



College Station Independent School District

Success...each life...each day...each hour

MEMORANDUM

To: Amy Drozd, CFO

From: Carmella Shafer, Director of Purchasing

Date: January 4, 2022

Subject: Purchase new marching band uniforms for AMCHS

College Station ISD's recent bond election that passed on 11/2/2021 included purchasing new marching band uniforms for AMCHS. AMCHS's marching band uniforms are currently 8 years old. The typical useful life of a marching band uniform is 7 to 8 years.

The Fine Arts department requested and received quotes from two companies who specialize in making marching band uniforms.

Supplier	No. Uniforms	Unit Price	Quote Amount
Stanbury Uniforms	231	\$ 610.54	\$ 141,034.74
Fred J Miller Inc	231	\$ 649.00	\$ 149,919.00

The Fred J Miller Inc. uniforms are consistent with what has been purchased in the past for CSHS. The Fine Arts department noted there is more versatility with the Fred J Miller Inc uniforms and that they prefer their hat design and plume (feathers on the hat) over the other vendor. These are the reasons why we are recommending purchasing the uniforms from Fred J Miller Inc.

We are recommending purchasing the marching uniforms from Fred J Miller Inc. through the BuyBoard Co-op contract 587-19 in the amount of \$149,919.00. All items on this contract have been competitively bid and awarded by the Cooperative's Board of Trustees based on state statutes and meets the competitive bid requirements stipulated in Texas Government Code, Section 791.025 and the Office of Management and Budget (OMB) 2 CFR Part 200 for federal fund expenditures.

It is the recommendation of Carmella Shafer, Director of Purchasing, and Eric Eaks, Director of Fine Arts to purchase the marching uniforms in the amount of \$149,919.00 as per the attached quote from Fred J Miller Inc. to be paid from 2021 bond funds.

Carmella Shafer, Director of Purchasing

Eric Eaks, Director of Fine Arts



Fred J. Miller Inc.
8765 Washington Church Rd
Miamisburg Ohio, 45342

Full Order Cesario Uniform Quote

Quote #: FJM6701
Buy Board / Co-Op ID 587-19

A&M Consolidated High School

Attn: Steve Fry
1801 Harvey Mitchell Pkwy South
College Station TX, 77840

Item & Description	Quantity	List Price	Amount
SW - Miscellaneous Buy Board #587-19	1	\$ 0.00	\$ 0.00
Cesario Jacket Cesario Weskit	225	\$ 177.00	\$ 39,825.00
Cesario DM Jacket Cesario Weskit TBD	6	\$ 177.00	\$ 1,062.00
Cesario Inner Shirt Cesario Dress Shirt	225	\$ 84.00	\$ 18,900.00
Cesario DM Inner Shirt #1 Cesario Dress Shirt TBD	6	\$ 84.00	\$ 504.00
Cesario Inner Shirt Cesario Lycra Inner Shirt Burgundy	225	\$ 40.00	\$ 9,000.00
Cesario DM Inner Shirt #2 Cesario Lycra Inner Shirt TBD	6	\$ 40.00	\$ 240.00
Cesario Insert Black Sequin Insert	225	\$ 28.00	\$ 6,300.00
Cesario DM Insert TBD	6	\$ 28.00	\$ 168.00
Cesario Insert #2 Silver Sequin Insert	225	\$ 28.00	\$ 6,300.00
Cesario DM Insert #2 TBD	6	\$ 28.00	\$ 168.00
Cesario Gauntlet White Gauntlet	225	\$ 34.00	\$ 7,650.00
Cesario DM Gauntlet White Gauntlets	6	\$ 34.00	\$ 204.00
Cesario Bib Pants Cesario Custom Print	225	\$ 92.00	\$ 20,700.00

Item & Description	Quantity	List Price	Amount
Cesario DM Bib Pant Cesario Custom Print	6	\$ 92.00	\$ 552.00
Cesario Hat Wrap Cesario Custom Print Wrap	225	\$ 66.00	\$ 14,850.00
Cesario DM Hat Wrap Cesario Custom Print Wrap TBD	6	\$ 66.00	\$ 396.00
Shako White Vinyl Shako. Silver Visor. Silver Mirror Strap. Clear Snap Chin Strap.	231	\$ 46.00	\$ 10,626.00
Plume 14" White French Upright Plume with maroon Spear in Front/ silver cup	225	\$ 27.00	\$ 6,075.00
DM Plume TBD	6	\$ 27.00	\$ 162.00
Shako Boxes	231	\$ 13.00	\$ 3,003.00
Shipping	231	\$ 14.00	\$ 3,234.00

Sub Total	\$ 149,919.00
Adjustment	\$ 0.00
Grand Total	\$ 149,919.00

Terms & Conditions

A 50% deposit or an official school purchase order and completed sizing charts along with confirmed prototype will be required for order to be placed on production schedule. **Delivery time** is approximately 160-180 days. Balance is to be paid in upon completion of the order. If you have any questions contact your sales rep. Thank you!

Mike N. Miller
Executive Vice President
937-434-1121
www.fjminc.com



STANBURY UNIFORMS
BUYBOARD PRICING SUMMARY

Salesperson: Eric Sabach
 Customer: A & M Consolidated HS
 Address: College Station, TX

Date: 10-28-2021
 Uniform Type: Band
 Order#:

QTY.	ITEM	ITEM DESC	Quoted Price	PRICE
245				
	Bandsman Shako	Base	45.70	
	Fabric with no ornament	Less Ornament	4.90	
		TOTAL	40.80	40.80
	Custom Mirror #1	Two Stacked Laser Cut - No Logo	15.00	15.00
	Detachable Part	(aka shako wrap)	Base	19.49
	XD, .3 sub	\$55 per yard x .3 yards	Plus Sub	16.50
	Use Blue Catalog 7C	4.50 x 5 rhinestone buttons	Buttons	22.50
		TOTAL	58.49	58.49
	Custom Mirror #2	Plain Laser Cut	7.00	7.00
	Pume #2	3 single spears x 12.00 each	36.00	
		Plus Special Feather "Poof"	13.95	
			49.95	49.95
	Coat	Use Blue Catalog Page 35C	Base	198.28
	Fusion, XD, .25 sub	Less 7% for Fusion	Fusion	13.88
	<i>For our eyes only:</i>	4.50 x 5 rhinestone buttons	Buttons	22.50
	<i>sleeveless</i>	Sublimation \$55 x .25	Plus Sub	13.75
		TOTAL	220.65	220.65
	Jumpsuit	Base	80.50	
	Utility, XD, No Stripe	Permacrease	6.70	
	WITH SUBLIMATION	Sublimation \$55 x .50	Plus Sub	27.50
		Snap Up	7.70	
		TOTAL	122.40	122.40
	Snap-In Stirrups		7.70	7.70
	Side Cape #2	use Blue Cat. 37C - poly	Base	43.05
	(worn at coat bottom)	Sublimation \$55 x .25	Plus Sub	13.75
			56.80	56.80
	Top #2	Base	52.51	
	Specialty Fabric	Plus Specialty Fabric	12.99	
		TOTAL	65.50	65.50
	Garment Bag	Base	17.50	
	600 Denier w/AP	Imprint	2.50	
	and imprint	TOTAL	20.00	20.00
	Shako Box	Shako-Mate	11.75	11.75
		PER STUDENT		610.54
		FOR 275 STUDENTS		149,582.30
				<i>\$610.54 for 231 uniforms =</i>
				<i>\$141,034.74</i>

1 FREE UNIFORM FOR EVERY 25 PURCHASED IF THE PO IS RECEIVED PRIOR TO DECEMBER 15, 2020 -
 BAND OR DRUM MAJOR

FREIGHT INCLUDED