

COLLEGE STATION I.S.D.
1812 WELSH, COLLEGE STATION, TX. 77840
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**PURCHASING OFFICE
INTER-DEPARTMENTAL MEMO**

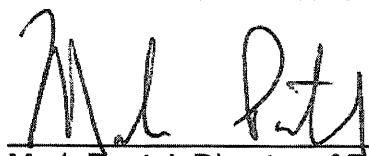
TO: Glynn Walker
DATE: September 8, 2015
SUBJECT: Data Cabling for New Center for Alternative Learning and
New Purchasing Warehouse

As part of the 2013 bond program, Request for Competitive Sealed Proposals (RFCSP) #15-014 for Data Cabling for new Center for Alternative Learning and new Purchasing Warehouse was mailed on August 12, 2015 to nine vendors, advertised August 11 and August 18, 2015 and posted on the CSISD website. A pre proposal meeting was held on August 20, 2015. Four vendors responded to the RFCSP which opened September 3, 2015.

| <u>Bidder</u> | <u>Base Proposal</u> | <u>Alternate Proposal</u> |
|--------------------------------------|----------------------|---------------------------|
| DD Electronics | \$157,823.52 | \$136,884.86 |
| Electra Link, Inc. | \$169,950.00 | \$143,040.00 |
| NEI Datacom | \$174,000.00 | \$160,560.00 |
| First Service Tech. Dba ME Interests | \$165,718.40 | \$153,176.80 |

An alternate proposal for cabling manufactured by General Cabling instead of Panduit Cabling was requested from the bidders. Employees from the Technology and Purchasing Departments evaluated and scored the base and alternate combined proposals for both projects. The highest ranked proposal was DD Electronics for both the base and alternate proposals as per the attached evaluation matrix summary.

It is the recommendation of Mark Pantel, Director of Purchasing and David Hutchison, Director of Technology that the district accept the alternate proposal to furnish and install General data cabling, access points (AP) mounting, public address (PA) system clock wiring (CAL only) and PA system components at the new Center for Alternative Learning campus and the new Purchasing Warehouse from DD Electronics for the purchase amount of \$136,884.86.



Mark Pantel, Director of Purchasing



David Hutchison, Director of Technology

**RFCSP # 15-014 Data Cabling for new Center for Alternative Learning and new Purchasing Warehouse
COLLEGE STATION ISD
Alternative Proposal Combined**

| General Cabling - new Center for Alternative Learning and new Purchasing Warehouse | | | | | | |
|---|--|-------------|--------------------|----------------|--|--|
| Item Evaluated | First Service Technology- dba ME Interests | NEI Datacom | Electra Link, Inc. | DD Electronics | | |
| 1.0 Price: \$157,823.52/_____ x 60 = | 214.47 | 204.61 | 229.67 | 240.00 | | |
| (Lowest Price) (Proposers Price) (Maximum Points) | | | | | | |
| 2.0 The reputation of the vendor and of the vendor's goods and/or services verified through interviews with references | | | | | | |
| 3.0 The quality of the vendor's goods and/or services (0-10) = | 20 | 20 | 18 | 33 | | |
| The extent of which the vendor's goods and/or services meet (0-10) = | 25 | 25 | 25 | 28 | | |
| 4.0 the District's needs including schedule (0-5) = | 19 | 12 | 19 | 17 | | |
| 5.0 The vendor's past relationship and experience with the district (0-10) = | 20 | 20 | 20 | 34 | | |
| 6.0 The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses; (0-1) = | 4 | 4 | 4 | 4 | | |
| 7.0 The total long-term cost to the District to acquire vendor's goods and/or services | | | | | | |
| Safety performance and experience working in occupied (0-1) = | 4 | 4 | 4 | 4 | | |
| 8.0 schools (0-1) = | 4 | 4 | 4 | 4 | | |
| Whether the vendor or the vendor's ultimate parent company or majority owner: A) has its principal place of business in this state or B) employs at least 500 persons in this state | | | | | | |
| 9.0 (0-2) = | 8 | 8 | 4 | 8 | | |
| Sum of Points by Contractor (Sum of above 400 Max.) = | 318.47 | 301.61 | 327.67 | 372.00 | | |
| Averaged Points by Contractor: (Sum of above - 100 Max.) | 79.62 | 75.40 | 81.92 | 93.00 | | |
| Recommended Vendor: DD Electronics | | | | | | |
| Basis of selection: Most points | | | | | | |
| EVALUATORS: Mark Pantel, David Hutchison,Brad Recek,Keith Slaughter | | | | | | |

College Station Independent School District
RFCSP #15-014 Data Cabling for new CAL and Purchasing Warehouse

| | | First Service Technology dba ME Interests | NEI Datacom | Electra Link, Inc. | DD Electronics |
|---|--|--|---|---|-------------------|
| Item | Description - New Center for Alternative Learning | | | | |
| Base Bid – Panduit Cabling | | | | | |
| 1. | Total cost - Data Cabling: | \$102,345.10 | \$111,685.00 | \$125,180.00 | \$113,114.35 |
| 2. | Total cost – One-way PA System Cabling: | \$5,865.00 | No Proposal | \$2,655.00 | \$4,924.85 |
| 3. | Mounting of Access Points: | \$2,376.00 | \$4,250.00 | \$2,815.00 | \$210.00 |
| 4. | Mounting and Cabling of PA System Clocks: | \$3,543.00 | No Proposal | \$8,130.00 | \$1,966.48 |
| 5. | PA System Component Install: | \$4,750.00 | No Proposal | \$2,620.00 | \$5,876.00 |
| Total Base Proposal – (Items 1 - 5): | | \$118,879.10 | \$115,935.00 | \$141,400.00 | \$126,091.68 |
| Alternate Bid - General Cabling | | | | | |
| 1. | Total cost - Data Cabling: | \$94,891.50 | \$102,085.00 | \$99,190.00 | \$98,006.70 |
| 2. | Total cost – One-way PA System Cabling: | \$5,782.00 | No Proposal | \$2,655.00 | \$4,924.85 |
| 3. | Mounting of Access Points: | \$2,376.00 | \$4,250.00 | \$2,815.00 | \$210.00 |
| 4. | Mounting and Cabling of PA System Clocks: | \$3,327.00 | No Proposal | \$8,015.00 | \$1,966.48 |
| 5. | PA System Component Install: | \$4,750.00 | No Proposal | \$2,620.00 | \$5,876.00 |
| Total Alternate Proposal – (Items 1 - 5): | | \$111,126.50 | \$106,335.00 | \$115,295.00 | \$110,984.03 |
| Item | Description - New Purchasing Warehouse | | | | |
| Base Bid – Panduit Cabling | | | | | |
| 1. | Total cost - Data Cabling: | \$40,444.80 | \$55,430.00 | \$23,415.00 | \$28,396.59 |
| 2. | Total cost – One-way PA System Cabling: | \$3,500.00 | No Proposal | \$1,515.00 | \$1,225.25 |
| 3. | Mounting of Access Points: | \$1,534.50 | \$2,635.00 | \$1,955.00 | \$775.00 |
| 5. | PA System Component Install: | \$1,360.00 | No Proposal | \$1,665.00 | \$1,335.00 |
| Total Base Proposal – (Items 1 - 5): | | \$46,839.30 | \$58,065.00 | \$28,550.00 | \$31,731.84 |
| Alternate Bid - General Cabling | | | | | |
| 1. | Total cost - Data Cabling: | \$36,209.80 | \$51,590.00 | \$22,610.00 | \$22,565.58 |
| 2. | Total cost – One-way PA System Cabling: | \$2,946.00 | No Proposal | \$1,515.00 | \$1,225.25 |
| 3. | Mounting of Access Points: | \$1,534.50 | \$2,635.00 | \$1,955.00 | \$775.00 |
| 5. | PA System Component Install: | \$1,360.00 | No Proposal | \$1,665.00 | \$1,335.00 |
| Total Alternate Proposal – (Items 1 - 5): | | \$42,050.30 | \$54,225.00 | \$27,745.00 | \$25,900.83 |
| Notes: | | | No bid items 2,4,5, | Does not include cost for payment/performance bond. See page 10 See pages 4-8 for clarifications. | |
| Schedule: | | 30 calendar days, complete within 60 calendar days | 7 calendar days, complete within 50 calendar days | 7 calendar days, complete within 21 calendar days | No Response |
| Bid Bond: | | Included | Included | Included | Included |
| References: | | Complete | Complete | Not Included | Complete |
| Addendum #1 & 2: | | Included | Included | Not Included | Included |
| Felony Conviction Notice: | | Complete | Complete | Complete | Complete |
| Debarment Certification: | | Complete | Complete | Not Included | Complete |
| Conflict of Interest: | | Complete | Not signed | Not Included | Complete |
| Authorization: | | Complete | Complete | Complete | Complete |
| Certificate of Residency: | | Yes, Houston, TX | Yes, Waco, TX | Not Included | Yes, Caldwell, TX |
| Total Base Proposals-CAL and Purchasing Warehouse-Panduit Cabling Total: | | \$165,718.40 | \$174,000.00 | \$169,950.00 | \$157,823.52 |
| Total Alternate Proposals- CAL and Purchasing Warehouse - General Cabling Total: | | \$153,176.80 | \$160,560.00 | \$143,040.00 | \$136,884.86 |