

COLLEGE STATION I.S.D.
9304 ROCK PRAIRIE ROAD, COLLEGE STATION, TX. 77845
PHONE (979) 764-5408

**PURCHASING OFFICE
INTER-DEPARTMENTAL MEMO**

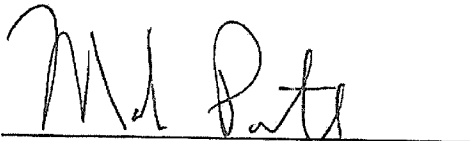
TO: Mike Martindale
DATE: October 26, 2016
SUBJECT: Computer Workstations for Career and Technology
Classrooms RFB #17-001

As part of a Perkins Federal Grant for the Career and Technology Department (CATE), the Technology Department has identified Computer Workstations for computer labs at A&M Consolidated High School and College Station High School. Request for Bids (RFB) #17-001 was mailed September 26, 2016 to twenty- three (23) vendors. Sixteen vendors responded to the RFB which opened October 20, 2016.


<u>Bidder</u>	<u>Base Bid</u>
Apex Computers Systems Warehouse	\$77,643.00
Avinext #1	\$68,606.25
Avinext Bid #2	\$66,259.23
Avinext Bid #3	\$67,224.90
ByteSpeed	\$64,200.00
CDW Government, LLC	\$79,827.00
Computer Products Corporation	\$85,329.00
Insite Public Sector, Inc.	\$93,768.81
JPK Micro Supply, Inc.	\$77,166.00
Netsynch Network Solutions	\$85,038.15
Office Depot/Office Max	\$81,542.64
Prime Systems	\$65,280.00
Saitech, Inc.	\$81,317.97
Southern Computer Warehouse	\$84,179.00
Trinity 3 Technology	\$90,465.00
Riverside Technologies, Inc.	\$85,980.00
Wynndalco Enterprises, LLC	\$74,724.40

The bids were evaluated and scored by staff members from the Technology and Purchasing Departments using the attached evaluation matrix. The bid specified 32GB of memory needed for graphic intensive programs that are used in these labs. Several bidders quoted only 16GB of memory. Avinext Bid #1 for HP Z240 Small Form Factor Workstations and HP Z24N IPS Display Monitors received the highest score based on the criteria in the RFB. The RFB included an option for pre-imaging of the computers with the CSISD provided image.

It is the recommendation of Mark Pantel, Director of Purchasing and David Hutchison, Director of Technology that we purchase the HP Z240 Small Form Factor Workstations and Z24N IPS Display Monitors and Pre-imaging option for \$69,116.85 with funds available from the Perkins Federal Grant.



Mark Pantel, Director of Purchasing



David Hutchison, Director of Technology

**College Station Independent School District
RFB #17-001 Computer Workstations for Career and Technology Classrooms**

Item	Description	Riverside Technologies, Inc.		Wymdalco Enterprises, LLC		Insite Public Sector, Inc.		Avinext #1 Bid - HP		Avinext #2 Bid - HP		Avinext #3 Bid - Lenovo		CDW Government LLC	
		Qty	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit
	Make/Model		HP Z240 SFF Workstation (L8T14AY)		HP Workstation Z240		HP Workstation Z240		HP Z240 Small Form Factor Workstation		HP Z240 Small Form Factor Workstation		Lenovo ThinkStation P310		HP Z240 Workstation
1.	Workstations	51	\$1,406.00	\$71,706.00	\$1,235.89	\$63,030.39	\$81,465.87	\$57,579.00	\$1,129.00	\$57,579.00	\$1,133.00	\$57,783.00	\$1,345.00	\$68,595.00	
	Make/Model		HP Z24N 24 in LED		HP Workstation Z240		HP Z24N 24 in LED		HP Z24N IPS Display		HP Z24NF IPS Display		ThinkStation T2454P Monitor		HP Z24n
2.	Displays	39	\$366.00	\$14,274.00	\$289.59	\$11,294.01	\$315.46	\$11,027.25	\$222.57	\$8,680.23	\$242.10	\$9,441.90	\$288.00	\$11,232.00	
	Shipping:					\$400.00									
	Total Base Bid:			\$85,980.00		\$74,724.40	\$93,768.81	\$68,606.25	\$66,259.23	\$67,224.90		\$79,827.00			
Optional Item - A.	Pre-imaging of desktop computers with CSISD provided image.	51	\$19.00	\$969.00	\$35.00	\$1,785.00	\$23.00	\$1,173.00	\$10.00	\$510.00	\$15.00	\$765.00	No bid		
	Total Base w/Option A			\$86,949.00		\$76,509.40	\$94,941.81	\$69,116.25	\$66,769.23	\$67,989.90		\$79,827.00			
	Delivery days after receipt of order:		21		10 w/out image, 14 w/out image		3-21	10 business days w/out image, 15 business w/image	10 business days w/out image, 15 business w/image	10 business days w/out image, 15 business w/image	10 business days w/out image, 15 business w/image	10 business days w/out image, 15 business w/image			
	Notes:				See recommended add-ons for warranty in section 5 page 2										
	Deviations or Exceptions:		Bid 16GB Memory		Bid 16GB Memory		Optional: Domainconnect/Enduser (+1 time image test) -\$2,080.00, Etching- \$510.00						Specified (6) USB ports version 3. Quoted (2) version 2 ports and (4) version 3 ports		
	Addendum:		No		No		Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Authorization:		Complete		Complete		Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Felony Conviction Notice:		Complete		Complete		Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Conflict of Interest:		Not signed		Not signed		Not applicable	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	References:		Complete		Complete		Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Non-Collusive Certificate:		Complete		Complete		Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Type of Firm:		Small		Small, MBE, DBE		None	Hispanic	Hispanic	Hispanic	Hispanic	Hispanic	Hispanic	Hispanic	Hispanic
	Proposer/Vendor Certification Forms:		Complete		Complete		Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete

Item	Description	Qty		BytesSpeed		Trinity 3 Technology		Virtucom, Inc.		JPK Micro Supply, Inc.		Apex Computers Systems, Inc.		Southern Computer Warehouse		Saitech, Inc.				
		Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended			
1.	Workstations	\$1,125.00	\$57,375.00	HPZ240 SFF Workstation	\$78,999.00	Dell Precision Workstation T3420	\$998.00	\$50,898.00	MicroSys MSI76700	\$1,185.00	\$60,435.00	HP-Inc. Z240 T4N75LUT#ABA	\$1,306.00	\$66,606.00	HP Z240	\$1,377.41	\$70,247.91	HP CTO Z240 SFF Workstation	\$1,331.74	\$67,918.74
2.	Displays	\$175.00	\$6,825.00	LG 24" LED/LCD 75S2401	\$294.00	Dell U2414 24" Monitor	\$327.00	\$12,753.00	Hewlett Packard Z24X	\$429.00	\$16,731.00	HP-Inc. Z24N K7B99A8#ABA	\$283.00	\$11,037.00	HP Z24n	\$343.57	\$13,931.19	HP Model No. K7B99A6#ABA	\$343.57	\$13,399.23
	Shipping:																			
	Total Base Bid:		\$64,200.00		\$90,465.00		\$63,551.00		\$77,166.00		\$77,166.00		\$77,643.00		\$84,179.10		\$81,317.97			
	Pre-imaging of desktop computers with CSISD provided image.	\$0.00	\$0.00		\$25.50		\$15.00	\$765.00	\$0.00	\$0.00	\$0.00	\$21.00	\$1,071.00	\$30.00	\$1,530.00	\$17.00	\$867.00			
	Total Base w/Option A		\$64,200.00		\$90,490.50		\$64,416.00		\$77,166.00		\$78,714.00		\$85,709.10		\$82,184.97					
	Delivery days after receipt of order:		10-13		10		7-21		18		within 30		14		15					
	Notes:		Imagine included in price		Imaging included in price															
	Deviations or Exceptions:		Bid 16GB Memory		Bid 16GB Memory		Bid 16GB Memory. USB Ports not as specified.		No warranty info on display		Bid 16Gb Memory									
	Addendum:		No		No		No		Complete		No		Complete		Complete		Complete		Complete	
	Authorization:		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete	
	Felony Conviction Notice:		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete	
	Conflict of Interest:		Complete		Not signed		Complete		Complete		Complete		Complete		Complete		Complete		Not signed	
	References:		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete	
	Non-Collusive Certificate:		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete	
	Type of Firm:		Small		None		None		Small, minority		Small, minority		Small, minority		None		Small, minority		Small, minority	
	Proposer/ Vendor Certification Forms:		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete		Complete	

Item	Description	Computer Products Corporation		Office Depot/Office Max		Netsync Network Solutions		Prime Systems		
		Qty	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended	Per Unit	Extended
1.	Workstations	51	\$1,394.00	\$71,094.00	HP Z240	HP Z240 SFF Workstation	HP Z240 Workstation	Lenovo ThinkVision P310		
						\$1,391.64	\$70,973.64	\$1,391.70	\$1,098.00	\$55,998.00
	Make/Model				HP Z240					
	Make/Model				HP Z24n	HP Z24N	HP Z24n	Lenovo ThinkVision T2454p		
2.	Displays	39	\$365.00	\$14,235.00						
	Shipping:									
	Total Base Bid:			\$85,329.00		\$81,542.64		\$85,038.15		\$65,280.00
	Pre-imaging of desktop computers with CSISD provided image.	51	\$20.00	\$1,020.00		\$11.78	\$600.78	\$22.00	\$10.00	\$510.00
	Total Base w/Option A			\$86,349.00		\$82,143.42		\$85,160.15		\$65,790.00
	Delivery days after receipt of order:			14		10-12		30		within 21
	Notes:					Did not agree on all of the proposer/vendor certification form criteria.				
	Deviations or Exceptions:									Bid 16GB Memory
	Addendum:			Complete		No		Complete		No
	Authorization:			Complete		Complete		Complete		Complete
	Felony Conviction Notice:			Complete		Complete		Complete		Complete
	Conflict of Interest:			Complete		Complete		Complete		Complete
	References:			Complete		Complete		Complete		Complete
	Non-Collusive Certificate:			Complete		Complete		Complete		Complete
	Type of Firm:			Small		None		Hispanic, woman owned		Minority
	Proposer/Vendor Certification Forms:			Complete		Complete-see notes		Complete		Complete

**College Station Independent School District
RFB #17-001 Computer Workstations for Career and
Technology Classrooms**

Item Evaluated

		Riverside Technologies, Inc.	Wynndalco Enterprises, LLC	Insite Public Sector, Inc.	Avinext #1 Bid - HP	Avinext #2 Bid - HP	Avinext #3 Bid - Lenovo
1.0	Price: \$63,651.00 / _____ X 250 = (Lowest Price) (Proposers Price) (Maximum Points)	185.08	212.95	169.70	231.94	240.16	236.71
2.0	The reputation of the vendor and of the vendor's goods and/or services (0-50) =	25	25	26	49	49	49
3.0	The quality of the vendor's goods and/or services (0-50) =	20	21	37	48	37	32
4.0	The extent of which the vendor's goods and/or services meet the District's needs						
5.0	The vendor's past relationship with the district; (0-25) =	13	14	23	25	20	15
5.0	The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses including small, minority, woman-owned, or labor surplus area firms (CFR 200.321) (0-50) =	25	25	25	48	48	48
6.0	The total long-term cost to the District to acquire vendor's goods and/or services (0-5) =	5	5	0	5	5	5
7.0	The warranty from the manufacturer and service provided by dealer as part of warranty (0-20) =	10	10	7	20	20	20
8.0	The warranty from the manufacturer and service provided by dealer as part of warranty (0-50) =	50	50	37	50	50	50
	Sum of Points by Contractor (Sum of above 500 Max.) =	333.08	362.95	324.70	476.94	469.16	455.71
	Averaged by Contractor (Sum of above 100 Max.) =	66.62	72.59	64.94	95.39	93.83	91.14

Recommended Vendor: Avinext #1 Bid HP

EVALUATORS:

Robert Strawn, Missy Broyles, David Hutchison, Mark Pantel, Trey Sparks

DATE: 10.25.16

Item Evaluated

		CDW Government LLC	ByteSpeed	Trinity 3 Technology	Virtucom, Inc.	JPK Micro Supply, Inc.
1.0	Price: \$63,651.00 / _____ X 250 = (Lowest Price) (Proposer's Price) (Maximum Points)	199.34	247.86	175.90	250.00	206.21
2.0	The reputation of the vendor and of the vendor's goods and/or services (0-50) =	44	25	25	31	25
3.0	The quality of the vendor's goods and/or services (0-50) =	31	21	21	21	19
4.0	The extent of which the vendor's goods and/or services meet the District's needs (0-25) =	21	16	15	16	19
5.0	The vendor's past relationship with the district; (0-50) =	45	25	25	26	25
6.0	The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses including small, minority, woman-owned, or labor surplus area firms (CFR 200.321) (0-5) =	0	5	0	0	5
7.0	The total long-term cost to the District to acquire vendor's goods and/or services (0-20) =	18	10	13	11	10
8.0	The warranty from the manufacturer and service provided by dealer as part of warranty (0-50) =	50	50	50	50	50
Sum of Points by Contractor (Sum of above 500 Max.) =		408.34	399.86	324.90	405.00	359.21
Averaged by Contractor (Sum of above 100 Max.) =		81.67	79.97	64.98	81.00	71.84

Recommended Vendor: Avinext #1 Bid HP

EVALUATORS:

Robert Strawn, Missy Broyles, David Hutchison, Mark Pantel, Trey Sparks

DATE: 10.25.16

Item Evaluated

		Apex Computers Systems, Inc.	Southern Computer Warehouse	Saitech, Inc.	Computer Products Corporation
1.0	Price: \$63,651.00 / _____ X 250 = (Lowest Price) (Proposers Price) (Maximum Points)	204.95	189.03	195.69	186.49
2.0	The reputation of the vendor and of the vendor's goods and/or services (0-50) =	26	25	25	25
3.0	The quality of the vendor's goods and/or services (0-50) =	22	33	35	33
4.0	The extent of which the vendor's goods and/or services meet the District's needs (0-25) =	15	24	24	23
5.0	The vendor's past relationship with the district; (0-50) =	25	25	25	25
6.0	The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses including small, minority, woman-owned, or labor surplus area firms. (CFR 200.321) (0-5) =	5	0	5	5
7.0	The total long-term cost to the District to acquire vendor's goods and/or services (0-20) =	10	10	10	10
8.0	The warranty from the manufacturer and service provided by dealer as part of warranty (0-50) =	50	50	50	50
	Sum of Points by Contractor (Sum of above 500 Max.) =	357.95	356.03	369.69	357.49
	Averaged by Contractor (Sum of above 100 Max.) =	71.59	71.21	73.94	71.50

Recommended Vendor: Avinext #1 Bid HP

EVALUATORS:

Robert Strawn, Missy Broyles, David Hutchison, Mark Pantel, Trey Sparks

DATE: 10.25.16

Item Evaluated

		Office Depot/Office Max	Netsync Network Solutions	Prime Systems
1.0	Price: \$63,651.00 / _____ X 250 = (Lowest Price) (Proposers Price) (Maximum Points)	195.15	187.12	243.76
2.0	The reputation of the vendor and of the vendor's goods and/or services (0-50) =	27	28	29
3.0	The quality of the vendor's goods and/or services (0-50) =	31	33	20
4.0	The extent of which the vendor's goods and/or services meet the District's needs (0-25) =	18	20	14
5.0	The vendor's past relationship with the district; (0-50) =	30	27	27
6.0	The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses including small, minority, woman-owned, or labor surplus area firms (CFR 200.321) (0-5) =	0	5	5
7.0	The total long-term cost to the District to acquire vendor's goods and/or services (0-20) =	16	15	15
8.0	The warranty from the manufacturer and service provided by dealer as part of warranty (0-50) =	50	50	50
Sum of Points by Contractor (Sum of above 500 Max.) =		367.15	365.12	403.76
Averaged by Contractor (Sum of above 100 Max.) =		73.43	73.02	80.75

Recommended Vendor: Avinext #1 Bid HP

EVALUATORS:

Robert Strawn, Missy Broyles, David Hutchison, Mark Pantel, Trey Sparks

DATE: 10.25.16