

COLLEGE STATION I.S.D.  
9304 ROCK PRAIRIE ROAD, COLLEGE STATION, TX. 77845  
(979) 764-5408

**PURCHASING OFFICE**

**INTER-DEPARTMENTAL MEMO**

**TO:** Mike Martindale  
**DATE:** June 1, 2017  
**SUBJECT:** Maintenance Supplies RFP# 17-010

Request for Proposal (RFP) #17-010, Maintenance Supplies was mailed April 11, 2017 to sixty-one vendors, posted on the district website and advertised April 11 and April 18, 2017. Twenty-two vendors responded to the RFP, which opened May 4, 2017.

The proposal was based on a discount off catalog or retail pricing rather than item-by-item and included sections for electrical, plumbing, HVAC, building, lumber and carpentry, paint, welding, grounds maintenance and custodial supplies. The catalog method of bidding allows an award to multiple vendors and provides a larger product and supplier base for the district.

Among the vendors awarded, the department can review the catalogs and discounts quoted and select the products which offer the best value to the district. The proposals were evaluated by staff from the Facilities and Purchasing Departments using a matrix based on the evaluation criteria in the RFP.

It is the recommendation of Jon Hall, Director of Facilities and Mark Pantel, Director of Purchasing to award the Maintenance Supplies RFP# 17-010 to the following vendors for annual expenditure of approximately \$200,000.

Air Gas Refrigerants  
AIS Specialty Products  
CCP Industries  
City Electric Supply  
Dealers Electrical Supply

Elliot Electric Supply Inc.  
Ewing Irrigation  
Fastenal  
Fast Serv/Ace Bolt & Screw  
Gail's Flags Inc.  
Hughes Supply Company  
Johnson Supply  
Kingdom Alliance LLC, dba Batteries + Bulbs  
Lowe's Pro services  
Morrison Supply Co.  
Pollock  
Sherwin Williams  
Summit Electric Supply  
Vir Kim Inc.  
Voss Lighting

This agreement would be effective September 1, 2017 through August 31, 2019 with an option to renew for two (2) additional one-year periods if agreed upon by all parties (60) days prior to expiration.



Mark Pantel, Director of Purchasing



Jon Hall, Executive Director of Facilities

College Station Independent School District RFP#17-010 Maintenance Supplies Matrix

Fast Serv/Ace Bolt & Screw	AirGas Refrigerants	AIS Specialty Products	CCP Industries	City Electric Supply	Dealer's Electrical Supply	Elliot Electric Supply	Ewing Irrigation Company	Fastenal Company	Gall's Flags, Inc/ Dan Raulins	Hughes Supply	Johnson Supply	Kingdom Alliance dba Batteries Plus Bulbs	Lowes Pro Services	Morrison Supply Company	Pollock
<b>Evaluation Criteria</b>															
<b>#1 Price (0-10)</b>															
Electrical Supplies															
Plumbing Supplies															
HVAC Supplies															
General Building Supplies															
Lumber & Carpentry Supplies															
Paint & Paint Supplies															
Welding Supplies															
Ground Maintenance Supplies															
Custodial Supplies															
<b>#2 - Reputation of Vendor: (0-20)</b>															
<b>#3 - Quality of Goods &amp; Services (0-20)</b>															
<b>#4- Meet District's Needs (0-20)</b>															
<b>#5-Vendor's Past Relationship with District (0-20)</b>															
<b>#6-The impact of the ability of the district to comply with laws of HUB (0-1)</b>															
<b>#7- the long term cost to acquire the vendor's goods or services: (0-9)</b>															
<b>#8- Vendor has A) principal place of business in this state; or B) employs at least 500 persons in this state: (0)</b>															
<b>Sum of points: (0-100)</b>															
<b>Vendor Award Recommendation</b>															
<b>Item Award Recommendation</b>															
<b>Evaluators: Mark Pantel, Rene Ramirez, Jon Hall</b>															
<b>Date: 5/22/17</b>															

College Station Independent School District RFP#17-010 Maintenance Supplies Matrix

Evaluation Criteria	Points	Plumbmaaster, Inc	Sherwin Williams	Summit Electric Supply	Total Maintenance Solutions - Sout	VirKim Inc	Voss Lighting
<b>#1 Price</b>	<b>(0-10)</b>						
Electrical Supplies				1			1
Plumbing Supplies		1		1	1		
HVAC Supplies						1	
General Building Supplies							
Lumber & Carpentry Supplies							
Paint & Paint Supplies			1				
Welding Supplies							
Ground Maintenance Supplies							
Custodial Supplies							
<b>#2 - Reputation of Vendor:</b>	<b>(0-20)</b>	10	20	20	15	20	20
<b>#3 - Quality of Goods &amp; Services</b>	<b>(0-20)</b>	10	20	20	15	20	20
<b>#4- Meet District's Needs</b>	<b>(0-20)</b>	10	20	4	10	20	20
<b>#5-Vendor's Past Relationship with District</b>	<b>(0-20)</b>	10	20	20	10	10	20
<b>#6-The impact of the ability of the district to comply with laws of HUB</b>	<b>(0-1)</b>	0	0	0	0	0	0
<b>#7- the long term cost to acquire the vendor's goods or services:</b>	<b>(0-9)</b>	6	9	9	7	7	7
<b>#8- Vendor has A) principal place of business in this state; or B) employs at least 500 persons in this state:</b>	<b>(0)</b>	0	0	0		0	0
Sum of points:	<b>(0-100)</b>	47	90	75	58	78	88
<b>Vendor Award Recommendation</b>							
<b>Item Award Recommendation</b>			yes	yes		yes	yes
<b>Evaluators: Mark Pantel, Rene Ramirez, Jon Hall</b>	<b>Date:</b>						
	<b>5/22/17</b>						

## College Station Independent School District RFP#17-010 Maintenance Supplies

	Fast Serv (Ace Bolt & Screw Co.)	AirGas Refrigerants	AIS Specialty Products	CCP Industries	City Electric Supply	Dealer's Electrical Supply	Elliot Electric Supply
<b>Electrical Supplies</b>							
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	25%
% Discount if no Catalog Published	No Response	No Bid	N/A	No Response	25%	10-20%	No Response
<b>Plumbing Supplies</b>							
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	No Bid	15%	No Response	No Response	N/A	No Response
<b>HVAC Supplies</b>							
% Discount from Printed Catalog	10%	blank	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	0% *	N/A	No Response	No Response	10-20%	No Response
<b>General Building Supplies</b>							
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	No Bid	N/A	No Response	No Response	N/A	No Response
<b>Lumber &amp; Carpentry Supplies</b>							
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	No Bid	N/A	No Response	No Response	N/A	No Response
<b>Paint &amp; Paint Supplies</b>							
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	No Bid	15%	No Response	No Response	N/A	No Response
<b>Welding Supplies</b>							
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	No Bid		No Response	No Response	N/A	No Response
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	No Response	N/A	No Response	No Response	N/A	No Response
<b>Ground Maintenance Supplies</b>							

## College Station Independent School District RFP#17-010 Maintenance Supplies

	Fast Serv (Ace Bolt & Screw Co.)	AirGas Refrigerants	AIS Specialty Products	CCP Industries	City Electric Supply	Dealer's Electrical Supply	Elliot Electric Supply
% Discount from Printed Catalog	10%	No Bid	N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	blank	15%	No Response	No Response	N/A	No Response
<b>Custodial Supplies</b>							
% Discount from Printed Catalog	10%		N/A	20%	No Response	N/A	No Response
% Discount if no Catalog Published	No Response		15%	No Response	No Response	N/A	No Response
Exclusions:	No Response	N/A	None	Items already provided and discounted	Discount may not apply on special order or custom items that don't have a price list	N/A	Commodity Prices vary weekly
Minimum Order:	No Response	Yes, 1 cylinder	Yes, \$150	No	No	N/A - No	No
Is there a Restocking Fee:	No Response	Varies	Yes After 90 days, 20%	Yes, 15%	No	N/A - No	No
Month/Year of Current Catalog:	Jan 2016	April 2017	Dec 2015	Online & Updated	N/A	N/A	5/15
When will next catalog be published:	July 2017	May 2017	Jan 2018	N/A	N/A	N/A	11/17
Are products/prices available on website:	yes	Product listing is available on website	yes	Yes	yes	N/A	Yes
Web Address:	<a href="http://www.fastersupply.com">www.fastersupply.com</a>	<a href="http://www.airgasrefrigerants.com">www.airgasrefrigerants.com</a>	<a href="http://www.specialtyproductsusa.com">www.specialtyproductsusa.com</a>	<a href="http://www.ccpind.com">www.ccpind.com</a>	<a href="http://www.cityelectricsupply.com">www.cityelectricsupply.com</a>	N/A	<a href="http://www.elliottlectric.com">www.elliottlectric.com</a>
List all subsidiaries that will be included in this proposal:	No Response	blank	None	N/A	N/A	N/A	N/A







College Station Independent School District RFP#17-010 Maintenance Supplies

	Ewing Irrigation	Fastenal Company	Gail's Flags, Inc/ Dan Raulins	Hughes Supply	Johnson Supply	Kingdom Alliance, LLC dba Batteries Plus Bulbs	Lowe's Pro Services	Morrison Supply Company	Pollock
<b>Electrical Supplies</b>						-Bulbs/Lamps			
% Discount from Printed Catalog	N/A	25%	No Bid	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	0-40%	No Response	No Bid	No response	No Bid	10-40%	0%	No Response	N/A
<b>Plumbing Supplies</b>									
% Discount from Printed Catalog	N/A	30%	No Bid	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	0-75%	No Response	No Bid	Net	No Bid	No Bid	0%	25%	N/A
<b>HVAC Supplies</b>									
% Discount from Printed Catalog	N/A	25%	No Bid	No response	N/A	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	N/A	No Response	No Bid	No response	50%	No Bid	0%	No Response	N/A
<b>General Building Supplies</b>						Bulbs/Lamps/Batteries			
% Discount from Printed Catalog	N/A	30%	No Bid	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	N/A	No Response	No Bid	No response	No Bid	10-40%	0%	No Response	N/A
<b>Lumber &amp; Carpentry Supplies</b>									
% Discount from Printed Catalog	N/A	30%	No Bid	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	N/A	No Response	No Bid	No response	No Bid	No Response	0%	No Response	N/A
<b>Paint &amp; Paint Supplies</b>									
% Discount from Printed Catalog	N/A	No Response	No Bid	No response	No Bid	No Bid	0%	No Response	N/A
% Discount if no Catalog Published	0-26%	No Response	No Bid	No response	No Bid	No Bid	0%	No Response	N/A
<b>Welding Supplies</b>									
% Discount from Printed Catalog	N/A	25%	No Bid	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	N/A	No Response	No Bid	No response	No Bid	No Bid	0%	No Response	N/A
<b>Ground Maintenance Supplies</b>									
% Discount from Printed Catalog	N/A	25%	No Bid	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	N/A	No Response	No Response	No response	No Bid	No Bid	0%	No Response	N/A
						- Batteries			

## College Station Independent School District RFP#17-010 Maintenance Supplies

	Ewing Irrigation	Fastenal Company	Gail's Flags, Inc/ Dan Raulins	Hughes Supply	Johnson Supply	Kingdom Alliance, LLC dba Batteries Plus Bulbs	Lowe's Pro Services	Morrison Supply Company	Pollock
% Discount from Printed Catalog	N/A	30%	0%	No response	No Bid	No Response	No Response	No Response	N/A
% Discount if no Catalog Published	0-45%	No Response	0%	No response	No Bid	10-40%	0%	No Response	N/A
<b>Custodial Supplies</b>									
% Discount from Printed Catalog	N/A	30%	No Bid		No Bid	No Response	No Response	No Response	20-50%
% Discount if no Catalog Published	N/A	No Response	No Bid		No Bid	10-40%	0%	No Response	20-50%
Exclusions:	No Response	N/A	None	No response	We offer free shipping on all orders except motor freight and expedited orders.	None	N/A	No Response	No Response
Minimum Order:	No	No	Yes, 1 Pallet(40 bags)/Material	No	No	No	No	No	Yes, \$500
Is there a Restocking Fee:	No	Yes, up to 5% depending on situation	15%	No	No	Rarely. No fee on standard stock items. Up to 20% Restock fee on Rar special order items	No	No	Yes, 15%
Month/Year of Current Catalog:	N/A	* Our catalog is online and continually updated	N/A	None Published	N/A	2016 General info only catalog no Pricing enclosed	N/A	N/A	N/A
When will next catalog be published:	N/A				N/A		No Response	N/A	N/A
Are products/prices available on website:	yes	yes	No	No	Yes	Yes CSISD discount pricing is already loaded and accessible with unique log-ins.	yes	N/A	yes
Web Address:	<a href="http://www.ewingirrigation.com">www.ewingirrigation.com</a>	<a href="http://www.fastenal.com">www.fastenal.com</a>	No	No response	<a href="http://www.johnsonsupply.com">www.johnsonsupply.com</a>	<a href="http://www.batteriesplus.com">www.batteriesplus.com</a>	<a href="http://lowesforpros.com">lowesforpros.com</a>	N/A	<a href="http://www.pollock.com">www.pollock.com</a>
List all subsidiaries that will be included in this proposal:	N/A	N/A - No subsidiaries will be used in this proposal	None	None	N/A	No Response	N/A	N/A	Pollock Direct





## College Station Independent School District RFP#17-010 Maintenance Supplies

	Plumbaster, Inc.	Sherwin Williams	Summit Electric Supply	Total Maintenance Solutions - South	VirKim Inc.	Voss Lighting
<b>Electrical Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	10-60%	No Response	N/A	86.50%
% Discount if no Catalog Published	No Response	N/A	30-70%	No Response	N/A	No Response
<b>Plumbing Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	25%	N/A	No Response
% Discount if no Catalog Published	20% *	N/A	No Response	25%	N/A	No Response
<b>HVAC Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	N/A	No Response
<b>General Building Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	N/A	No Response
<b>Lumber &amp; Carpentry Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	N/A	No Response
<b>Paint &amp; Paint Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	N/A	No Response
<b>Welding Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	40%	No Response	No Response	N/A	No Response
<b>Ground Maintenance Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	N/A	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	N/A	No Response

College Station Independent School District RFP#17-010 Maintenance Supplies

	Plumbaster, Inc.	Sherwin Williams	Summit Electric Supply	Total Maintenance Solutions - South	VirKim Inc.	Voss Lighting
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	No Response	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	5%	No Response
<b>Custodial Supplies</b>						
% Discount from Printed Catalog	No Response	N/A	No Response	No Response	No Response	No Response
% Discount if no Catalog Published	No Response	N/A	No Response	No Response	No Response	No Response
Exclusions:	Non-Stock Items	Non Sherwin Williams Branded Products	Special Orders, wire, conduit, etc	None	No Response	N/A
Minimum Order:	No	No	No	No	No	No
Is there a Restocking Fee:	No	N/A	No	No	No	No
Month/Year of Current Catalog:	May 2013	No	N/A	July 2012	N/A	2/2/2017
When will next catalog be published:	unknown	N/A	N/A	July 2017	N/A	No Response
Are products/prices available on website:	yes	No	N/A	Yes products on website....CSISD Pricing can be added.	N/A	Yes
Web Address:	<a href="http://www.plumbmaster.com">www.plumbmaster.com</a>	No	N/A	not listed	N/A	Vossighting.com
List all subsidiaries that will be included in this proposal:	No Response	N/A	None	None	N/A	N/A



College Station Independent School District RFP#17-010 Maintenance Supplies

	Plumbaster, Inc.	Sherwin Williams	Summit Electric Supply	Total Maintenance Solutions - South	VirKim Inc.	Voss Lighting
Type of Firm:	None	Missing	Incomplete	None	Small	None
Proposer/Vendor Certification Forms:	Complete	Complete	Complete	Complete	Complete	Complete