

COLLEGE STATION I.S.D.  
1812 WELSH, COLLEGE STATION, TX. 77840  
(979) 764-5408 \* FAX (979) 694-5636

**PURCHASING OFFICE**

**INTER-DEPARTMENTAL MEMO**

TO: Mike Martindale

DATE: May 6, 2016

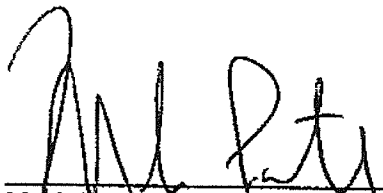
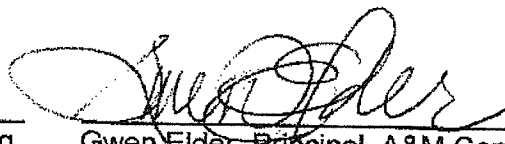
SUBJECT: Stage Lighting Equipment for the A&M Consolidated High School Auditorium

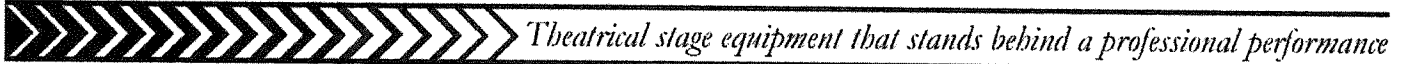
The auditorium at A&M Consolidated High School is in need of new lighting, drapery and backside lining for the front curtain. At this time only 7 of the 13 stage fixtures are working properly.

The Facilities Department looked at the project and recommended the campus contact Texas Scenic Company to provide a solution. Texas Scenic did the auditorium lighting and curtains at College Station High School.

The attached proposal is to furnish and install stage lighting fixtures, stage curtains and backside lining for the front curtain. Texas Scenic Company is an approved vendor of the 2013 Purchasing Cooperative. This cooperative is administered by Education Service Center 20 and 13. All items on this cooperative have been competitively bid and awarded by the Cooperative's Board of Trustees based on state statutes.

It is the recommendation of Mark Pantel, Director of Purchasing and Gwen Elder, Principal of A&M Consolidated High School to award this work to Texas Scenic Company for \$121,720 per the 2013 Purchasing Cooperative. The intent would be to have this work completed during the summer. The funds for this project will be provided from 2015-2016 funds approved as an exceptional item request.

  
Mark Pantel, Director of Purchasing  
Gwen Elder, Principal A&M Consolidated HS



**TO:** ROY RODRIGUEZ – A&M CONSOLIDATED HIGH SCHOOL  
**RE:** STAGE LIGHTING EQUIPMENT  
**DATE:** 3/21/2016  
**FROM:** PAUL COPENHAVER  
**PAGES:** 4

Mr. Rodriguez,

Texas Scenic Company is pleased to provide a quote for the following items:

**STAGE LIGHTING FIXTURES**

- 28 – ETC Source 4 Ellipsoidal fixtures with 26 degree lens tube, C-clamp, safety cable, lamp and Stage Pin connector
- 48 – ETC Source 4 Ellipsoidal fixtures with 19 degree lens tube, C-clamp, safety cable, lamp and Stage Pin connector
- 28 – ETC Source 4 PAR fixtures with lens kit, C-clamp, safety cable, lamp and Stage Pin connector
- 28 – ETC Source 4 PARNet fixture with C-clamp, safety cable, lamp and Stage Pin connector
- 24 – ETC D40 LED fixtures with Narrow and Medium Round lens, C-clamp, safety cable, Stage Pin connector, 10' DMX cable and 10' PowerCon cable
- 4 – Altman SpectraCyc 400 LED fixtures with yoke, C-clamp, safety cable, Stage Pin connector, 10' DMX cable and 10' PowerCon cable
- 8 – Altman LED Worklight fixtures with C-clamp, safety cable and Stage Pin connector
- 2 – Canto 1200w Followspot with tripod stand, color boomerang, and lamp
- 3 – City Theatrical ShowBABY6 wireless devices
- 5 – ETC R20 Relay modules
- 1 – LittleLite 18" XLR console work light
- Installation by Texas Scenic Company

**STAGE CURTAINS**

- 2 Panels – Front Curtain, Charisma 25 oz. Fabric (IFR), 50% added fullness, color TBD by Owner, 30'-0" x 19'-0"
- Installation by Texas Scenic Company

Our Package price for this equipment is: \$118,980.00

Phone: 800-292-7490  
Office: 210-684-0091  
Fax: 210-684-4557



8053 Potranco Road  
San Antonio, TX 78251-2915  
www.texasscenic.com



**ALTERNATE A: ADD BACKSIDE LINING FOR FRONT CURTAIN**

Existing curtain has a black lining to provide a finished look on the rear of the curtain. This alternate gives the price to add a black (IFR) fabric lining for the new curtain.

Amount to ADD for this alternate: \$2,740.00

We offer the following comments & clarifications to our bid:

- Sales tax is not included in our price.
- If a bond is required, add 1.5% to our price.
- This quote or proposal is based on Texas Scenic Company's standard terms and conditions and the issuances of an AIA 401 contract, purchase order or as discussed.

If you have any questions, please feel free to contact me at 832-969-3998.

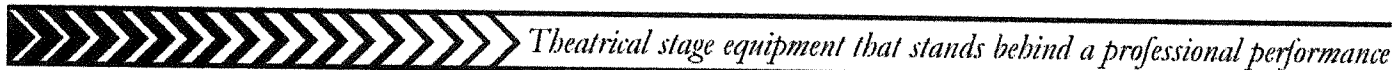
Thank You,

*Paul Copenhaver*

Paul Copenhaver

Sales and Design, Texas Scenic Company





**ORDERING:** Orders can be placed by phone 210-684-0091 or 800-292-7490, by mail to Texas Scenic Co. 8053 Potranco Rd., P.O. Box 680008, San Antonio, TX 78251, by fax to 210-684-4557 or by e-mail.

**PAYMENT TERMS:** All major credit cards are accepted. Cash, check, and money order are accepted. For customers that have submitted a credit application and have been approved for credit, open account terms are Net 30 from the invoice date. Past due accounts may be subject to finance charges. Those who wish to be considered for open credit terms should request and return our credit application for approval. We accept purchase orders from most educational institutions and government offices. Please call for information.

**PRICING:** Prices are subject to change without notice. Orders will be invoiced at the price prevailing at the time of shipment. Quoted prices do not include applicable federal, state and local taxes or freight.

**RETURNS:** Returns require prior authorization or they will not be accepted. Special order and custom items are not returnable. Returns will be subject to a 20% restocking charge. All freight on returns must be paid by the customer.

**FREIGHT:** We ship by UPS ground whenever possible unless otherwise instructed. Shipping charges are the responsibility of the purchaser and will be added to the invoice.

**DAMAGED SHIPMENTS:** If the shipping container is damaged, the carton should be opened and contents inspected. Immediately report any damage to the carrier. Do not return goods unless you have received a return authorization. You have 10 days to report damaged goods.

**OUT-OF-STOCK ITEMS:** Out-of-stock items will be back-ordered unless otherwise noted on the order.

**GUARANTEES:** All equipment carries manufacturer's guarantee. Any defaults in workmanship or material will be promptly rectified provided claims are made within 10 days of receipt. Texas Scenic Company, Inc. is not liable for any damages arising from abuse or improper use of the equipment, failure to follow adequate safety precautions, or breach of the Duty of the Purchaser and User.

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