

COLLEGE STATION I.S.D.
1812 WELSH, COLLEGE STATION, TX. 77840
(979) 764-5408 * FAX (979) 694-5636

PURCHASING OFFICE

INTER-DEPARTMENTAL MEMO

TO: Glynn Walker
DATE: November 3, 2015
SUBJECT: Forklifts for the New Purchasing Warehouse

As part of the 2013 bond program, the Director of Purchasing and Warehouse Supervisor requested proposals for an electric reach truck, rider lift truck and pallet truck for the New Purchasing Warehouse. Four vendors also provided a demonstration of forklift products as requested by the department. Six vendors submitted proposals.

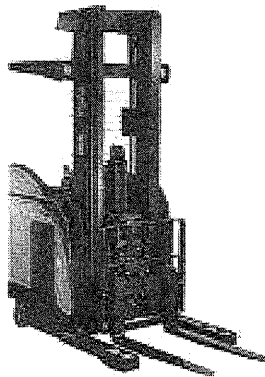
<u>Bidder</u>	<u>Proposal</u>
Briggs Equipment	\$69,167
Crown Lift Trucks	\$86,428
Equipment Depot	\$75,300
Malin Equipment	\$74,335
Sunbelt Industrial	\$75,641
Toyota Lift of Houston	\$76,591

The attached proposals from Briggs Equipment for a Yale Electric Reach Forklift and a Yale Electric Rider Forklift are quoted per the Texas Local Government Statewide Purchasing Cooperative (Buy Board), which College Station ISD is a member. All commodities have been competitively bid and awarded by the Cooperative's Board of Trustees based on statutes.

It is the recommendation of Mark Pantel, Director of Purchasing and Robert Taylor, Warehouse Supervisor to purchase the Yale Model NR040EB Reach Forklift, Yale Model ERC050VG Counter Balance Forklift and Yale Model MPB040-E Pallet Truck for the New Purchasing Warehouse from Briggs Equipment for \$69,167 per Buy Board Contract #424-13. Briggs Equipment has a store in College Station and all service will be provided from that location.


Mark Pantel, Director of Purchasing


Robert Taylor, Warehouse Supervisor



Yale Model: NR040EB

Proposal To:

**Mr. Robert Taylor & Mark Pantel
College Station ISD**



Investment Proposal

Thank you for allowing Briggs Equipment to submit the following proposal.

Customer: College Station ISD
1812 Welsh St.
College Station, TX -77840
(979)-764-5541

Quote No: 85-44220385
Series: E815
Model: NR040EB
Quantity: 1
Date: 15 Oct 2015
Expires: 31 Dec 2015

Highlights

Model: NR040EB 4,000lb Capacity Narrow Aisle Reach Truck Nominal 4,000lb capacity at 24" load center. Yale lift trucks feature Industrial Grade Critical

Components which maximize the productive value and economic life of the truck. Truck Standard Features Include: Yale iSi Technology™ Control System, Back-lit LCD Multi-Function Display with Bar Graphic Battery Discharge Indicator and Lift Interrupt, Hour Meter; Truck, Traction and Hoist Pump, 4 Operator Selectable Programmable Performance Modes, LED Operation and Diagnostic Status Indicators with graphic icons, User passwords and Operator logs with history, Steer Wheel Angle Graphic Indication, Truck Inspection Check List, Truck Speed Indication in MPH or KPH, AC Traction, Hydraulic, and Steering Motors, Operator Sidestance, 9.6" Step Height, Transistor Controller with Regenerative Braking, Fully Proportional Lift / Lower Control, Powered Lowering (when forks are unloaded), delivering superior unloaded lowering speeds for excellent productivity, Regenerative Lowering (when forks are loaded), providing long battery life for high truck uptime and low energy costs, Programmable Traction Speeds and Acceleration, Fully Adjustable, Low Effort Electric Power Steering, Polyurethane Drive Tire-12" x 5.5", Poly Load Wheels-High Load Compound, Dual Articulating Polyurethane Caster Wheels, Power Disconnect Switch, Key Start, 36" High LBR, Sealed Battery Rollers, Dual Cylinder Tilting Carriage (3 Degrees Forward, 4 Degrees Back), Padded Operator Compartment, Rear Post Operator Protection, Operator's Overhead Guard, Anti-Fatigue Floorplate, E-Z Ride Cushioned Flush Pedal Floorplate for Operator Comfort, Control Handle with Simultaneous Hydraulic Functions, Telescoping Armrest, Operator Adjustable Backrest Support, Additional Storage Compartment, Electronic Horn, Static Discharge Strap, Operator's Manual, UL Classification E, Standard Warranty - 12 Months/Unlimited Hours Full Truck Warranty, 3 Years/ 6,000 Hours Powertrain Warranty, and Lifetime Frame Warranty

OPERATOR CONTROLS: Sidestance Includes Multifunction Control Handle with Simultaneous Hydraulic Functions and Variable Speed Reach/Retract, Adjustable Telescoping Armrest, Padded Operators Compartment, Adjustable Backrest and Armrest Support and Additional Storage Compartment. Does not include adjustable steer wheel position.

STEERING CONTROL OPTION: Automotive Steer Orientation

BATTERY COMPARTMENT: 14.5" Small (39.0" x 14.5" x 31.5") Battery Weight Range: 1,600 - 2,100 lbs.

BATTERY SPACER GROUP: "X" Dimension 38.0" to 38.8" Battery

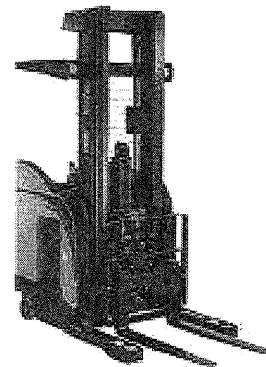
BATTERY TYPE: Flooded Cell

APPLICATION / ENVIRONMENTAL CONSTRUCTION: Standard. Operating Temperature Range +32 F to +120 F

UL APPROVAL: Type "E" Construction with UL Label.

LOAD WHEELS: 5" X 3.9" Articulating Tandem High Load Compound with Sealed Bearings

WHEEL BOX TYPE: Weld-On Box (for use with 5" X 3.9" Load Wheels)





Highlights Cont'd

OUTRIGGER STYLE: Blunt Toe Cap

OUTRIGGER (I.D.): 34" I.D. Outrigger Bars

DRIVE TIRE: 12" X 5.5" Polyurethane

MAST: 3 Stage Full Free Lift (FFL) 227" Lift Height/ 101" Collapsed Height/62" Free Lift

CARRIAGE: Single Reach Assembly with Integral Sideshifter 24" Extend with 33.5" Wide Class II Hook Type Integral Sideshifting Carriage

FORKS: 42" Long Class II Hook Type (1.8" x 3.9") Standard Taper

LOAD BACKREST EXTENSION: 36" High for 33.5" Wide Carriage

AUDIBLE ALARM: Back Up Alarm - Self - Adjusting Reverse Direction Activated 82-102dB(A)

VISIBLE ALARM: Amber LED Strobe-Forward and Reverse Operation

LIGHTS: Dual Headlights 12 Volt - Mast Mounted.

Literature Package: Decals, Markings and Operator Manual Required for Units SHipped to the US Destinations.

Warranty

WARRANTY: 12 Months/2,000 Hours Manufacturer's Full Truck Warranty 24 Months/4,000 Hours Manufacturer's Powertrain Warranty and 5 Year/10,000 Hours Frame Warranty

New 36V Battery

- Voltage: 36V
- 18-125-11
- (18) Cell Single Point Watering System
- Low Water Level Indicator Light

New 36V Charger

- 36V Charger
- Line Voltage: 208,240, 480
- 3 Phase

Total Package Investment for T, B, & C:..... \$ 33,780.00 *

Total Package Investment for T, B, & C with Buy Board Contract 424-13..... \$ 34,456.00 *

*** Price Includes All Delivery & Setup Charges**

*** Price Does Not Include Any Applicable Taxes**

Terms: Net-30 Days

F.O.B.: Delivered

Terms and Conditions

ACCEPTANCE

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Proposal By: Kevin Kaplun

Accepted By: College Station ISD

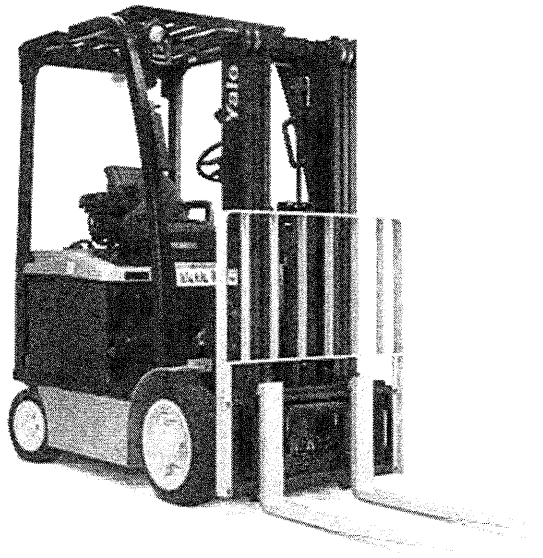
Senior Account Manager

Date

Date

BRIGGS

E Q U I P M E N T



Proposal To:
Mr. Mark Pantel & Robert Taylor
College Station ISD



Investment Proposal

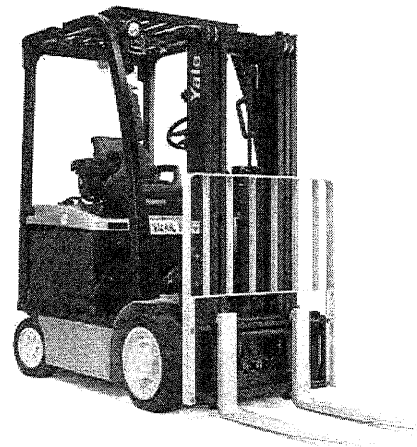
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Customer: College Station ISD
1812 Welsh St.
College Station, TX -77840
(979)-764-5541

Quote No: 85-44221485
Series: A968
Model: ERC050VG
Quantity: 1
Date: 15 Oct 2015
Expires: 31 Dec 2015

Highlights

Yale Cushion Tire Electric Forklift Model ERC050VG. Nominal 5,000lb capacity at 24" load center. Yale trucks feature Industrial Grade Critical Components that maximize productive value and economic life of the lift truck. Rugged powertrains and hydraulic systems are designed specifically for tough lift truck applications. Highly reliable electrical systems provide sophisticated control of truck functionality leading to outstanding energy efficiency. Robust hydraulic systems and heavy duty masts provide excellent load moving capability. Truck frames provide optimal strength and rigidity, including maximum protection to internal components. Standard Equipment Includes: AC Traction and Pump Motors, Transistor Drive and Pump Control, Advanced VSM (Vehicle System Manager), Progressive Thermal Management System, Fully Integrated CANbus Communication, On-Demand Power Steering, Continuous Stability Enhancement, Power Assist Braking, ADS (Auto Deceleration System) with Regenerative Braking, Multi-Functional Display (Battery State of Charge with Low Battery Lift Interrupt, Hour Meter, Performance Mode Indicator Fault Indicator (Audible & Visible), and 4 Operator Selectable, Programmable Performance Modes), Contoured Ingress / Egress Handle, Operator Convenience Station (Storage Areas, Beverage & Clipboard Holders, Infinitely Adjustable Tilt Steering Column, Anti-Cinch Operator Restraint System, Operator Presence System (OPS), Cushioned Floormat, Static Strap, Tow Pin, Seat Side Power Disconnect Button, On-Board Software (Password Protected, with Program, Test, & Diagnose Features), Electronic Horn, Operating Manual Standard Warranty: 12 months / 2,000 Hours Full Truck 24 months / 4,000 Hours Powertrain (see Warranty Statement)
BATTERY COMPARTMENT: 39.1" (X) x 27.6" (Y) x 23.9" (Z)
BATTERY REMOVAL: Lift out / vertical extraction.
VOLTAGE: 36 Volt
PERFORMANCE: Standard Traction and Hydraulic Performance provide high traction and lift speeds with a balanced use of energy by utilizing the latest in AC motor and controller technology.
BATTERY CHARGING SYSTEM: Truck Arranged for Conventional Charging. Includes Single Battery Connector under Hood (Gray for 36 volt)
CONSTRUCTION: Standard construction, suitable for environments with temperatures ranging from 32 F to 120 F.
U.L. APPROVAL: Type "E"
MAST: 3 Stage Full Free Lift. 194" Max Fork Ht / 85" Lowered / 62" Freelif / 244" Ext Ht
CARRIAGE: 38.5" Class II Hook Integral Sideshift
FORKS: 42" Long Class II Hook Type (1.6"x3.9") Standard Taper
LOAD BACKREST EXTENSION: 48" High





Highlights Cont'd

MAST TILT: 5 Degrees Forward / 5 Degrees Back

With out Return to Set Tilt

HYDRAULIC CONTROL & VALVE: 3 Function (1 Auxiliary) with 3 mechanical levers mounted seat-side within easy reach for hydraulic activation.

CLAMPING ATTACHMENT INTERLOCK: None. Not for use with clamping style attachments.

HOSE GROUP: 1 Auxiliary Function - 2 Hoses Internal Mounted

TREAD WIDTH: Standard tread

DRIVE TIRES: Standard Compound Smooth Tread 21x7x15

STEER TIRES: Standard Compound Smooth Tread 16x5x10.5

SEAT: Non-Suspension Vinyl Seat with Operator Restraint and No-Cinch Seatbelt

SEAT ACCESSORIES: Black ELR (Emergency Locking Retractor) Non-Cinch Seat Belt

OVERHEAD GUARD: 88.5" High Grid Style

ENGINE START: Keyswitch Start

DIRECTIONAL CONTROL: Seat-Side

PARK BRAKE: Foot applied, hand released. The automotive style park brake includes an audible signal if the park brake is not applied when the operator leaves the seat.

STEERING WHEEL: Steering Wheel with Wheel Spinner Knob

DISPLAY: High Mount - Mounted in Upper Right Corner of Overhead Guard

STEERING COLUMN: Infinite tilt column through a 26 degree range

LIGHTS: Full Light Package includes 2 Front LED and 1 Rear LED Work Lights with Premium Taillights

AUDIBLE ALARM: Reverse direction activated. This manually adjustable alarm features a rotary switch which allows the sound level to be manually adjusted in the field to 87 dB, 97 dB or 102 dB based on application or customer requirement. Factory set to 87 dB.

VISIBLE ALARM: Amber LED Strobe Light, keyswitch activated, OHG Mounted - does not increase truck height (Low Mount)

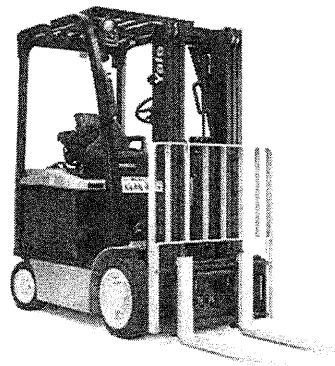
POWER CONVERTER: Primary DC to DC converter provides 25 amps / 300 watts @ 12 volts for factory installed lights and accessories.

Literature Packet & Labels: English

STEERING SYSTEM: The on demand power assist steering reduces operator effort

Side Mirrors

Rear Drive Handle with Horn





New 36V Battery

- Voltage: 36V
- 18-85-23
- (18) Cell Single Point Watering System
- Low Water Level Indicator Light

New 36V Charger

- 36V Charger
- Line Voltage: 208,240, 480
- 3 Phase

Optional (3) Stage Mast 218" Lift Height/94" Collapsed/68" Free Lift Add:..... \$ 200.00

Total Package Investment for T, B, & C:..... \$ 30,235.00 *

Total Package Investment for T, B, & C with Buy Board Contract 424-13..... \$ 30,835.00 *

*** Price Includes All Delivery & Setup Charges**

*** Price Does Not Include Any Applicable Taxes**

Terms: Net-30 Days

F.O.B.: Delivered

Terms and Conditions

ACCEPTANCE

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WARRANTIES

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PERFORMANCES

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TERMS OF SALE

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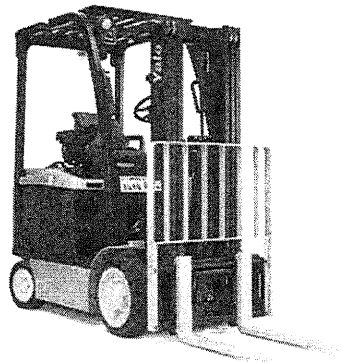
Proposal By : Kevin Kaplun

Accepted By : College Station ISD

Senior Account Manager

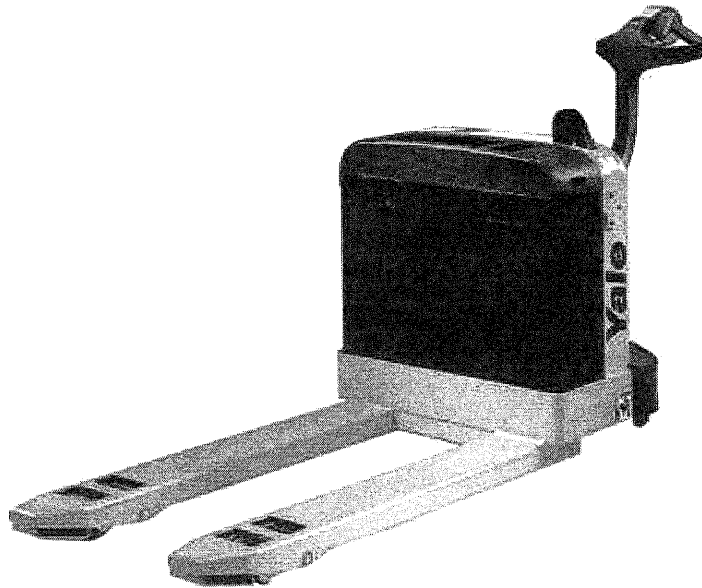
Date

Date



BRIGGS

E Q U I P M E N T



Yale Model: MPB040-E

**Proposal To:
Mr. Mark Pantel & Robert Taylor
College Station ISD**



Investment Proposal

Thank you for allowing Briggs Equipment to submit the following proposal.

Customer: College Station ISD
 1812 Welsh St.
 College Station, TX -77840
 (979)-764-5541

Quote No: 85-44221785
Series: B827
Model: MPB040-E
Quantity: 1
Date: 15 Oct 2015
Expires: 31 Dec 2015

Highlights

Yale MPB040-E 4,000 Pound Capacity Walkie Pallet Truck 24 Volt - SEM (Separately Excited Motor)

24 Volt - SEM (Separately Excited Motor) Transistor Control with Regenerative Braking, Integrated Hoist Control, and Three User Selectable Modes

Battery Power Pack - 170 A.H. @ 6 hr rate (201 A.H. @ 20 hr rate) with on-board 110 volt, 50-60 Hz, 20 amp High Frequency Smart Charger Includes Hinged Convenience Tray (Requires T24302 Battery Connector - 175 amp "X" Connector, Red)

Battery Mounted Convenience Tray

Battery Connector 175A X Red, Pos B, 16" Lead Length

Lift Motor Cut-Out at Full Height

Low Battery Lift Interrupt without Display

Reversing Switch

UL Classification Type "E"

Lubrication Fittings on Undercarriage

Flush Pallet Stop

48" Pallet Fork Length (Standard Tip)

27" Pallet Fork Over All Width (OAW)

Pallet Exit Rollers

3.25" Lowered Fork Height with 5.0" Lift Height

7" (170mm) Individual Fork Width

9" x 5" Press-On Rubber

3.25" x 4.50" Single Poly Load Wheels with Shielded Bearings (Lube Fittings on Axle)

Knock-Out Load Wheel Axles

CONTROL HANDLE: Impact Resistant, Ergonomically Designed, Bottom Mounted Composite Control Handle with Gas Spring Return.

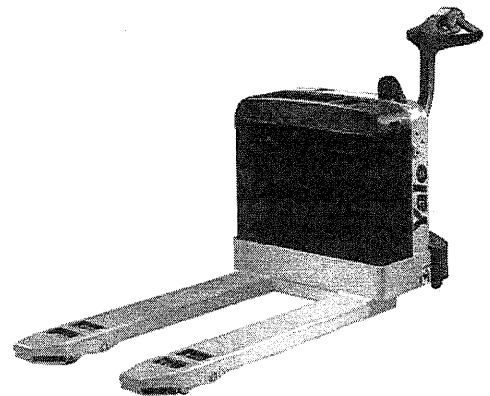
Butterfly Travel Control

Creep Speed Control Button (Brake Override)

Electromagnetic Park Brake with Service Override

Operator's Manual

Literature Packet & Labels: English





Warranty

WARRANTY: 12 Months/Unlimited Hours Full Truck Warranty, 3 Years/ 6,000 Hours Powertrain Warranty, and 5 Years/ 10,000 Hour Frame Warranty

Total Investment:..... \$ 3,800.00 *

Total Investment with Buy Board Contract 424-13:..... \$ 3,876.00 *

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THIS PROPOSAL AS WELL AS ALL INFORMATION THEREIN, INCLUDING PRINTS, BROCHURES, ETC., ARE CONFIDENTIAL AND INTENDED ONLY FOR THE PURCHASER'S USE AND ARE NOT TO BE USED IN ANY WAY DETRIMENTAL TO THE SELLER.

TERMS OF SALE

UNLESS OTHERWISE SPECIFICALLY STATED, TERMS ARE NET. 10 DAYS FROM THE DATE OF INVOICE. F.O.B. SHIPPING POINT, SALES OR USE TAXES, ANY TYPE OF PROPERTY TAX OR ANY MANUFACTURER'S OR OTHER EXCISE TAX LEVIED BY FEDERAL, STATE OR MUNICIPAL GOVERNMENT OR ANY SUB-DIVISION THEREOF, ARE THE LIABILITY OF THE PURCHASER AND IF PAID BY THE SELLER ARE RECHARGEABLE TO THE PURCHASER. ALL SALES SUBJECT TO THE APPROVAL OF OUR CREDIT DEPARTMENT. THIS AND ALL SUBSEQUENT PURCHASES ARE PAYABLE IN DALLAS, DALLAS COUNTY, TEXAS. THE SELLER RESERVES THE RIGHT TO CANCEL THIS CONTRACT UPON (1) BREACH OF CONTRACT BY THE PURCHASER (2) FAILURE BY PURCHASER TO MAKE PAYMENTS AS REQUIRED AND (3) UPON INSOLVENCY OR BANKRUPTCY OF THE PURCHASER THE SELLER MAY REQUIRE ADVANCE PAYMENT FOR SECURITY OR MAY CANCEL AN ORDER IF THE SELLER, IN GOOD FAITH, DOUBTS THE PURCHASER'S ABILITY TO PAY GENERAL

NO TERMS CONTAINED IN THE PURCHASER'S PURCHASE ORDER, SHIPPING REQUEST, OR OTHER COMMUNICATIONS SHALL VARY. THE TERMS OF THE AGREEMENT, EXPRESSED HEREIN, WHETHER OR NOT SHIPMENT OF THE GOODS FOLLOWED RECEIPT OF SUCH PURCHASE ORDER OF OTHER COMMUNICATIONS.

Proposal By : Kevin Kaplun

Accepted By : College Station ISD

Senior Account Manager

Date

Date

