

COLLEGE STATION I.S.D.
9304 ROCK PRAIRIE ROAD, COLLEGE STATION, TX. 77845
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PURCHASING OFFICE

INTER-DEPARTMENTAL MEMO

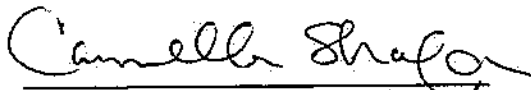
TO: Mike Martindale
DATE: February 8, 2019
SUBJECT: RFP #19-005 Internal Connections – E-Rate Category 2
Network Equipment

As part of the 2015 Bond program, network equipment throughout the district was identified for replacement. Request for Proposal (RFP) # 19-005, Internal Connections Category 2 Network Equipment was mailed January 8, 2019 to six vendors, advertised January 8, 2019 and January 15, 2019 and posted on the CSISD website on January 8, 2019 and the Universal Service Administrative Company Schools and Library Program, E-Rate portal. Five vendors responded to the RFP which opened February 5, 2019. Three vendors responded with complete bids and two responded with partial bids.

<u>Bidders</u>	<u>Bid Price</u>
Layer 3 Communications	\$1,375,959.50
Avinext	\$1,561,007.14
Red River Technology	\$1,813,674.10
<u>Partial Bid Responses</u>	
Advanced Networks of Texas	\$108,580.44
Solid IT Networks	\$98,248.66

Staff from the Technology and Purchasing Departments scored each proposal per the evaluation criteria in the Request for Proposal (RFP). Layer 3 Communications received the highest score on the evaluation matrix and was the lowest proposal for the equipment requested.

It is the recommendation of Carmella Shafer, Director of Purchasing and David Hutchison, Director of Technology that the district purchase the Aruba Network Switches, Access points and TrippLite Backup Systems from Layer 3 Communications for \$1,375,959.50 with 2015 bond funds, pending E-Rate reimbursement approval.


Carmella Shafer, Director of Purchasing


David Hutchison, Director of Technology

COLLEGE STATION INDEPENDENT SCHOOL DISTRICT

REQUEST FOR PROPOSALS (RFP) # 19-005 – INTERNAL CONNECTIONS CAT 2 NETWORK EQUIPMENT

Item Evaluated

Internal Wireless Network Connections Cat 2 Network Equipment	AVINEXT	RED RIVER	LAYER 3	ADV. NETWORK TX	SOLID IT NETWORKS
1.0 Price: \$1,375,959.50 / _____ x 50 = (0-50) =	264.42	227.4	300	0	0
2.0 The reputation of the vendor and of the vendor's goods and/or services (0-10) =	45	30	45	30	30
3.0 Quality of the vendor's goods or services including print devices, supplies, software and service; (0-10) =	52	45	52	28	28
4.0 Extent to which the goods or services meet the District's needs as defined in this RFP; (0-10) =	55	36	52	28	28
5.0 The vendor's past relationship with the district (0-10) =	53	30	52	30	30
6.0 The total long-term cost to the district to acquire the vendor's goods or services; (0-9) =	52	29	49	28	28
7.0 The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses: small, minority owned or labor surplus area firms (0-1) =	6	0	0	0	0
8.0 For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: A) Has its principal place of business in this state; or B) Employs at least 500 persons in this state; (0-0) =	0	0	0	0	0
ax.) =	527.42	397.40	550.00	144.00	144.00

Recommended Vendor: **LAYER 3**

EVALUATORS: CARMELLA SHAFER, JENNIFER HAIRELL, DAVID HUTCHISON, TREY SPARKS, BRAD RECEK, ROBERT BASS

DATE: Friday, February 8, 2019

