



College Station Independent School District

Success...each life...each day...each hour

MEMORANDUM

To: Amy Drozd, CFO

From: Carmella Shafer, Director of Purchasing

Date: December 3, 2021

Subject: Purchase air purifiers and replacement filters to be used district wide

The district has been awarded COVID 19 School Health Support Grant from TEA to support in-person K-12 instruction. Allowable items that can be purchased include PPE items, cleaning supplies, portable high efficiency particulate air (HEPA) filtration systems, vaccine promotion, and testing kits. The district determined the best use of the funds would be to purchase HEPA filtrations systems. In consultation with VLK Architects and Salas O'Brien Mechanical Engineering, a comparative study was accomplished to determine the most effective and cost-efficient air purification units for individual classrooms. The unit that was determined to be the best value was the Medify MA-50 air purification unit which combines HEPA filtration and UV light for the ultimate clean air experience, with a very low noise level. The machine can clean up to 1100 SF in 30 minutes. The district received the following quotes for 2,000 air purifiers and 1,500 replacement filters.

Supplier	Shipping	Quote Amount
Safeware	Included	\$ 613,675.00
Medline	Included	\$ 623,125.00
Sunbelt Rentals	Extra to be quoted when ordered	\$ 666,000.00
Carrier Global	Extra to be quoted when ordered	\$ 679,687.50

We are recommending purchasing the machines and filters from Safeware through the OMNIA Co-op contract 4400008468/ RFP#2000002547 in the amount of \$613,675.00 because they are the lowest bidder and provides the best value. All items on this contract have been competitively bid and awarded by the Cooperative's Board of Trustees based on state statutes and meets the competitive bid requirements stipulated in Texas Government Code, Section 791.025 and the Office of Management and Budget (OMB) 2 CFR Part 200 for federal fund expenditures.

It is the recommendation of Carmella Shafer, Director of Purchasing, and Jon Hall, Executive Director of Facilities to purchase the air purifiers and replacement filters in the amount of \$613,675.00 as per the attached quotes from Safeware to be paid primarily from the COVID 19 School Health Support Grant and any overage from the Elementary and Secondary School Emergency Relief (ESSER II) funds.

Carmella Shafer

Carmella Shafer, Director of Purchasing

Jon E. Hall

Jon Hall, Executive Director of Facilities

Carmella Shafer, RTSBA
Director for Purchasing
(979) 694-5617

9304 Rock Prairie Rd.
College Station, TX 77845
979-764-5400 -- www.csisd.org

Mike Martindale
Superintendent of Schools

CSISD Quote Summary

The CSISD Quote Summary sheet is used for Micro and Small purchases. In the shaded spaces below, the end user is to provide all applicable information necessary for the CSISD Purchasing Office to issue a quote number for final purchase. All CSISD purchase requirements must be met for the quotes to be valid. A minimum of two (2) suppliers must be contacted.

NOTE: The end user should not proceed with the purchase until a quote number is issued by the Purchasing Office.

Purchasing Office Information Only	
Buyer:	Date:
Comment:	
QUOTE #:	
(Assigned by CSISD Purchasing Office)	

Quote Information

DESCRIPTION:	MEDIFY MA-50 AIR PURIFIER AND REPLACEMENT FILTERS	DATE:	12/6/2021	PUR REQ # (IF KNOWN):	
CAMPUS/DEPT:	FACILITIES	ORG #	925	CONTACT:	JON HALL
				PHONE:	555-55-5555

Supplier Information

TOTAL # OF SUPPLIERS: 4 TTL # OF AWARDED SUPPLIERS: 4

Vendor #1	Vendor #2	Vendor #3	Vendor #4 (if applicable)
Company Name: SAFEWARE/MEDIFY.COM	Company Name: MEDLINE	Company Name: SUNBELT RENTALS	Company Name: Carrier Global
Vendor #			
City/State			
Contact Person: STEVE FONTAINE	Contact Person: DOMENIC IERO	Contact Person: Natalia Welch/Dan Newby	Contact Person: Alex Relf
Phone: 732-693-1116	Phone: 330-604-4637/800-817-2926 X 6	Phone: 936-672-1447	Phone: 713-797-8947
Email: STEVE@MEDIFYAIR.COM	Email: DIERO@MEDLINE.COM	Email: NATALIA.WELCH@sunbeltrentals.c	Email: tom.bellow@carrier.com
Awarded Vendor: <input checked="" type="checkbox"/> Yes Date:	Awarded Vendor: <input checked="" type="checkbox"/> Yes Date:	Awarded Vendor: <input checked="" type="checkbox"/> Yes Date:	Awarded Vendor: <input checked="" type="checkbox"/> Yes Date:
Quote #: 1846041, 1846043			Quote #: 00637998
Quote Expire Date: FREE SHIPPING, 12/7/21	Quote Expire Date: 12/16/2021		Quote Expire Date: 12/23/2021
Response Type: <input type="checkbox"/> Phone <input type="checkbox"/> Fax <input checked="" type="checkbox"/> Email <input type="checkbox"/> Other	Response Type: <input type="checkbox"/> Phone <input type="checkbox"/> Fax <input checked="" type="checkbox"/> Email <input type="checkbox"/> Other	Response Type: <input type="checkbox"/> Phone <input type="checkbox"/> Fax <input checked="" type="checkbox"/> Email <input type="checkbox"/> Other	Response Type: <input type="checkbox"/> Phone <input type="checkbox"/> Fax <input checked="" type="checkbox"/> Email <input type="checkbox"/> Other
Comments/Bid Ref: OMNIA 4400008468	Comments/Bid Ref: E&I COOP	Comments/Bid Ref: OMNIA R200601	Comments/Bid Ref: SOURCEWELL 070121-CAR

Quote Responses

Item / Service Description	Qty	Unit	Vendor #1		Vendor #2		Vendor #3		Vendor #4	
			SAFEWARE/MEDIFY.COM	MEDLINE	SUNBELT RENTALS	Carrier Global	Unit Price	Extension	Unit Price	Extension
1 MEDIFY MA-50 AIR PURIFIER	2,000	EA	\$ 266.75	\$ 533,500.00	\$ 268.25	\$ 536,500.00	\$ 285.00	\$ 570,000.00	\$ 292.50	\$ 585,000.00
2 MEDIFY MA-50 AIR FILTER	1,500	EA	\$ 53.45	\$ 80,175.00	\$ 57.75	\$ 86,625.00	\$ 64.00	\$ 96,000.00	\$ 63.13	\$ 94,687.50
3 SHIPPING			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
*Shipping / Freight Cost (if applicable)			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total			\$ 613,675.00	Total	\$ 623,125.00	Total	\$ 666,000.00	Total	\$ 679,687.50	

*All shipping / freight cost must be included in the total

Award Information

Recommended Vendor(s): [SAFEWARE](#) Award Amount: \$ 613,675.00 Reason for Award: [BEST PRICE](#)



QUOTATION

801 W. 116th Avenue
Ste #400
Westminster, CO 80234
303-322-3577
www.safewareinc.com

Order Number	
1846041	
Order Date	Page
11/29/2021 11:02:33	1 of 1

Quote Expires On 12/15/2021

Bill To: **Customer ID:** 122673
College Station ISD

Ship To:
College Station ISD

979-694-5617

Requested By: Ms. Carmella Shafer

PO Number	Taker	Email
Medify MA-50	Lori Orantes	lorantes@safewareinc.com
Freight Terms	Phone	Fax
Freight Paid	301-683-1212	301-683-1200

Quantities					Item ID Item Description	Pricing UOM	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.		Unit Size		
2,000.00	0.00	2,000.00	EA		MED MA-50-B1	EA	266.75	533,500.00
				1.0	Air Purifier, MA-50, Black			
					21"(H) x 9.5"(W) x 9.5"(D), Coverage: 550 sq ft			
					within 15 minutes cleanup 1 time, Filter Life:			
					3000 hours or 3 months			
1.00	0.00	1.00	EA		OMNIA	EA	0.00	0.00
				1.0	OMNIA Contract #4400008468			
					Lead Agency: Fairfax County, VA			
					Public Safety and Emergency Preparedness			
					Standard freight within continental US is paid, all			
					HAZMAT or expedited freight will be billed.			
					*Register with OMNIA at			
					www.omniapartners.com/publicsector			

Total Lines: 2

SUB-TOTAL: 533,500.00

TAX: 0.00

AMOUNT DUE: **533,500.00**

Actual freight added per freight terms



QUOTATION

801 W. 116th Avenue
Ste #400
Westminster, CO 80234
303-322-3577
www.safewareinc.com

Order Number	
1846043	
Order Date	Page
11/23/2021 12:58:30	1 of 1

Quote Expires On: 12/31/2021

Bill To: **Customer ID:** 122673
College Station ISD

Ship To:
College Station ISD

979-694-5617

Requested By: Ms. Carmella Shafer

PO Number	Taker	Email
Modify MA-50 Filters	Diana Mularky	dmularky@safewareinc.com
Freight Terms	Phone	Fax
Freight Paid	303-322-3577	303-322-1992
Sales Representative		
Casey Kneese		

Quantities					Item ID	Pricing		
Ordered	Allocated	Remaining	UOM	Unit Size	Item Description	UOM	Unit Price	Extended Price
750.00	0.00	750.00	EA		MED MA-50R-2	EA	106.90	80,175.00
				1.0	MA-50 Replacement Filter, Two Pack	1.0		
1.00	0.00	1.00	EA		OMNIA	EA	0.00	0.00
				1.0	OMNIA Contract #4400008468	1.0		
Lead Agency: Fairfax County, VA								
Public Safety and Emergency Preparedness								
Standard freight within continental US is paid, all								
HAZMAT or expedited freight will be billed.								
*Register with OMNIA at								
www.omniapartners.com/publicsector								

Total Lines: 2

SUB-TOTAL: 80,175.00

TAX: 0.00

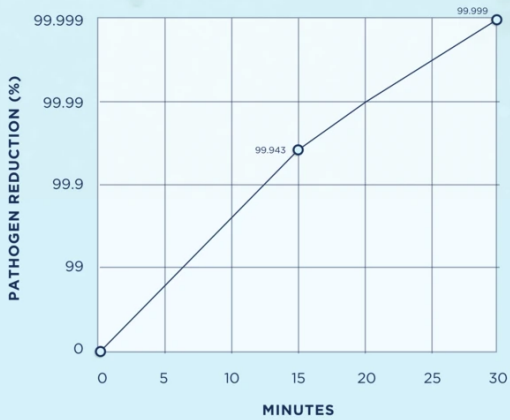
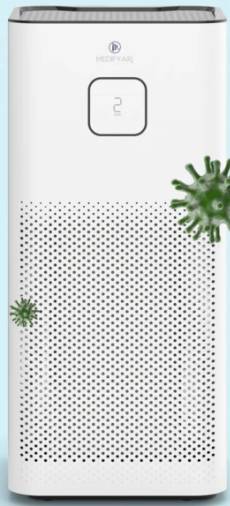
AMOUNT DUE: 80,175.00

Actual freight added per freight terms



Lab tested to remove 99.95% of airborne virus particles related to COVID-19

The MA-50 product was tested with MS2 an accepted surrogate of the virus responsible for COVID-19, in a 579 cubic foot space at the highest product setting. Independent lab testing was performed by Aerosol Research and Engineering Laboratories Inc., in consult with Intertek Assurance*.



*Intertek does not provide consulting services for management systems certification. Any consulting activities provided by Intertek are separated and independent from certification activities.

MA-50 Air Purifier - Black - 1-Pack

★★★★★ 175 Reviews

\$324.99 ~~\$449.00~~

Starting at \$30/mo with **affirm**. [PREQUALIFY NOW](#)

COLOR:

BLACK

SIZE:

1-PACK

SUBSCRIBE & SAVE ON REPLACEMENT FILTERS

☐ \$35.00 (50% OFF FIRST FILTER)

MA-50 Replacement Filter
Save 10% on all future filters (\$62.99)

QUANTITY

- 1 +

ADD TO CART

LIFETIME WARRANTY

If genuine Medify filters are used at the recommended cadence

[DOWNLOAD WARRANTY AGREEMENT](#) →

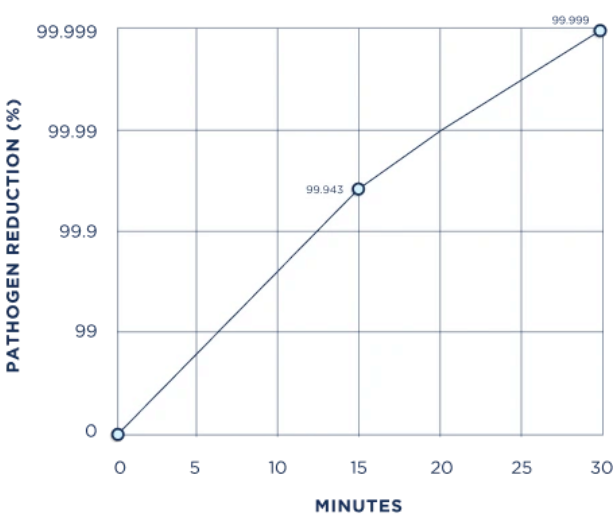
Lab tested to remove 99.95% of airborne virus particles related to COVID-19

MA-50 Outperforms the Competition

The MA-50 product was tested with MS2 an accepted surrogate of the virus responsible for COVID-19, in a 579 cubic foot space at the highest product settings. Independent lab testing was performed by Aerosol Research and Engineering Laboratories Inc., in consult with Intertek Assurance*.

LEARN MORE

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The new MA-50 combines HEPA filtration and UV light for the ultimate clean air experience. Ideal for large rooms in homes, apartments, offices, schools, universities, classrooms, hospitals, restaurants, and other businesses. Traps 99.9% of harmful particles like allergens, odors, VOCs, smoke, pollen, pet dander, dust, smog and other contaminants down to 0.1 microns, with UV light to eliminate them from the air. Perfect for your bedroom, basement, living room, kitchen, office, and more.

Can clean up to
1100 SF
in 30 minutes

PERFORMANCE SPECS & DOCS REVIEWS



2-12 Hour Timer



4-Sided Air Intake



4 Fan Speeds



Sleep Mode



Filter Indicator



Tempered Glass Touch Controls



UV Disinfection



Child Lock

Medify Air H13 True HEPA Filters



The Medify Air MA-50 uses True HEPA H13 filters with four layers of filtration: pre-filter, H13 True HEPA, UV light disinfection, and active carbon composite for odors.



Can clean up to
1100 SF
in 30 minutes

500
Clean Air Delivery Rate

Captures up to
99.9%
of particles

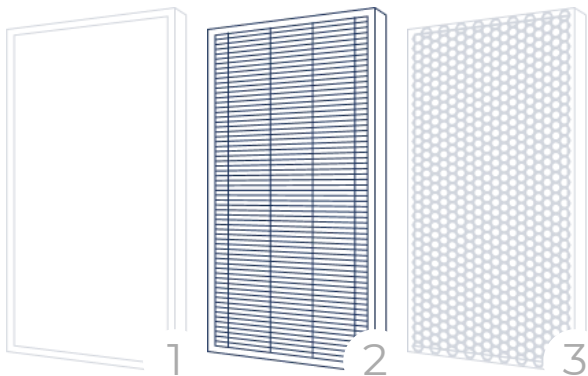


Only H13 or better removes 99.9% of particles down to 0.1 microns



AIR PARTICLES **MOST AIR-PURIFIERS** **H11 TRUE HEPA** **MEDIFY AIR H13 TRUE HEPA**

Pollen	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Dust	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Mold	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Bacteria	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Dust Mites	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Common Smoke	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Lead Dust	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Pet Dander	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Asbestos		<input checked="" type="checkbox"/>
Paint Pigment		<input checked="" type="checkbox"/>
Insecticide		<input checked="" type="checkbox"/>
Anthrax		<input checked="" type="checkbox"/>
Carbon Dust		<input checked="" type="checkbox"/>
All Bacteria		<input checked="" type="checkbox"/>
Tobacco Smoke		<input checked="" type="checkbox"/>
Virus Carrier		<input checked="" type="checkbox"/>






2. H13 True HEPA Filter



The high-efficiency H13 TRUE HEPA filter is tested to removed 99.9% of particles down to 0.1 microns. This higher

Rest Easy

-  Night Mode with Dimmable Lights for Better Sleep
-  4 Fan Speeds
-  2-12 Hour Timer



What is an air purifier?

What is indoor air quality?

What is a HEPA filter?

How does it work?

Why are Medify Air filters special?

Technical Specifications

NET/GROSS WEIGHT (IN LB)	16 lbs
DIMENSION IN INCH	12.4"L x 12.4"W x 24.6"H
WATTAGE	70W
CONTROLS	On/Off, Timer, Fan Speed, Sleep Mode, Child Lock, UV Light




Customer Quote

Customer: 0002058991
COLLEGE STATION INDEPENDENT SCHOOL
1812 WELSH AVE
COLLEGE STATION, TX 77840-4800

Date: 12/02/2021
Sales Rep: Iero, Domenic (3544)
Dlero@medline.com

This pricing is valid until 1/1/2022 unless otherwise specified. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Description	Pkg / Order UoM	Each Price	Pkg Price	Quoted Qty	Extended Price
	MFJMA50W1	<ul style="list-style-type: none"> • Uses three levels of filtration to catch and remove allergens, pet dander, pollen, dust mites and other invisible airborne particles • 2500 hours of filter life, easy filter replacement • Three layer H13 True HEPA filter helps remove 99.9% of particles down to 0.1 microns • Carbon filter with carbon pellets helps remove toxic odors, smoke, and formaldehyde • Covers an area up to 1100 sq. ft. in 30 min., 550 sq. ft. in 15 min. - features UV filtration, Four levels of fan speed, Timer, Nightlight and child lock 	1 EA / EA	\$268.2500	\$268.25	2000	\$536,500.00

In some cases, images may be stock and not representative of final product.


Estimated Total \$536,500.00

Customer Quote

Customer: 0002058991
COLLEGE STATION INDEPENDENT SCHOOL
1812 WELSH AVE
COLLEGE STATION, TX 77840-4800

Date: 12/02/2021
Sales Rep: Iero, Domenic (3544)
Dlero@medline.com

This pricing is valid until 1/1/2022 unless otherwise specified. Exact freight and tax will be added at the time of invoice.

Product Image	Product #	Product Description	Pkg / Order UoM	Each Price	Pkg Price	Quoted Qty	Extended Price
	MFJMA50R1	<ul style="list-style-type: none"> • Replacement filter for MA-50 Air purifier • Includes Pre-filter, HEPA H13 filter and Activated Carbon filter 	1 EA / EA	\$57.7500	\$57.75	1500	\$86,625.00

In some cases, images may be stock and not representative of final product.

Estimated Total \$231,000.00



Address 9011 S. Sam Houston Parkway W., Ste - 100
Missouri City Texas 77489
Phone (713) 797-8947
Fax (860) 353-1288
E-mail tom.bellow@carrier.com

Contact Name Carmella Shafer
Account COLLEGE STATION ISD
Phone (979) 694-5617
Site Address 9304 Rock Prairie Rd
College Station, TX 77845-6191

Estimate Date 11/23/2021
Quote Number 00637719

Job Description Medify Air Purification Model-MA-50 (QTY-2000 Units)
Pricing per Sourcewell Contract RFP #070121

Scope of Work

Quantity – 2000 Units Medify Air - Air Purification Model - MA-50.

Specifications:

CADR: 500m³/h

Effective Area: 550 sq.ft. every 15 min. 1100 sq. ft every 30 min.

Power: 70W Electric Voltage: 120V / 60HZ

Max Noise: < 56dBA

Net Weight: 16 LBS

Dimensions: 12.4"L x 12.4"W x 24.6"H

Features:

2-12 Hour Timer

- 4-Sided Air Intake
- 4 Fan Speeds
- Sleep Mode
- Filter Indicator
- Easy Filter Replacement
- Tempered Glass
- Touch Controls
- UV Disinfection
- Child Lock

Exclusions / Clarifications

This quote does not include the waste disposal and labor performed outside normal business hours unless otherwise noted. In addition, the quoted price does not include any sales, excise, or similar taxes, any that apply will be added at cost.

-Standard Shipping to College Station is FOB to site. Shipping is extra and will be charged separately.

-Additional filters will be quoted in a separate proposal.

- Pricing per Sourcewell Contract RFP #070121.

Total Quoted Price

Total Price for Scope of Work excluding applicable taxes: \$585,000.00
Plus shipping.

This proposal is valid for 30 days from the date of proposal. Carrier's terms and conditions will govern in lieu of any other terms and conditions contained in any resulting Purchase, Order, Contract, Agreement, etc. Carrier would like to thank you for the continuing opportunity to be of service.

Sincerely,

Tom Bellow

Carrier Commercial Service

Title

Customer Acceptance (signature)

Date

Purchase Order



Address 9011 S. Sam Houston Parkway W., Ste - 100
Missouri City Texas 77489
Phone (713) 797-8947
Fax (860) 353-1288
E-mail tom.bellow@carrier.com

Contact Name Carmella Shafer
Account COLLEGE STATION ISD
Phone (979) 694-5617
Site Address 9304 Rock Prairie Rd
College Station, TX 77845-6191

Estimate Date 11/23/2021

Quote Number 00637998

Job Description Modify Air Purification Filters Part No.MA-50R (QTY-4000 Units)
Pricing Per Sourcewell Contract RFP #070121

Scope of Work

Quantity 4000 Modify Filters – MA-50R

Exclusions / Clarifications

This quote does not include the waste disposal and labor performed outside normal business hours unless otherwise noted. In addition, the quoted price does not include any sales, excise, or similar taxes, any that apply will be added at cost.

-Standard Shipping to College Station is FOB to site. Shipping is extra and will be charged separately.

- Pricing Per Sourcewell Contract RFP #070121.

Total Quoted Price

Total Price for Scope of Work excluding applicable taxes: \$252,500.00
Plus Shipping.

This proposal is valid for 30 days from the date of proposal. Carrier's terms and conditions will govern in lieu of any other terms and conditions contained in any resulting Purchase, Order, Contract, Agreement, etc. Carrier would like to thank you for the continuing opportunity to be of service.

Sincerely,

Tom Bellow

Carrier Commercial Service

Title

Customer Acceptance (signature)

Date

Purchase Order

The attached Terms & Conditions shall govern.



Carmella Shafer <cshafer@csisd.org>

Air purifiers

3 messages

Dan Newby <Dan.Newby@sunbeltrentals.com>

Fri, Nov 12, 2021 at 11:21 AM

To: "cshafer@csisd.org" <cshafer@csisd.org>

Cc: Kenneth Morello <kenneth.morello@sunbeltrentals.com>, Roger Harle <Roger.Harle@sunbeltrentals.com>, Doug Wallace <doug.wallace@sunbeltrentals.com>, Ryan Pena <Ryan.Pena@sunbeltrentals.com>, William Painter <william.painter@sunbeltrentals.com>

Good morning Carmella,

I received the pricing for the Medify MA-50 and Hepa filters. Because of the current freight and shipping backlogs, the freight pricing will need to be supplied at time of order.

The costs for the Medify MA-50 Air Purifiers are \$285.00 each

The costs for filters are \$64.00 each

The manufacture has said the manufacturing time is between two to three weeks after order placement.

Please let me know if you need anything else regarding these units.

Thank you,

Dan

Dan Newby

Regional Government Account Manager

Sunbelt Rentals

Office. [866-201-7807](tel:866-201-7807)

Cell. [936-672-1447](tel:936-672-1447)

Email. Dan.newby@sunbeltrentals.com

NASPO VALUEPOINT 41431

E&I CNR01437

OMNIA R200601

SOURCEWELL 062320SNB