this response shall be governed by and understood to indicate CSISD's acceptance of the State of Texas (DIR), CCR# DIR SDD-1951. Any terms in RFQ #15-012 Desktop Computers or in a resulting Purchase Order from CSISD to Dell shall not be applicable.																	
	Addendum #1 & #2																			
	Felony Conviction Notice:																			
	Debarment Certification:																			
	Conflict of Interest:																			
	Authorization:																			
	Certificate of Residency:		Yes, Round Rock				Yes, College Station					Yes, College Station					Yes, College Station			Yes, Houston