

COLLEGE STATION I.S.D.
9304 ROCK PRAIRIE ROAD, COLLEGE STATION, TX. 77845
(979) 764-5408

PURCHASING OFFICE

INTER-DEPARTMENTAL MEMO

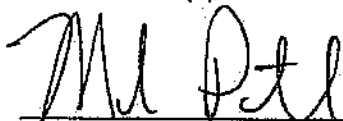
TO: Mike Martindale
DATE: June 15, 2018
SUBJECT: Custom Clothing, Apparel and Promotional Products RFP# 18-007

Request for Proposal (RFP) #18-007 Custom Clothing, Apparel and Promotional Products was mailed April 9, 2018, posted on the district website and advertised April 11 and April 18, 2018. Twenty-two vendors responded to the RFP, which opened May 3, 2018.

The proposal was based on a discount off catalog or retail pricing rather than item-by-item. With input from campus and department staff the Purchasing Department evaluated each proposal and provided vendor award recommendations using an evaluation matrix form. The bidders that offer the best value to the district are:

All Creative Promotional Plus
Aztec/Qti Promotions & Apparel
BCS Trophies
Blue Ribbon Styles Co.
BSN Sports
C.C. Creations
Cheers, Etc. Inc.
Elite Sportswear, L.P.
Gandy Ink
M&M Apparel
Merge Creative Promotional Specialties
Positive Promotions
Ranchhand Designs
Score Sports
The Master Teacher
World of Promotions

It is the recommendation of Mark Pantel, Director of Purchasing to award the Custom Clothing, Apparel and Promotional Products RFP #18-007 to All Creative Promotional Plus, Aztec/Qti Promotions & Apparel, BCS Trophies, Blue Ribbon Styles Co, BSN Sports, C.C. Creations, Cheers, Etc. Inc., Elite Sportswear, L.P., Gandy Ink, M&M Apparel, Merge Creative Promotional Specialties, Positive Promotions, Ranchhand Designs, Score Sports, The Master Teacher, and World of Promotions effective September 1, 2018 through August 31 2020 with the option to renew for two (2) additional one year periods..



Mark Pantel, Director of Purchasing

College Station Independent School District
RFP#18-007 Custom Clothing, Apparel and Promotional Products

Item	Description	World of Promotions	Authentic Promotions.com	Artes/QUI Promotions & Apparel	All Creative Promotional Plus	C.C. Creations	Score Sports	BSN Sports	Blue Ribbon Styles Co.	BGS Trophies	Healy Awards, Inc.	Graphics Store	Mergie Creative Promotional Specialties	Elite Sportswear L.P.	Bull Marketing Promotions	Positive Promotions Inc.
1.	Please include a percentage discount from 0-100% off your entire product offering(s). A current catalog(s), retail price list or a URL to your current online catalog must be included with your response. If no discount is offered, please indicate with a 0%.	Layla Rosegell 847-438-7930 rosengel@worldofpromotions.com	800-497-7765 20% off first column prices www.authenticpromotions.com	Ellen Gradel 284-758-4444 x 7412 10% www.quipromo.com	John or Candace Hollis 979-822-7899 15% www.allcreativeplus.com	Tiffany Sizamore 979-593-9664 x 697 0-30%	Vanessa Martinez 800-626-7774 0-43.01% www.score.com	Ryan Foley 979-877-2425 30% off current prices for stock apparel only BSN Sports Teamwear catalog	Sorali Sheth 800-625-0580 5% www.blueribbonstyles.com	Kim Shult 979-255-2074 15% www.bgstrophies.com	Kirsten Loogen 800-558-1696 x 143 0% www.healyawards.com	Aiumm White 817-429-7748 5-20% www.graphicsstore.com	Melissa Lewis 979-587-7666 10% www.mergiecreative.com	Wendy Harkin 717-989-2241 0% www.elle.com	Rudy Ramirez 817-760-7744 30% www.bullmarketing.com	Terry Quaranta 877-258-1225 5% www.positivepromotions.com
2.	If there are categories of items that are not eligible for discount, please indicate exception in the space provided.	All items on website	A set up and/or run charge may be quoted depending on how item is decorated	No response	www.allcreativeplus.com	Vanes	Goals, goal accessories, paint, and paint accessories	Custom cloth must be quoted	No response	No response	Quantity discount depending on amount ordered, see catalog	Discount is based on quantity ordered.	No response	No response	No response	No response
3.	Does your company charge set up fees associated with custom design. If YES, please provide fees.	Yes and no, the first color is free	No	No	Yes, usually set up fees range from \$0 to \$20 per order	Yes, \$0-\$175	Yes, \$45.00 set up charge on digitalized	Yes, if less than 10 pieces/items - \$25	Yes, screen printing, embroidery and promo items	No	Yes, see catalog enclosed	No	Yes, minimum quantity varies by item, as indicated in online catalog listings.	No	Yes, 12	Yes, min quantity will apply
4.	Does your company provide screen printing, embroidery services or promotional items? If YES, what services or items do you provide?	Yes, all kinds of imprint	Yes, all items	Yes, all items.	Yes, all items	Yes, screen printing, heat transfer, embroidery, wear-up fee, and application fees.	Yes, no response	Yes, screen printing, embroidery and promo items	Yes, screen printing, embroidery and promo items	Yes, promotional, embroidery	Yes, screen printing/see catalog attached	Yes, all	Yes, promotional items, embroidery and screen printing	Yes, only on our garments not other brands	Yes, all of the above	Yes, screen printing, embroidery, heat transfer
5.	Do the discounts offered include free freight on all orders? If NO, explain freight charges that will be applied;	Yes	Yes, for ground shipping	Yes	No, if charged, usually not, freight will vary	No, standard UPS ground shipping applies, rates are determined by method, weight & speed of delivery	Yes	No	No, prepaid billed	Yes	No, depends on product ordered, call for quote	Yes, all	Yes	N/A	Yes	Yes, see deviation and exceptions
6.	Years in Business:	15 years	15 years	32 years	2 years	36 years	40 years	46 years	5 years	33 years	50 years	3 years	13 years	30 years	5 years	71 years
	Addendum:	Complete	Not included	Complete	Complete	Complete	Not included	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	References:	Complete	Not included	Complete	Complete	Complete	Not included	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Authorization:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Felony Conviction:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Non-Collusive Bidding Certificates:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Type of Firm:	Small, woman owned	Small	Woman owned	None	Minority	Complete	None	None	Small	None	Woman owned	Small, woman-owned	None	None	Complete
	Conflict of Interest:	Complete	Complete	Not signed	Complete	Complete	Complete	Complete	Complete	Not signed	Complete	Complete	Complete	Not signed	Complete	Complete
	HB 88 Verification:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	EDGAR Proposer/Vendor Certifications:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete

College Station Independent School District
 REP# 18-007 Custom Clothing, Apparel and Promotional Products

Item	Description	Cheers, Etc. Inc.	Groggy Dog Sportswear	Gandy Ink	M&M Apparel	Ginger Snaps Apparel	The Master Teacher	Ranchhand Designs
	Representative's name and contact info:	Ryan Joaquin 214-319-2613	Mary Ann Chambers 940-891-4022	Courtney Bryant 817-330-8999	Brian Pentagriff 979-593-7773	John Robertson 214-535-3330	Brenda Richards 800-569-9633	Vicki McAnally 940-583-2101
	Please include a percentage discount from 0-100% off your entire product offering(s). A current catalog(s), retail price list or a URL to your current online catalog must be included with your response. If no discount is offered, please indicate with a 0%.	0% www.cheersetc.com	5% groggydogonline.com	0% www.gandyink.com	20% www.m-mapparel.com	5% www.gingersnapapparel.com	5% www.masterteacher.com	Priced per item to be decorated
1.	If there are categories of items that are not eligible for discount, please indicate exception in the space provided:	No response	No response	Our pricing is not pricing with a quantity price break that equate to a 5% to 15% discount per quantity break. Please see attached letter.	No response	No response	Drinkware. Must reference discount code CSISD-AWARDS prior to placing order.	No
2.	Does your company charge set up fees associated with custom design. If YES, please provide fees.	No	No	No	No	Yes, varies according to specification of garment ordered	No	No
3.	Do you have minimum order quantity or dollar amount per order? If YES, what is the minimum order quantity or dollar amount per order:	No	Yes, 12 for screenprinting shirts. It can vary based on hats, embroidery and promotional products.	Yes, 6 pieces for embroidery, 12 pieces for screen print	Yes, 12 on screened items only	No	Yes, only lunch bags (MCO-50) and wristbands (MCO 100) have a minimum order qty per order. All other product are 1	No
4.	Does your company provide screen printing, embroidery services or promotional items? If YES, what services or items do you provide?	Yes, word embroidery	Yes, screen printing, embroidery and promotional products	Yes, in-house screen printing, embroidery on custom clothing, apparel and promotional items	Yes, all of the above	Yes, screenprinting and embroidery	No	Yes, embroidery services
5.	Do the discounts offered include free freight on all orders? If NO, explain freight charges that will be applied:	No, shipping included in PO	No, no freight charges for screenprinting, but it will be included for promotional products.	Yes	No, on promo items	Yes, free ground shipping, air freight is additional if necessary.	No, shipping is prepaid and added to invoice. Our S&H is offered on a sliding scale based on the amount of the order. S&H apply to every product order. Shipping charges are subject to change.	Yes, embroidery services
6.	Years in Business:	40 years	15 years	30 years	29 years	35 years	49 years	15 years
	Addendum:	Not included	Complete	Complete	Complete	Complete	Complete	Complete
	References:	Not included	Complete	Complete	Complete	Complete	Complete	Complete
	Authorizations:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Felony Conviction:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Non-Collusive Bidding Certificate:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	Type of Firm:	Small, minority owned, woman owned	None	None	Small	Small	Woman owned	Woman owned
	Conflict of Interest:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	HB 89 Verification:	Complete	Complete	Complete	Complete	Complete	Complete	Complete
	EDGAR Proposer/Vendor Certifications:	Complete	Complete	Complete	Complete	Complete	Complete	Complete

**COLLEGE STATION ISD
RFP # 18-007 Custom Clothing, Apparel and Promotional Products**

Item Evaluated	World of Promotions	Authentic Promotions.com	ActecQR Promotions & Apparel	All Creative Promotional Plus	C.C. Creations	Score Sports	BSN Sports	Blue Ribbon Styles Co.	BCS Trophies	Healy Awards, Inc.	Graphics Store	Merge Creative Promotional Specialties	Elite Sportswear L.P.	Bull Marketing Promotions	Positive Promotions Inc.	Cheers, Etc. Inc.	Groggy Dog Sportswear	Gandy Ink	M&M Apparel	Cinger Snaps Apparel	The Master Teacher	Ranchhand Designs
1.0 Price: \$XXXX/ x 20 = (Lowest Price) (Proposer's Price) (Maximum Points)	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	10.00	20.00	20.00	10.00	20.00	20.00	10.00	20.00	10.00	20.00	20.00	20.00	10.00
The reputation of the vendor and of the vendor's goods and/or services verified through interviews 2.0 with references	10	5	10	5	10	10	10	5	10	5	5	5	10	5	10	10	5	10	10	5	5	10
3.0 The quality of the vendor's goods and/or services																						
The extent of which the vendor's goods and/or services meet the District's needs including 4.0 schedule	20	10	20	12	20	10	20	10	20	20	10	10	20	10	20	20	10	20	20	10	10	20
5.0 The vendor's past relationship and experience	10	10	20	12	20	10	10	10	10	10	10	12	10	10	10	10	10	10	20	10	10	10
The impact on the ability of the district to comply with laws and rules relating to historically 6.0 underutilized businesses;	1	1	1	0	1	0	0	0	1	0	1	1	0	0	0	1	0	0	1	1	1	1
The total long-term cost to the District to acquire 7.0 vendor's goods and/or services	8	6	8	9	8	6	8	5	9	5	8	9	5	8	7	6	5	8	9	6	7	5
Whether the vendor or the vendor's ultimate parent company or majority owner: A) has its principal place of business in this state or B) 9.0 employs at least 500 persons in this state																						
Sum of Points by Contractor (Sum of above 100 Max.) =	79	62	89	68	99	66	88	65	90	60	64	67	70	63	82	67	60	68	100	62	68	71
Recommended Vendors:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

DATE: 6.14.18

EVALUATORS: Mark Pantel, Julie Holliday, Jennifer Hairrell. Input from Campus and Department Staff

Mark Pantel