



# College Station Independent School District

*Success...each life...each day...each hour*

## PURCHASING OFFICE INTER-DEPARTMENTAL MEMO

DATE: October 6, 2020  
TO: Amy Drozd, CFO  
FROM: Carmella Shafer, Director of Purchasing  
SUBJECT: Microsoft Education Desktop Package with Enterprise CALS

Per the annual subscription model Microsoft has implemented for both classroom and server operating systems, the district needs to renew the annual licenses for 2020-2021. In addition to the operating systems, the annual subscription also includes the Microsoft Office 365 applications for all district faculty, staff, and students and licenses for up to five of their personally owned devices.

Four quotes were obtained, with SoftwareONE providing the lowest cost:

SoftwareONE	\$69,262.20
Insight (formerly PCMG)	\$74,203.50
CDW-G	\$75,543.15
SHI	\$78,939.41

SoftwareONE is a participating vendor of the Department of Information Resources (DIR). DIR is an agency of the State of Texas that has established contracts with vendors for technology-related products and services. DIR contracts have been competitively bid and meet the competitive bid requirements stipulated in Texas Government Code, Section 791.025.

It is the recommendation of Carmella Shafer, Director of Purchasing, and David Hutchison, Director of Technology that we purchase the Microsoft Education Desktop Package with Enterprise CALS Annual Subscription from SoftwareONE for \$69,262.20, using IMA funds and the State of Texas DIR-TSO-4061 purchasing contract.

  
Carmella Shafer, Director of Purchasing

  
David Hutchison, Director of Technology

College Station ISD  
 Yvette Reza  
 1812 Welsh  
 COLLEGESTATION, TX 77840

Date 09/23/2020  
 Customer No. US-SCU-146897  
 Your Reference EES  
 Account Manager Matt Wierman  
 Your Contact Person US Texas-DIR  
 E-Mail texas-dir.us@softwareone.com  
 Our Tax ID 39-1501504

**Quote US-QUO-875906**

**Invoice Address**

College Station ISD  
 Yvette Reza  
 1812 Welsh  
 COLLEGESTATION, TX 77840

**Shipping Address**

College Station ISD  
 Yvette Reza  
 1812 Welsh  
 COLLEGESTATION, TX 77840

**License Address**

College Station ISD  
 1812 Welsh  
 COLLEGESTATION, TX 77840

Yvette Reza  
 mreza@csisd.org

Pos. No.	Description	Start Date	Version	Amount
Manufacturer	Disc-Lev. Format	End Date	OS	(USD)
Lic. Model	Lic. Metrics	Qty.	Unit Price Sales Tax	
10 AAA-73004	Microsoft 365 EDU A3 per User Academic Faculty Monthly Subscription Microsoft LEVEL B SUB	CAMPUS	NON-SPEC/AL Non-Specific	68,776.32
20 AAA-73002	Microsoft 365 EDU A3 per User STUUseBnft Academic Student Monthly Subscription Microsoft LEVEL B SUB	CAMPUS	NON-SPEC/AL Non-Specific	0.00
30 P4U-00001	Visio Online Plan 2 for EDU Shared Server per User Academic Monthly Subscription Add Prod Microsoft NON-SPEC SUB	CAMPUS	NON-SPEC/AL Non-Specific	252.12
40 SEK-00001	PowerApps Plan EDU Per User Academic Add Prod Monthly Subscription Microsoft NON-SPEC SUB	CAMPUS	NON-SPEC/AL Non-Specific	187.92
50 SER-00001	PowerApps per App Plan EDU Academic Add Prod Monthly Subscription Microsoft NON-SPEC SUB	CAMPUS	NON-SPEC/AL Non-Specific	45.84
			<b>Total USD excl. Tax</b>	<b>69,262.20</b>
			Tax	0.00
			<b>Total USD incl. Tax</b>	<b>69,262.20</b>

## Quote US-QUO-875906

Pos. No.	Description Manufacturer	Disc-Lev.	Format	Start Date	Version	Qty.	Unit Price	Sales Tax	Amount
				End Date	OS				(USD)

Thank you for your request for quote.

This offer is non-binding. Prices are subject to change if supplier prices or currency values fluctuate.

Unless customer & SoftwareONE have executed a reseller agreement, customer hereby agrees that by placing an order with SoftwareONE customer will be bound by SoftwareONE's terms & conditions, located at [www.softwareone.com](http://www.softwareone.com), and the placement of your order represents your agreement thereto. If Customer is required by law to withhold any tax from amount payable, the amount payable will be increased so that after making all required withholdings, SoftwareONE receives equal to the amount it would have received had no such withholdings been made.

Payment Terms	30 Days net
Shipping Method	Electronic Software Delivery
Quote valid until	30.09.20

Prices are based on 30 Days net, FOB SoftwareONE. Shipping and Handling and applicable Sales Tax are additional. Once SoftwareONE places an order is placed with a Licensor, Customer's order will be binding and non-cancelable, except as otherwise provided by the Licensor's Return Policies.

**CONFIDENTIAL INFORMATION:** This Quote, and any attachment is intended only for the person or entity to which it is addressed, and contains confidential and/or privileged information. Any review, retransmission, dissemination or other use of this information to persons or entities other than the intended recipient is prohibited.

View or place within PyraCloud: <https://portal.softwareone.com/Quotes/DocumentDetail/US/US-QUO-875906>



**Quotation:** 0920-CCISD-JC  
**Date:** September 18, 2020  
**Enrollment:**  
**Contract:**

Part Number	Item Name	Level	Purchase Period	Pool	Product Type	Quantity	Unit Price	Extended Price
P4U-00001	VisioPlan2forEDU ShrdSvr ALMG SubsVL MVL PerUsr	Non-Specific	Non-Specific	Applications	Monthly Subscriptions-VolumelLicense	11	\$ 24.50	\$ 269.50
SEK-00001	PowerAppsPlanEDU ShrdSvr ALMG SubsVL MVL PerUsr	Non-Specific	Non-Specific	Servers	Monthly Subscriptions-VolumelLicense	2	\$ 195.00	\$ 390.00
AAAD-38391	M365 EDU A3 Unified ShrdSvr ALMG SubsVL MVL PerUsr	A	Non-Specific	Servers	Monthly Subscriptions-VolumelLicense	1268	\$ 58.00	\$ 73,544.00
AAAD-38397	M365 EDU A3 Unified ShrdSvr ALMG SubsVL MVL PerUsr STUUseBnft	D	Non-Specific	Servers	Monthly Subscriptions-VolumelLicense	15000	\$ -	\$ -
<b>Annual Total:</b>							<b>\$</b>	<b>74,203.50</b>

# QUOTE CONFIRMATION



DEAR YVETTE REZA,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LRDF181	9/30/2020	MICROSOFT RENEWAL	1978830	\$75,543.15

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<b>MS EES M365 EDU A3 SHRDSVR ALNG SUBS</b> Mfg. Part#: AAA-73004-12MO UNSPSC: 43231513 Electronic distribution - NO MEDIA Contract: Standard Pricing	1268	4835490	\$59.32	\$75,217.76
<b>Microsoft 365 A3 - subscription license - 1 user</b> Mfg. Part#: AAA-73002-D UNSPSC: 43231513 Electronic distribution - NO MEDIA Contract: Standard Pricing	15000	4837196	\$0.00	\$0.00
<b>Microsoft Visio Pro for Office 365 (Plan A2) - subscription license - 1 use</b> Mfg. Part#: P4U-00001-12MO UNSPSC: 43231507 Electronic distribution - NO MEDIA Contract: Standard Pricing	11	2968438	\$25.03	\$275.33
<b>MS EES POWER APPS P/APP</b> Mfg. Part#: SER-00001-12MO Electronic distribution - NO MEDIA Contract: Standard Pricing	1	5830153	\$50.06	\$50.06

PURCHASER BILLING INFO		SUBTOTAL	\$75,543.15
<b>Billing Address:</b> COLLEGE STATION IND SCHL DST ACCOUNTS PAYABLE 1812 WELSH AVE COLLEGE STATION, TX 77840-4800 <b>Phone:</b> (979) 764-5455 <b>Payment Terms:</b> NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$75,543.15
		DELIVER TO	
<b>Shipping Address:</b> COLLEGE STATION ISD HUTCHISON 2000 WELSH AVE COLLEGE STATION, TX 77840-4868 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION			



Pricing Proposal  
 Quotation #: 19397559  
 Created On: 9/10/2020  
 Valid Until: 9/30/2020

**COLLEGE STATION INDEPENDENT SCHOOL DISTRICT**

**Inside Sales Manager**

**Kelly Derrick**  
 1812 WELSH  
 ATTN: ACCOUNTS PAYABLE  
 COLLEGE STATION, TX 77840  
 United States  
 Phone: 9797645407  
 Fax:  
 Email: kderrick@csisd.org

**Patrick Jaron**  
 3828 Pecana Trail  
 Austin, TX 78749  
 Phone: 800-870-6079  
 Fax: 512-732-0232  
 Email: Pat\_Jaron@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft 365 A3 - Subscription license - 1 user - hosted - academic - Campus, School, EES - All Languages Microsoft - Part#: AAA-73004 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Note: EES# 62694723	1201	\$65.16	\$78,257.16
2 Microsoft 365 A3 - Subscription license - 1 user - hosted - academic, student - Campus, School, EES - All Languages Microsoft - Part#: AAA-73002 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092	15000	\$0.00	\$0.00
3 Microsoft Visio Pro for Office 365 (Plan A2) - Subscription license - 1 user - academic - EA Subscription, EES - Win - All Languages Microsoft - Part#: P4U-00001 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092	11	\$25.27	\$277.97
4 Microsoft PowerApps Plan 2 - Subscription license - 1 user - hosted - academic, Student, Faculty - Campus, School - All Languages Microsoft - Part#: EHW-00001 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092	2	\$202.14	\$404.28
		Subtotal	\$78,939.41
		Shipping	\$0.00
		Total	\$78,939.41

**Additional Comments**

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address, Quote Number, and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is

100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*