

COLLEGE STATION I.S.D.  
9304 ROCK PRAIRIE ROAD, COLLEGE STATION, TX. 77845  
(979) 764-5408

**PURCHASING OFFICE**

**INTER-DEPARTMENTAL MEMO**

To: Mike Martindale  
Subject: Library Books RFP #17-008  
Date: May 24, 2017

Request for Proposal (RFP) # 17-008, Library Books, was mailed March 24, 2017, posted on the CSISD website and advertised March 24 and March 31, 2017. Forty-five proposals were submitted for the RFP, which opened April 18, 2017.

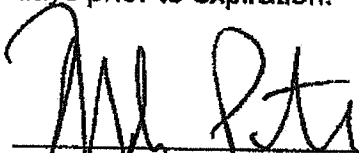
The RFP is based on a discount off publishers list pricing rather than item-by-item. The catalog method of bidding allows the district librarians to access multiple vendors with a variety of titles, services and discounts. The district librarians evaluated and scored each proposal and provided vendor award recommendations using the attached evaluation matrix.

It is the recommendation of Mark Pantel, Director of Purchasing and Chrissy Hester, Director of Student Services to award the Library Books RFP # 17-008 to the following vendors for the 2017-2018 and 2018-2019 school years.

ABDO Publishing Co.  
Barnes & Noble Book Sellers, Inc.  
Bearport Publishing  
Bound to Stay Bound Books  
Capstone Press  
CBM LLC dba Cherry Lake Publishing dba Sleeping Bear Press  
Cengage Learning (Gale  
Children's Plus Inc.  
Crabtree Publishing  
Davidson Titles, Inc.  
DLB Books, Inc.  
Ebsco Industries, Inc.  
Follett School Solutions, Inc.  
Gareth Stevens Publishing, LLP  
Grey House Publishing-Salem Press Imprint  
Lectorum Publications, Inc.

Lektro, Inc. dba Escue & Associates  
Lerner Publishing  
MT Library Services dba Junior Library Guild  
Mackin Educational Resources  
Perma-Bound Books  
Rainbow Book Company  
Rourke Educational Media, Inc.  
Scholastic Library Publishing, Inc.  
Sebco Books  
World Book, Inc.

This RFP may be extended one (1) additional year if agreed to by all vendors 60 days prior to expiration.

  
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Mark Panel, Director of Purchasing

  
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Chrissy Hester, Director of Student Services

**College Station Independent School District  
RFP #17-008 Library Books- Evaluation Matrix**

Description	Children's Plus Inc.	Barnes & Noble Booksellers, Inc.	Saddleback Educational, Inc.	National Highlights Inc. dba Mason Crest Publishing	Crabtree Publishing	Lektro, Inc. dba Escue & Associates	Bound to Stay Bound Books	Garrett Book Company
<b>Evaluation Criteria</b>								
#1 Price (0-10)	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
#2-Reputation of Vendor (0-20)	20.00	20.00	0.00	0.00	20.00	20.00	20.00	0.00
#3-Quality of Goods and Services (0-20)	15.00	20.00	0.00	0.00	20.00	20.00	20.00	0.00
#4-Meet Districts Needs (0-20)	15.00	20.00	0.00	0.00	20.00	20.00	20.00	0.00
#5-Vendor's Past Relationship (0-20)	20.00	20.00	0.00	0.00	20.00	20.00	20.00	0.00
#6 -The Impact of the ability of the district to comply with laws of HUB (0-1)	0.00	0.00	1.00	1.00	1.00	1.00	0.00	0.00
#7-The long term cost to acquire the vendor's goods or services (Fees) (0-9)	8.00	9.00	5.00	8.00	8.00	8.00	5.00	8.00
#8- Principal place of business and employs at least 500 persons in State of Texas (0-0)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Points (0-100)</b>	<b>88.00</b>	<b>99.00</b>	<b>16.00</b>	<b>19.00</b>	<b>99.00</b>	<b>99.00</b>	<b>95.00</b>	<b>18.00</b>
Vendor Award Recommendation	Y	Y	N	N	Y	Y	Y	N
<b>Evaluation Notes</b>								
Evaluators: Elementary, Intermediate, Middle and High School Librarians								

Lea Witte, Rebecca Bishop, Tina San Angelo, Denise Gary, Cindy Kunz, Tracy Moritz, Sally Smith, Heather Jankowski, Debbie Leland, Christy Rhodes

Description	Adventures of Arnie Armadillo	GL Group, Inc. dba Booksource	Cengage Learning, Inc. (Gale)	Rainbow Book Company	Grey House Publishing - Salem Press Imprint	MT Library Services, Inc. dba Junior Library Guild	Lectorum Publications, Inc.	Greenhaven Publishing, LLC	The Child's World, Inc.
<b>Evaluation Criteria</b>									
#1 Price (0-10)	10.00	10.00	10.00	10.00	10.00	10.00	7.00	10.00	10.00
#2-Reputation of Vendor (0-10)	0.00	0.00	20.00	20.00	20.00	20.00	20.00	0.00	0.00
#3-Quality of Goods and Service	0.00	0.00	20.00	20.00	20.00	20.00	20.00	0.00	0.00
#4-Meet Districts Needs (0-10)	0.00	0.00	20.00	20.00	20.00	20.00	20.00	0.00	0.00
#5-Vendor's Past Relationship	10.00	0.00	20.00	20.00	20.00	20.00	20.00	10.00	0.00
#6 -The impact of the ability of the distributor with laws of HUB (0-1)	0.00	0.00	0.00	0.00	1.00	0.00	1.00	0.00	0.00
#7-The long term cost to acquire the vendor or services (Fees) (0-9)	8.00	8.00	8.00	8.00	8.00	5.00	5.00	8.00	8.00
#8- Principal place of business and employees 500 persons in State of Texas	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Points (0-100)</b>	28.00	18.00	98.00	98.00	99.00	95.00	93.00	28.00	18.00
Vendor Award Recommendation	N	N	Y	Y	Y	Y	Y	N	N
<b>Evaluation Notes</b>									
Evaluators: Elementary, Intermediate, Middle School Librarians									
Date: May 17, 2017									

Description	Perma-Bound Books	Scholastic Library Publishing, Inc.	Gryphon House	Follett School Solutions	Gareth Stevens Publishing, LLP	Sebco Books	World Book, Inc.	CBM LLC dba Cherry Lake Publishing dba Sleeping Bear Press	Capstone press	DLB Books, Inc.
<b>Evaluation Criteria</b>										
#1-Price (0-10)	10.00	10.00	10.00	10.00	10.00	10.00	7.00	10.00	10.00	10.00
#2-Reputation of Vendor (0-10)	15.00	20.00	0.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00
#3-Quality of Goods and Service	20.00	20.00	0.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00
#4-Meet Districts Needs (0-10)	20.00	20.00	0.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00
#5-Vendor's Past Relationship	20.00	20.00	10.00	20.00	20.00	20.00	20.00	10.00	20.00	10.00
#6 -The Impact of the ability of the district to comply with laws of HUB (0-1)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
#7-The long term cost to acquire the vendor or services (Fees) (0-9)	8.00	8.00	5.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00
#8- Principal place of business and employment of 500 persons in State of Texas	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Points (0-100)</b>	93.00	98.00	25.00	98.00	98.00	98.00	95.00	88.00	98.00	88.00
Vendor Award Recommendation	Y	Y	N	Y	Y	Y	Y	Y	Y	Y
<b>Evaluation Notes</b>										
Evaluators: Elementary, Intermediate, Middle School Librarians										

Description	J. Applesseed	Lerner Publishing Group	ABDO Publishing Co.	Rourke Educational Media, LLC	Avanti Enterprises, Inc.	Houghton Mifflin Harcourt Publishing Company	North Star Editions	School Specialty	EPS Instruction and Intervention/ School Specialty Inc.	Frey Scientific/ School Specialty, Inc.
<b>Evaluation Criteria</b>										
#1-Price (0-10)	10.00	10.00	7.00	10.00	10.00	7.00	10.00	5.00	7.00	5.00
#2-Reputation of Vendor (0-10)	0.00	20.00	20.00	20.00	0.00	0.00	0.00	20.00	0.00	0.00
#3-Quality of Goods and Service	0.00	20.00	20.00	20.00	0.00	0.00	0.00	20.00	0.00	0.00
#4-Meet Districts Needs (0-10)	0.00	20.00	20.00	20.00	0.00	0.00	0.00	20.00	0.00	0.00
#5-Vendor's Past Relationship	10.00	20.00	20.00	20.00	10.00	0.00	10.00	20.00	0.00	0.00
#6 -The Impact of the ability of the district with laws of HUB (0-1)	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00
#7-The long term cost to acquire the vendor or services (Fees) (0-9)	8.00	8.00	8.00	8.00	5.00	8.00	8.00	5.00	5.00	5.00
#8- Principal place of business and employees 500 persons in State of Texas	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Points (0-100)</b>	28.00	98.00	95.00	98.00	26.00	15.00	28.00	90.00	12.00	10.00
Vendor Award Recommendation	N	Y	Y	Y	N	N	N	Y	N	N
<b>Evaluation Notes</b>										
Evaluators: Elementary, Intermediate, Middle School Librarians										

Description	Davidson Titles, Inc.	The Rosen Publishing Group, Inc.	Cavendish Square Publishing, LLC	Enslow Publishing	Complete Book & Media Supply	Ebsco Industries, Inc.	Mackin Educational Resources	Bearport Publishing
<b>Evaluation Criteria</b>								
#1 Price (0-10)	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
#2-Reputation of Vendor (0-20)	20.00	0.00	0.00	0.00	0.00	20.00	20.00	20.00
#3-Quality of Goods and Service	20.00	0.00	0.00	0.00	0.00	20.00	20.00	20.00
#4-Meet Districts Needs (0-20)	20.00	0.00	0.00	0.00	0.00	20.00	20.00	20.00
#5-Vendor's Past Relationship	20.00	0.00	0.00	0.00	10.00	20.00	20.00	20.00
#6 -The Impact of the ability of the district with laws of HUB (0-1)	1.00	0.00	0.00	0.00	1.00	0.00	1.00	0.00
#7-The long term cost to acquire the vendor or services (Fees) (0-9)	8.00	8.00	8.00	8.00	8.00	5.00	8.00	8.00
#8- Principal place of business and employees 500 persons in State of Texas	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Points (0-100)</b>	99.00	18.00	18.00	18.00	29.00	95.00	99.00	98.00
Vendor Award Recommendation	Y	N	N	N	N	Y	Y	Y
<b>Evaluation Notes</b>								
Evaluators: Elementary, Intermediate, Middle School Librarians								

**College Station Independent School District  
Library Books RFP #17-008**

Description	Children's Plus Inc.	Barnes & Noble Booksellers, Inc.	Saddleback Educational, Inc.	National Highlights Inc. dba Mason Crest Publishing	Crabtree Publishing	Lektro, Inc. dba Escue & Associates
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers Discount from Publisher's List	0-30%	0-25%	20%	No bid	No bid	25%
2. Books - Publishers Library Editions (reinforced bindings) Discount from Publisher's List	0-30%	N/A	N/A	25%	25%	25-30%
3. Books - Pre-bound - Library Bindings Discount from Publisher's List	25%	N/A	N/A	No bid	No bid	No bid
4. Books - Pre-bound - Paperback Discount from Publisher's List	25%	N/A	N/A	No bid	No bid	25%
5. Books- Audio Books Discount from Publisher's List	0-15%	0-25%	20%	No bid	No bid	25%
6. Books- ebooks Discount from Publisher's List	0-15%	0%	N/A	25%	25%	25-30%
7. Digital Media (music files, video clips, etc.) Discount from Publisher's List	N/A	0%	N/A	No bid	No bid	25%
8. <del>Supplies- Printers</del> Discount from Publisher's List	N/A	N/A	N/A	No bid	No bid	No bid
Notes:	Children's Plus Inc. website catalog, Childrensplusinc.com prices already reflect the 0-30% discount off publisher's list price. Prices are "net price"	Discount may vary with order amount		Prices in catalog already discounted 25% off list price	None	None
<b>Bid cover Sheet</b> Indicate current sales representative:	Name: Address: Phone:	Justin Acker 711 Tx. Ave. College Station, TX 77840 979-764-8955	Customer Service 3120 Pullman St. Costa Mesa, CA 92626 714-640-5200	Greg Escue 4309 River Ranch Circle Robstown, TX 78380 800-676-2093	Greg Escue 4309 River Ranch Circle Robstown, TX 78380 800-676-2093	Greg Escue 4309 River Ranch Circle Robstown, TX 78380 800-676-2093
9 Complete cataloging and processing	Varies with quantity of books ordered	N/A	N/A	0.50	0.50	0.59
10 Catalog Kits	Varies with quantity of books ordered	N/A	N/A	0.50	0.50	0.50
Can MARC record data disks be supplied?	Yes	No	N/A	Yes	Yes, free	Yes, free
Do you provide hosting services?	No	No	N/A	Yes	Yes	Yes
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)				<a href="http://www.escuebooks.com">www.escuebooks.com</a>	<a href="http://www.escuebooks.com">www.escuebooks.com</a>	<a href="http://www.escuebooks.com">www.escuebooks.com</a>
Is the hosting fee annual or monthly?				None		
Is the hosting fee flat, per title, or per usage?				None		
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Complete	Complete	Not signed	Complete	Complete	Complete
Non-collusive Certificate:	Complete	Complete	Complete	Complete	Complete	Complete
RFP # 17-008 Library Books Type of Firm:	None	None	Woman owned, small	Small	Small	Small



Description	Children's Plus Inc.	Barnes & Noble Booksellers, Inc.	Saddleback Educational, Inc.	National Highlights Inc. dba Mason Crest Publishing	Crabtree Publishing	Lektro, Inc. dba Escue & Associates
Proposer/Vendor Certification Forms:	Complete	Complete	Complete	Complete	Complete	Complete

Description	Bound to Stay Bound Books	Garrett Book Company	Adventures of Arnie Armadillo	GL Group, Inc. dba Booksource	Cengage Learning, Inc. (Gale)	Rainbow Book Company
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers Discount from Publisher's List	No bid	No bid	N/A	25%	0-70%	25%
2. Books - Publishers Library Editions (reinforced bindings) Discount from Publisher's List	No bid	30%	N/A	25%	0-70%	25%
3. Books - Pre-bound - Library Bindings Discount from Publisher's List	30%	No bid	10%	25%	N/A	25%
4. Books - Pre-bound - Paperback Discount from Publisher's List	No bid	No bid	10%	25%	N/A	10-35%
5. Books- Audio Books Discount from Publisher's List	No bid	No bid	N/A	See attachment	N/A	N/A
6. Books- eBooks Discount from Publisher's List	No bid	No bid	N/A	See attachment	0%	Varies
7. Digital Media (music files, video clips, etc.) Discount from Publisher's List	No bid	No bid	N/A	No bid	N/A	N/A
8. Subscription- Postcards Discount from Publisher's List	No bid	No bid	N/A	No bid	0%	N/A
Notes: 30% discount from publishers list price in effect at time of shipment plus prebinding charge of 7.47 per book firm through August 31, 2019. Short discount titles are reduced by 10%. (deduct .65 from BTSB catalog price) When using our online catalog at www.bsb.com, your actual discount will be shown.				See bid for discount clarifications	Discount may vary from 0-70% depending on imprint. Please see standard print business policies. E-book and subscription database discounts may be obtained through sales rep, Tammy McGee.	Catalog already reflects discounts
<b>Bid cover Sheet</b>						
Indicate current sales representative:	Milton Van Dusen	Gary May	Kathy Gause	Ellen Sankowski	Tammy McGee	Chris Kissinger
Name:						
Address:	c/o BTST	702 Cleveland St., Houston, TX 77007	8712 Kirk Lane North Richland Hills, TX 76182	26002 Oak Ridge Dr. Spring, TX 77380	New Braunfels, TX 78132	Austin, TX
Phone:	800-637-6856 ext 3530	713-129-6945	972-790-2428	800-444-0435	800-877-4253 ext 12254	512-751-8112
9 Complete cataloging and processing	1.69	0.80	N/A	N/A	Waived	Free
10 Catalog Kits	1.04/.94 unattached	.75/.95 attached	N/A	N/A	Waived	Free
Can MARC record data disks be supplied?	.20 for CD per shipment	Yes	No	No	Yes	Yes
Do you provide hosting services?	No	No	No	No	Yes	No
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)					Cross searching, reading and downloading of e-content is available for eBooks only through Gale Virtual Reference Library.	
Is the hosting fee annual or monthly?					Annual	
Is the hosting fee flat, per title, or per usage?					Flat	
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Complete	Complete	Complete	Complete	Complete	Complete
Non-collusive Certificate:	Complete	Complete	Complete	Complete	Complete	Complete
RFB # 17-0068 Library Books	None	None	None	None	None	None
Type of Firm:						

Proposer/Vendor Certification Forms:	Description	Bound to Stay Bound Books	Garrett Book Company	Adventures of Arnie Armadillo	GL Group, Inc. dba Booksource	Cengage Learning, Inc. (Gale)	Rainbow Book Company
		Complete	Complete	Complete	Complete	Complete	Noted N/A on EDGAR forms

Description	Grey House Publishing - Salem Press Imprint	MT Library Services, Inc. dba Junior Library Guild	Lecturum Publications, Inc.	Greenhaven Publishing, LLC	The Child's World, Inc.	Perma-Bound Books
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers Discount from Publisher's List	No response	0-75%	0%	20%	N/A	15%
2. Books - Publishers Library Editions (reinforced bindings) Discount from Publisher's List	10%	0-75%	0%	20%	30%	15%
3. Books - Pre-bound - Library Bindings Discount from Publisher's List	No response	No bid	0%	20%	N/A	5%
4. Books - Pre-bound - Paperback Discount from Publisher's List	No response	0-75%	0%	20%	N/A	5%
5. Books- Audio Books Discount from Publisher's List	No response	0-50%	N/A	0%	N/A	0%
6. Books- eBooks Discount from Publisher's List	No response	0-20%	N/A	20%	30%	0-30%
7. Digital Media (music files, video clips, etc.) Discount from Publisher's List	No response	No bid	N/A	0%	N/A	0%
8. Subscriptions- Packages Discount from Publisher's List	No response	No bid	N/A	0%	N/A	0%
Notes:  Indicate current sales representative:	Karl Gunderson	Angela Martin	Hilda Viskovic	Monica Sauer	Greg Escue	Greg Wilson
9 Complete cataloging and processing	Free	2.00	1.25	Free	0.00	0.44
10 Catalog Kits	Free	1.00	1.50	Free	0.00	1.08
Can MARC record data disks be supplied?	Free, downloadable from Salem website	Yes	Yes	Yes	Yes	Yes
Do you provide hosting services?	No	No	No	Yes	Yes	Yes
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)				Users can access their books from any device or computer with internet access.	Web hosted eBooks accessible from any location and any device.	Perma-eHub is Perma-Bound Inc.'s exclusive platform to manage your eBook licenses from a single, central location. Your eBooks can be read online or with a variety of hand-held devices.
Is the hosting fee annual or monthly?				Free w/at least one eBook purchase per year	One time	No
Is the hosting fee flat, per title, or per usage?				Per title	Per title	None
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Complete	Complete	Complete	Complete	Complete	Complete
Non-collusive Certificate:	Complete	Complete	Complete	Complete	Complete	Complete
Type of Firm:	Small, minority	None	Small, minority	None	None	None

Proposer/Vendor Certification Forms:	Description	Grey House Publishing - Salem Press Imprint	MT Library Services, Inc. dba Junior Library Guild	Lectorum Publications, Inc.	Greenhaven Publishing, LLC	The Child's World, Inc.	Perma-Bound Books
		Complete	Complete	Some spots missing a response	Complete	Complete	Complete

Description	Scholastic Library Publishing, Inc.	Gryphon House	Follett School Solutions	Gareth Stevens Publishing , LLLP	Seabco Books	World Book, Inc.	CBM LLC dba Cherry Lake Publishing dba Sleeping Bear Press	Capstone
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers	40%	20%	0-45%	25%	0-30%	0%	30%	N/A
Discount from Publisher's List	30%	N/A	0-30%	25%	0-30%	0%	30%	25%
2. Books - Publishers Library Editions (reinforced bindings)	N/A	N/A	0-45%	25%	0-30%	N/A	N/A	N/A
Discount from Publisher's List	N/A	N/A	0-45%	15%	0-30%	N/A	N/A	N/A
3. Books - Pre-bound - Library Bindings	N/A	N/A	0-45%	0%	0-30%	N/A	N/A	N/A
Discount from Publisher's List	N/A	N/A	0-45%	25%	0-30%	Contact rep for pricing	30%	25%
4. Books - Pre-bound - Paperback	N/A	N/A	0%	0%	0-30%	N/A	N/A	25%
Discount from Publisher's List	0%	N/A	0%	0%	0%	Contact rep for pricing	N/A	0%
5. Books- Audio Books	N/A	N/A	0%	0%	0%	0%	0%	0%
Discount from Publisher's List	N/A	N/A	0%	0%	0%	0%	0%	0%
6. Books- eBooks	N/A	N/A	0%	0%	0%	0%	0%	0%
Discount from Publisher's List	N/A	N/A	0%	0%	0%	0%	0%	0%
7. Digital Media (music files, video clips, etc.)	N/A	N/A	0%	0%	0%	0%	0%	0%
Discount from Publisher's List	N/A	N/A	0%	0%	0%	0%	0%	0%
8. Software- eBooks	N/A	N/A	0%	0%	0%	0%	0%	0%
Discount from Publisher's List	N/A	N/A	0%	0%	0%	0%	0%	0%
Notes:								
Bid cover sheet								
Indicate current sales representative:	Name:	Whitley Vogler	Billy Morrow	Monica Sauer	Lowell Rosenthal	Sandra Heckaman	Karl Gunderson	Jaime Quick
	Address:	4309 River Ranch Dr Lewisville, NC 27023	Katy, Tx	7 Cod Lane Houston, TX 77024	Houston, TX	PO Box 212 Neches, TX 77651	502 Mogggy Ct Spring , TX 77388	130 Ranger Creek Rd. Noerne , TX 78006
	Phone:	800-676-2093	877-899-8550	713-668-4276	832-877-8384	409-722-5829	281-353-8909	830-522-1083
9 Complete cataloging and processing	Free	No response	0.69	Free	0.00	Varies see attachment	Free if order is over \$350/Under-\$15.00 per order and .65 per book	
10 Catalog Kits	Free	No response	0.89	Free	0.00	Varies see attachment	Free if order is over \$350/Under-\$15.00 per order and .65 per book/attached \$1.00 per book	
Can MARC record data disks be supplied?	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Do you provide hosting services?	No	No	Yes	Yes	No	Yes	Yes	Yes
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)			Destiny Discover, downloadable options to Window, Mac, iPads, and Android tablets and mobile devices.	Users can access their ebooks from any device or computer with internet access.		World Book ebooks, reading/downloading to handheld devices, as well as for use on in-school/library computers. World Book also offers general reference databases that are hosted.	Big Timber	
Is the hosting fee annual or monthly?				Free w/purchase of at least one new ebook per year.		Annual	No response	
Is the hosting fee flat, per title, or per usage?				Per title		Annual-flat	Per title	
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Non-collusive Certificate:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Reference # 1708 Library Books	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Type of Firm:	None	None	None	None	None	None	None	None

Description	Scholastic Library Publishing, Inc.	Gryphon House	Follett School Solutions	Gareth Stevens Publishing, LLLP	Sebco Books	World Book, Inc.	CBM LLC dba Cherry Lake Publishing dba Sleeping Bear Press	Capstone
Proposer/Vendor Certification Forms:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete

Description	DLB Books, Inc.	J. Appleseed	Lerner Publishing Group	ABDO Publishing Co.	Rourke Educational Media, LLC	Avanti Enterprises, Inc.	Houghton Mifflin Harcourt Publishing Company
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers Discount from Publisher's List	0-25%	N/A	25%	No response	25%	38%	0%
2. Books - Publishers Library Editions (reinforced bindings) Discount from Publisher's List	0-25%	30%	25%	0%	25%	20%	N/A
3. Books - Pre-bound - Library Bindings Discount from Publisher's List	0-25%	30%	N/A	No response	25%	20%	N/A
4. Books - Pre-bound - Paperback Discount from Publisher's List	0-25%	N/A	N/A	No response	25%	15%	0%
5. Books - Audio Books Discount from Publisher's List	0%	N/A	N/A	No response	N/A	5%	0%
6. Books - eBooks Discount from Publisher's List	0%	0%	25%	0%	25%	5%	0%
7. Digital Media (music files, video clips, etc.) Discount from Publisher's List	0%	N/A	N/A	No response	N/A	3%	N/A
8. Subscription Packages Discount from Publisher's List	0%	N/A	N/A	0%	N/A	3%	N/A
Notes:						See appendix I, II & III for details regarding pricing, references and discounts	Catalog prices already reflect a discount off our list price for the educational market.
<b>Bid cover Sheet</b>							
Indicate current sales representative:							
Name:	Danielle LeCronier	Greg Escue	Karl Gunderson	J'aime Quick	Karl Gunderson	Sandy Jones	Kristy Schulz
Address:	1812 Ave. D. Ste 2014 Katy, TX 77493	4309 River Ranch Circle Robstown, TX 78380	502 Moggy Ct Spring, TX 77388	130 Ranger Creek Rd. Noerne, TX 78006	PO Box 73307 Houston, TX 77273	PO Box 38 Flossmour, IL 60420	2700 La Frontera Round Rock, TX 78681
Phone:	281-989-4482	800-676-2093	281-353-8909	830-522-1083	800-259-8909	708-799-6464	979-203-8066
9 Complete cataloging and processing	0.59	0.00	0.99	0.00	0.00	6.95	N/A
10 Catalog Kits	0.00	0.00	0.60	0.00	0.00	6.99	N/A
Can MARC record data disks be supplied?	Yes	Yes	Yes, \$5.00 per book	Yes, can also email marc records	Yes	Yes, 3.85	No
Do you provide hosting services?	No	No	No	Yes	Yes	No	No
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)							
Ebooks-eread & report description of services (cross searching, reading, accesses academic vocabulary & comprehension, provide specific date to guide instruction also focuses on informational text.							
Abdo eBooks are hosted by Abdo Digital; eBooks can be accessed via the internet, thru our secure web hosting(server). More information at Abdpublishing.com or contact your local Abdo rep.							
Is the hosting fee annual or monthly?							
Is the hosting fee flat, per title, or per usage?							
Felony Conviction Notice:							
Conflict of Interest:							
Non-collusive Certificate:							
RFP# 17-008 Library Books							
Type of Firm:							
None							
Small, minority, woman owned							



Description	DLB Books, Inc.	J. Appleseed	Lerner Publishing Group	ABDO Publishing Co.	Rourke Educational Media, LLC	Avanti Enterprises, Inc.	Houghton Mifflin Harcourt Publishing Company
Proposer/Vendor Certification Forms:	Complete	Complete	Complete	Complete	Complete	Complete	First item left blank on EDGAR form. remainder

Description	North Star Editions	School Specialty	EPS Instruction and Intervention/School Specialty Inc.	Frey Scientific/School Specialty, Inc.	Davidson Titles, Inc.	The Rosen Publishing Group, Inc.	Cavendish Square Publishing, LLC
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers	30%	No response	0%	No response	25%	25%	30%
2. Books - Publishers Library Editions (reinforced bindings)	30%	No response	0%	No response	22%	25%	30%
3. Books - Pre-bound - Library Bindings	30%	No response	N/A	No response	30%	25%	30%
4. Books - Pre-bound - Paperback	0%	No response	N/A	No response	30%	15%	30%
5. Books- Audio Books	N/A	No response	N/A	No response	0%	0%	0%
6. Books- eBooks	0%	No response	N/A	No response	0%	25%	30%
7. Digital Media (music files, video clips, etc.)	N/A	No response	N/A	No response	No bid	0%	0%
8. Subscription Packages	N/A	No response	N/A	No response	0%	0%	0%
Notes:		35% off School Specialty List Price for Supplies 12% off School Specialty List price for furniture. Refer to cover letter for S&H terms and product exceptions.		29% off School Specialty List Price for Supplies 12% off School Specialty List price for furniture. Refer to cover letter for S&H terms and product exceptions.	The producers or publishers prices will be honored.	Call customer service for pricing 800-237-9932, custserv@rosenpub.com	Call customer service for pricing 800-4450, csq-cs@csq-csepub.com
<b>Bid cover Sheet</b>							
Indicate current sales representative:	Name: Karl Gunderson	Kevin Wong	Star Rodriguez	Whitney West	Ann Heuberger	Tom Rathbun	Monticia Sauer
	Address: 502 Moggie Ct Spring , TX 77388	W6316 Design Dr. Greenville, WI 54942	W6316 Design Dr. Greenville, WI 54942	W6316 Design Dr. Greenville, WI 54942	1805 Whitney Way Austin, TX 78741	3132 Spring Lake Drive Bedford, TX 76021	7 Cape Cod Lane Houston, TX 77024
	Phone: 713-552-6659	713-208-4557	956-369-9750	713-898-3190	979-321-7442	817-284-0056	713-417-4276
9 Complete cataloging and processing	0.00	Not available	Not available	Not available	Yes, free	Free	Free
10 Catalog Kits	No response	Not available	Not available	Not available	0.99	Free	Free
Can MARC record data disks be supplied?	Yes	No	No	No	Yes, free	Yes	Yes
Do you provide hosting services?	Yes	No	No	No	Yes, free	Yes	Yes
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)	Reading downloading as text to handheld devices				Ebooks, interactive books, databases are hosted	Users can access their ebooks from any device or computer with internet access	Users can access their ebooks from any device or computer with internet access
Is the hosting fee annual or monthly?	N/A				N/A	Free w/purchase of at least one new ebook per year.	Free w/purchase of at least one new ebook per year.
Is the hosting fee flat, per title, or per usage?	Flat fee per title of \$24.95				Flat per title	Per title	Per title
Felony Conviction Notice:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Non-collusive Certificate:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Reference # 1708 Library Books	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Type of Firm:	None	None	None	None	Woman owned, small	None	None

Description	North Star Editions	School Specialty	EPS Instruction and Intervention/School Specialty Inc.	Frey Scientific/School Specialty, Inc.	Davidson Titles, Inc.	The Rosen Publishing Group, Inc.	Cavendish Square Publishing, LLC
Proposer/Vendor Certification Forms:	Complete	Complete	Complete	Complete	Complete	Complete	Complete

Description	Enslow Publishing	Complete Book & Media Supply	Ebsco Industries, Inc.	Mackin Educational Resources	Bearport Publishing
1. General Trade Books - regular, trade, adult and young adult fiction and non-fiction from standard trade book publishers Discount from Publisher's List	25%	10-50%	N/A	7-52%	No response
2. Books - Publishers Library Editions (reinforced bindings) Discount from Publisher's List	25%	10-50%	N/A	7-52%	25%
3. Books - Pre-bound - Library Bindings Discount from Publisher's List	25%	10-50%	N/A	7-52%	No response
4. Books - Pre-bound - Paperback Discount from Publisher's List	15%	10-50%	N/A	7-52%	No response
5. Books- Audio Books Discount from Publisher's List	0%	10-50%	0%	0-45%	No response
6. Books- eBooks Discount from Publisher's List	25%	10-40%	0%	5-50%	25%
7. Digital Media (music files, video clips, etc.) Discount from Publisher's List	0%	10-40%	50%	0-45%	No response
8. Subscription Databases Discount from Publisher's List	0%	0-35%	30%	0-45%	No response
Notes:					
Bid cover Sheet					
Indicate current sales representative:					
Name:	Monticia Sauer	Kendall Montiegal	Jimmie King	Martha Lee	Greg Escue
Address:	7 Cape Cod Lane Houston, TX 77024	1200 Toro Grande Dr #200 Cedar Park, TX 78613	N/A	Katy, Tx	4309 River Ranch Circle Robstown, TX 78380
Phone:	713-417-6275	800-986-1775	512-547-9209	281-841-5149	361-387-7323
9 Complete cataloging and processing	Free	2.25	0.00	Free	Free
10 Catalog Kits	Free	1.99	0.00	Free	Free
Can MARC record data disks be supplied?	Yes	Yes	Yes	Yes	Yes
Do you provide hosting services?	Yes	No	Yes	Yes	Hosted eBooks only
If so, provide description of services (cross searching, reading/downloading as text to handheld devices)	Users can access their eBooks from any device or computer with internet access				
Is the hosting fee annual or monthly?	Free w/purchase of at least one new eBook per year.				
Is the hosting fee flat, per title, or per usage?	Per title				
Felony Conviction Notice:	Complete				
Conflict of Interest:	Complete				
Non-collusive Certificate:	Complete				
Reference Form:	Complete				
Type of Firm:	Small, minority				
Books:	None				
Reference Form:	None				
Type of Firm:	Woman owned				

Description	Enslow Publishing	Complete Book & Media Supply	Ebsco Industries, Inc.	Mackin Educational Resources	Bearport Publishing
Proposer/Vendor Certification Forms:	Complete	Complete	Complete	Complete	