



College Station Independent School District

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MEMORANDUM

To: Mike Martindale, Superintendent 

From: Amy Drozd, Chief Financial Officer 

Date: January 12, 2022

Subject: Consider the purchase of marching band uniforms for A&M Consolidated High School (AMCHS) with 2021 Bond Funds

Agenda Item: J – 2.

BACKGROUND

In November of 2021, voters approved the issuance of bonds in the total amount of \$78.125 million. It was communicated to both the bond planning committee as well as the voters of CSISD that a portion of these funds would support the needs of the fine arts program including band, choir, orchestra, and theater.

One of the recommendations of Mr. Eric Eaks, Director of Fine Arts, is to replace the current marching band uniforms at AMCHS. Band uniforms are essential for the high school band program and have a useful life of 7 to 8 years or more making them appropriate for the use Bond Funds.

The uniform design process began with a committee in the fall of 2021. That committee included Mr. Eaks, Director of Fine Arts, the AMCHS Director and Assistant Director of Bands as well as some band students. Once the basic design was agreed upon, two vendors well known for custom band uniforms, were approached to provide a prototype. Both Fred J Miller, Inc. (FJM) and Stanbury Uniforms sent a prototype for review along with quoted prices.

After examining the prototypes for overall appearance, material quality, color, hat details, and versatility for adding other overlays, the committee recommended FJM. This is also the same vendor used previously for College Station High School giving each high school very comparable uniforms. It is the recommendation of Carmella Shafer, Director of Purchasing and Eric Eaks, Director of Fine Arts to purchase from FJM.

After review of the quotes and provided justification, it is recommended CSISD support the committee's selection and purchase from FMJ. The FMJ quote is through BuyBoard Co-op contract # 587-19 at a total cost of \$149,919 for 231 uniforms. This is a per unit cost of \$649 compared to \$610.54 from Stanbury. The quantity of uniforms is sufficient to provide the needed variety of sizes as well as program growth in the coming years.

Amy Drozd
Chief Financial Officer

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Mike Martindale
Superintendent of Schools



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With this being a custom order, the vendor requires a 50% deposit which will be prior to the February 28 scheduled receipt of 2021 Bond Funds. As allowed by the Reimbursement Resolution approved by Trustees in September 2021, this payment will be advanced from the General Fund and reimbursed once Bond Funds are received. Expected delivery is July 2022.

RECOMMENDATION

It is recommended that the College Station Independent School District Board of Trustees approve the purchase of band uniforms in the amount of \$149,919 from Fred J Miller, Inc through BuyBoard Co-op contract # 587-19 utilizing 2021 Bond Funds.