



College Station Independent School District

Success...each life...each day...each hour

9304 ROCK PRAIRIE ROAD, COLLEGE STATION, TX. 77845
(979) 764-5408 * FAX (979) 694-5636

PURCHASING OFFICE

INTER-DEPARTMENTAL MEMO

DATE: March 9, 2021
TO: Amy Drozd, CFO *Amy*
FROM: Carmella Shafer, Director of Purchasing
SUBJECT: Internal Connections – E-Rate Category 2 Network Equipment Quote 2021-01

The district has identified network equipment through out the district that needs to be replaced Request for quote 2021-01, Internal Connections Category 2 Network Equipment was issued via the Universal Service Administrative Company Schools and Library Program, E-Rate portal BEAR form 470 on January 20, 2021, with a due date of February 18, 2021. Six vendors responded to the request for quotes, which opened February 18, 2021, at 10 a.m. Two vendors responded with complete quotes.

Staff from the Technology and Purchasing Department scored each response and Layer 3 Communications received the highest score on the evaluation matrix and is the lowest proposal for the equipment requested.

Layer 3 Communications quote is based on DIR purchasing cooperative contract DIR-TSO-4231. Department of Information Resources (DIR) is an agency of the State of Texas that has established contracts with vendors for technology-related products and services. DIR contracts have been competitively bid and meet the competitive bid requirements stipulated in Texas Government Code, Section 791.025.

It is the recommendation of Carmella Shafer, Director of Purchasing and David Hutchison, Director of Technology that the district purchases the equipment from Layer 3 Communications for \$738,117.32 with general funds, pending E-Rate reimbursement approval.

Carmella Shafer
Carmella Shafer, Director of Purchasing

David Hutchison
David Hutchison, Director of Technology

**COLLEGE STATION INDEPENDENT SCHOOL DISTRICT
REQUEST FOR QUOTE 2021-01 – INTERNAL CONNECTIONS CAT 2 NETWORK EQUIPMENT**

Item Evaluated

Internal Wireless Network Connections Cat 2 Network Equipment	AVINEXT	LAYER 3	
1.0 Price: \$738117.32 / $\frac{\text{Price}}{50}$ = (Proposers Price) (Maximum Points)	155.62	200.00	0.00
2.0 The reputation of the vendor and of the vendor's goods and/or services			
3.0 Quality of the vendor's goods or services including print devices, supplies, software and service; (0-5) =	19	20	0
4.0 Extent to which the goods or services meet the District's needs as defined in this RFP; (0-10) =	37	37	0
5.0 The vendor's past relationship with the district (0-10) =	39	39	0
6.0 The total long-term cost to the district to acquire the vendor's goods or services; (0-15) =	60	59	0
7.0 The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses: small, minority owned or labor surplus area firms (0-9) =	34	35	0
8.0 For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: A) Has its principal place of business in this state; or B) Employs at least 500 persons in this state; (0-1) =	3	2	0
Sum of Points by Contractor (Sum of above 600 Max.) =	347.62	392.00	0.00

Recommended Vendor:

LAYER 3

EVALUATORS:

CARMELLA SHAFER, DAVID HUTCHISON, KEITH SLAUGHTER, Brad Reck

Carmella Sog 3/9/21

Bid Request Number 2021-01 RFP-COOP QUOTE
Title INTERNAL CONNECTIONS REFRESH ERATE
Description You are hereby invited by College Station Independent School District(CSISD) to submit a proposal.
Bid Type RFP
Open Date 1/20/2021 10:10:00 AM (CT)
Close Date 2/18/2021 10:00:00 AM (CT)

Organization
Bid Creator
Phone
Fax

College Station ISD Purchasing
 Carmella Shafer Director
 cshafer@csisd.org
 (979) 694-5617

Responding Suppliers

Name	City	State	Response Submitted	Lines Responded	Response Total w/o Alts	Response Total Alts
CDW Government LLC	Vernon Hills	IL	2/17/2021 05:53:35 PM (CT)	5	\$0.00 \$	-
Layer 3 Communications, llc	Houston	TX	2/17/2021 12:14:19 PM (CT)	17	\$738,117.32 \$	738,117.32
Avinext (The Personal Comput College Station		TX	2/18/2021 09:58:35 AM (CT)	17	\$948,639.00 \$	793,467.00

Response Notes

Supplier	Notes
Layer 3 Communications, llc	On behalf of Layer 3 Communications, thank you for the opportunity to support this project in support of the students and staff of CSISD. Dave KapavikLayer 3 Communications

Avinext (The Personal Comput Aruba Brochures are locked by a password. Unable to combine with additional attachments and I saw no option for more than one additional attachment. If these are required I can email them directly.