COLLEGE STATION I.S.D. 1812 WELSH, COLLEGE STATION, TX. 77840 (979) 764-5408 * FAX (979) 694-5636

PURCHASING OFFICE INTER-DEPARTMENTAL MEMO

TO:

Glynn Walker

DATE:

September 8, 2015

SUBJECT:

Data Cabling for New Center for Alternative Learning and

New Purchasing Warehouse

As part of the 2013 bond program, Request for Competitive Sealed Proposals (RFCSP) #15-014 for Data Cabling for new Center for Alternative Learning and new Purchasing Warehouse was mailed on August 12, 2005 to nine vendors, advertised August 11 and August 18, 2015 and posted on the CSISD website. A pre proposal meeting was held on August 20, 2015. Four vendors responded to the RFCSP which opened September 3, 2015.

<u>Bidder</u>	Base Proposal	Alternate Proposal
DD Electronics	\$157,823.52	\$136,884.86
Electra Link, Inc.	\$169,950.00	\$143, 040.00
NEI Datacom	\$174,000.00	\$160,560.00
First Service Tech. Dba ME Interests	\$165,718.40	\$153,176.80

An alternate proposal for cabling manufactured by General Cabling instead of Panduit Cabling was requested from the bidders. Employees from the Technology and Purchasing Departments evaluated and scored the base and alternate combined proposals for both projects. The highest ranked proposal was DD Electronics for both the base and alternate proposals as per the attached evaluation matrix summary.

It is the recommendation of Mark Pantel, Director of Purchasing and David Hutchison, Director of Technology that the district accept the alternate proposal to furnish and install General data cabling, access points (AP) mounting, public address (PA) system clock wiring (CAL only) and PA system components at the new Center for Alternative Learning campus and the new Purchasing Warehouse from DD Electronics for the purchase amount of \$136,884.86.

Mark Pantel, Director of Purchasing

David Hutchison, Director of Technology

Compact Cabling - new Center for Alternative Learning and relations Tenerations	R H	COLLEGE STATION ISD RFCSP # 15-014 Data Cabling for new Center for Alternative Learning and new Purchasing Warehouse Alternative Proposal Combined	SD Learning and nbined	d new Pur	chasing W	arehous
(Proposers Price) (Maximum Points) e vendor and of the vendor's goods and/or and of the vendor's goods and/or services (O-10) = 25 the vendor's goods and/or services meet roluding schedule (O-5) = 19 ationship and experience with the district (O-1) = 4 dexperience working in occupied (O-1) = 4 A 4 A 4 A 4 A 4 A 4 A 4 A 4	9	eneral Cabling - new Center for Alternative Learning and new Purchasing Warehouse	First Service Technology- dba ME Interests	NEI Datacom	Electra Link, Inc.	DD Electronic s
(Proposers Price) (Maximum Points) e vendor and of the vendor's goods and/or and of the vendor's goods and/or services (0-10) = 20 (0-10) = 25 (10-10) = 25 (10-10) =	1.	Price: \$157,823.52/	214.47	204.61	79.67	240.00
(0-10) = 20	2.	(Lowest Price) (Proposers Price) (Maximum Points) The reputation of the vendor and of the vendor's goods and/or services verified through interviews with references				
the vendor's goods and/or services meet octuding schedule (0-5) = 19 ationship and experience with the district (0-10) = 20 20 20 20 20 20 20 20 20 20	'n	The quality of the vendor's goods and/or services	20	20	18	33
ationship and experience with the district (0-10) = 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 2	4.	The extent of which the vendor's goods and/or services the District's needs including schedule	25	25	25	28
ationship and experience with the district (0-10) = 20 20 20 20 illity of the district to comply with laws historically underutilized businesses; (0-1) = 4 4 4 indexperience worlking in occupied (0-1) = 4 4 4 indexperience worlking in occupied (0-1) = 4 4 4 indexperience worlking in occupied (0-1) = 4 4 4 indexperience worlking in occupied (0-2) = 8 8 4 is by Contractor (Sum of above 400 Max.) = 318.47 301.61 327.67 is by Contractor: (Sum of above - 100 Max.) 79.62 75.40 81.92 Electronics David Hutchison, Brad Recek, Keith Slaughter			19	12	19	17
historically underutilized businesses; historically underutilized businesses; cost to the District to acquire vendor's cost to the A 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	5.	The vendor's past relationship and experience with the	ć	6		
(0-1) = 4 4 4 4 sost to the District to acquire vendor's (0-1) = 4 4 4 nd experience worlking in occupied (0-1) = 4 4 4 nd experience worlking in occupied (0-1) = 4 4 4 nor the vendor's ultimate parent company 1 has its principal place of business in this 1 has its principal place of business in this 8 8 4 s by Contractor (Sum of above 400 Max.) = 318.47 301.61 327.67 132.67 is by Contractor: (Sum of above - 100 Max.) = 79.62 75.40 81.92 132.92 Electronics Basis of selection: Most points Basis of selection: Most points	6.0	The impact on the ability of the district to comply with and rules relating to historically underutilized businesse	07	70	20	34
nd experience worlking in occupied or the vendor's ultimate parent company has its principal place of business in this teast 500 persons in this state (0-2) = 8 8 4 is by Contractor (Sum of above 400 Max.) = 318.47 301.61 327.67 is by Contractor: (Sum of above - 100 Max.) = 79.62 75.40 81.92 Basis of selection: Most points David Hutchison, Brad Recek, Keith Slaughter	7.0	The total long-term cost to the District to acquire vendo goods and/or services	4	4	4	4
or the vendor's ultimate parent company has its principal place of business in this tate t least 500 persons in this state (0-2) = 8 8 4 (0-2) = 8 8 4 is by Contractor (Sum of above 400 Max.) = 318.47 301.61 327.67 is by Contractor: (Sum of above - 100 Max.) = 79.62 75.40 81.92 Electronics Basis of selection: Most points David Hutchison, Brad Recek, Keith Slaughter	8.0	Safety perfomance and experience woriking in occupied schools	4	4	4	4
or the vendor's ultimate parent company has its principal place of business in this tate (0-2) = 8 8 4 (0-2) = 8 8 4 Is by Contractor (Sum of above 400 Max.) = 318.47 301.61 327.67 Is by Contractor: (Sum of above - 100 Max.) 79.62 75.40 81.92 Electronics		(0-1) =	4	4	4	4
ts by Contractor (Sum of above 400 Max.) = 318.47 301.61 327.67 Electronics Basis of selection: Most points David Hutchison, Brad Recek, Keith Slaughter	9.0	Whether the vendor or the vendor's ultimate parent comor majority owner: A) has its principal place of business state or B) employs at least 500 persons in this state				
ts by Contractor (Sum of above 400 Max.)= 318.47 301.61 327.67 ts by Contractor: (Sum of above - 100 Max.) 79.62 75.40 81.92 Electronics Basis of selection: Most points David Hutchison, Brad Recek, Keith Slaughter		= (0-5)	8	8	4	8
Electronics Basis of selection: Most points David Hutchison, Brad Recek, Keith Slaughter		Sum of Points by Contractor (Sum of above 400 Max.)=	318.47	301.61	327.67	372.00
David Hutchison,Brad Recek,Keith Slaughter	l g	Average Profits by Contractor: (Sum of above - 100 Max.)	P.62 Basis of sele	75.40 ction: Most	81.92 points	93.00
	2					

		First Service Technology dba ME Interests	NEI Datacom	Electra Link, Inc.	DD Electronic
Item	Description - New Center for Alternative Learning				
	Base Bid — Panduit Cabling				
1.	Total cost - Data Cabling:	\$102,345.10	#111 COT 00		
2.	Total cost – One-way PA System Cabling:	\$5,865.00	\$111,685.00 No Proposal	\$125,180.00	\$113,114.35
3.	Mounting of Access Points:	\$2,376.00	\$4,250.00	\$2,655.00	\$4,924.85
4. 5.	Mounting and Cabling of PA System Clocks:	\$3,543.00	No Proposal	\$2,815.00	\$210.00
Э.	PA System Component Install:	\$4,750.00	No Proposal	\$8,130.00 \$2,620.00	\$1,966.48
	Total Base Proposal – (Items 1 - 5):	\$118,879.10	\$115,935.00	\$141,400.00	\$5,876.00 \$126,091.68
A	lternate Bid - General Cabling				+==0/052i00
1.	Total cost - Data Cabling:	£04.004.50			
2.	Total cost – One-way PA System Cabling:	\$94,891.50	\$102,085.00	\$99,190.00	\$98,006.70
3.	Mounting of Access Points:	\$5,782.00	No Proposal	\$2,655.00	\$4,924.85
4.	Mounting and Cabling of PA System Clocks:	\$2,376.00 \$3,327.00	\$4,250.00	\$2,815.00	\$210.00
5.	PA System Component Install:	\$4,750.00	No Proposal	\$8,015.00	\$1,966.48
	Total Alternate Proposal – (Items 1 – 5):	\$111,126.50	No Proposal \$106,335.00	\$2,620.00	\$5,876.00
		4222/220:30	\$100,335.00	\$115,295.00	\$110,984.03
tem	Description - New Purchasing Warehouse				
	Base Bid - Panduit Cabling				
1.	Total cost - Data Cabling:	440 444 00			
2.	Total cost – One-way PA System Cabling:	\$40,444.80	\$55,430.00	\$23,415.00	\$28,396.59
3.	Mounting of Access Points:	\$3,500.00	No Proposal	\$1,515.00	\$1,225.25
5.	PA System Component Install:	\$1,534.50 \$1,360.00	\$2,635.00	\$1,955.00	\$775.00
	Total Base Proposal – (Items 1 - 5):	\$46,839,30	No Proposal \$58,065.00	\$1,665.00	\$1,335.00
		\$10/003130	\$30,005.00	\$28,550.00	\$31,731.84
	ternate Bid - General Cabling				
1.	Total cost - Data Cabling:	\$36,209.80	\$51,590.00	#22.610.00	
2.	Total cost – One-way PA System Cabling:	\$2,946.00	No Proposal	\$22,610.00	\$22,565.58
3.	Mounting of Access Points:	\$1,534.50	\$2,635.00	\$1,515.00 \$1,955.00	\$1,225.25
5.	PA System Component Install:	\$1,360.00	No Proposal	\$1,665.00	\$775.00
	otal Alternate Proposal – (Items 1 – 5):	\$42,050.30	\$54,225.00	\$27,745.00	\$1,335.00 \$25,900.83
				Does not include cost for	420,900.63
				payment/performance	
				bond. See page 10 See	
	Natara			pages 4-8 for	
	Notes:	 	No bid items 2,4,5,	clarifications.	
		30 calendar days,	7 calendar days,		
	0.1.1.1	complete within 60	complete within 50	7 calendar days, complete	
	Schedule:	calendar days	calendar days	within 21 calendar days	No Response
	Bid Bond:	Included	Included	Included	Included
	References:	Complete	Complete	Not Included	Complete
	Addendum #1 & 2: Felony Conviction Notice:	Included	Included	Not Included	Included
	Dobarment Cartification	Complete	Complete	Complete	Complete
	Debarment Certification: Conflict of Interest:	Complete	Complete	Not Included	Complete
-	Authorization:	Complete	Not signed	Not Included	Complete
	Certificate of Residency:	Complete Yes, Houston, TX	Complete	Complete	Complete
Tot	al Base Proposals-CAL and Purchasing	res, nouston, 1X	Yes, Waco, TX	Not Included	Yes, Caldwell, TX
	Warehouse-Panduit Cabling Total:	\$165,718.40	\$174,000.00	\$169,950.00	
otal Alt	rernate Proposals- CAL and Purchasing Warehouse - General Cabling Total:	\$153,176.80	\$160,560.00	\$109,930.00	\$157,823.52