



College Station Independent School District

Success...each life...each day...each hour

MEMORANDUM

To: Amy Drozd, CFO

From: Carmella Shafer, Director of Purchasing

Date: September 10, 2021

Subject: Annual Renewal Microsoft Education Desktop Package with Enterprise CALS (Microsoft Office 365) licenses for 2021-2022

Per the annual subscription model Microsoft has implemented for both classroom and server operating systems, the district needs to renew the annual licenses for 2021-2022. In addition to the operating systems, the annual subscription also includes the Microsoft Office 365 applications for all district faculty, staff, and students and licenses for up to five of their personally owned devices.

The following quotes were received.

<u>Vendor</u>	<u>Contract</u>	<u>Quote Total</u>
SoftwareOne	DIR-TSO-4061	\$68,990.40
SHI Government Solutions	DIR-TSO-4092	\$69,020.24

The SoftwareOne quote is the best value for the district and is based on the Department of Information Resources contract DIR-TSO-4061. DIR is an agency of the State of Texas that has established contracts with vendors for technology-related products and services. DIR contracts have been competitively bid and meet the competitive bid requirements stipulated in Texas Government Code, Section 791.025.

It is the recommendation of Carmella Shafer, Director of Purchasing, and David Hutchison, Director of Technology that we purchase the annual license renewal of Microsoft Education Desktop Package with Enterprise CALS for 2021-2022 from SoftwareOne for \$68,990.40, using IMA funds.

Carmella Shafer, Director of Purchasing

David Hutchison, Director of Technology

College Station ISD
 Yvette Reza
 1812 Welsh
 COLLEGE STATION, TX 77840

Date 09/09/2021
 Customer No. US-SCU-146897
 Your Reference EES 62694723 Year 3 of 3
 Account Manager Matt Wierman
 Your Contact Person GSDC-SS-Education
 E-Mail education.us@softwareone.com
 Our Tax ID 39-1501504

Quote US-QUO-957263

Invoice Address

College Station ISD
 Yvette Reza
 1812 Welsh
 COLLEGE STATION, TX 77840

Shipping Address

CENTRAL RECEIVE-COLLEGE STATION ISD
 9304 Rock Prairie Road
 COLLEGESTATION, TX 77845

License Address

College Station ISD
 1812 Welsh
 COLLEGE STATION, TX 77840

Yvette Reza
 mreza@csisd.org

Pos. No.	Description	Manufacturer	Disc-Lev.	Format	Start Date End Date Lic. Model	Version OS Lic. Metrics	Qty.	Unit Price	Sales Tax	Amount (USD)
EES 62694723										
10	AAA-73004	Microsoft	LEVEL B	SUB	12/01/2019 11/30/2022 CAMPUS	NON-SPEC/AL Non-Specific	1,268	54.21	0.00	68,738.28
Microsoft 365 EDU A3 ShrdSvr per User (Original) Academic Faculty Monthly Subscription										
20	AAA-73002	Microsoft	LEVEL B	SUB	12/01/2019 11/30/2022 CAMPUS	NON-SPEC/AL Non-Specific	15,000	0.00	0.00	0.00
Microsoft 365 EDU A3 per User STUUseBnft Academic Student Monthly Subscription										
30	P4U-00001	Microsoft	NON-SPEC	SUB	12/01/2019 11/30/2022 CAMPUS	NON-SPEC/AL Non-Specific	11	22.92	0.00	252.12
Visio Online Plan 2 for EDU Shared Server per User Academic Monthly Subscription Add Prod										
Texas DIR Contract # DIR-TSO-4061.										
									Total USD excl. Tax	68,990.40
									Tax	0.00
									Total USD Incl. Tax	68,990.40

Quote US-QUO-957263

Pos. No.	Description	Manufacturer	Disc-Lev.	Format	Start Date	Version	End Date	OS	Lic. Model	Lic. Metrics	Qty.	Unit Price	Sales Tax	Amount (USD)
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Thank you for your request for quote.

This offer is non-binding. Prices are subject to change if supplier prices or currency values fluctuate.

Unless customer & SoftwareONE have executed a reseller agreement, customer hereby agrees that by placing an order with SoftwareONE customer will be bound by SoftwareONE's terms & conditions, located at www.softwareone.com, and the placement of your order represents your agreement thereto. If Customer is required by law to withhold any tax from amount payable, the amount payable will be increased so that after making all required withholdings, SoftwareONE receives equal to the amount it would have received had no such withholdings been made.

Payment Terms: 30 Days net
 Shipping Method: Electronic Software Delivery
 Quote valid until: 09/30/2021

Prices are based on 30 Days net, FOB SoftwareONE. Shipping and Handling and applicable Sales Tax are additional. Once SoftwareONE places an order is placed with a Licensor, Customer's order will be binding and non-cancelable, except as otherwise provided by the Licensor's Return Policies.

CONFIDENTIAL INFORMATION: This Quote, and any attachment is intended only for the person or entity to which it is addressed, and contains confidential and/or privileged information. Any review, retransmission, dissemination or other use of this information to persons or entities other than the intended recipient is prohibited.

View or place within PyraCloud: <https://portal.softwareone.com/Quotes/DocumentDetail/US/US-QUO-957263>



Pricing Proposal
 Quotation #: 20933939
 Created On: 8/27/2021
 Valid Until: 9/30/2021

College Station Independent School District

Inside Account Manager

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 College Station, TX 77840
 United States
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Rob Henry
 SHI Government Solutions
 3828 Pecana Trail
 Austin, TX 78749
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 Fax:
 Email: rob_henry@shi.com

[Click here](#) to order this quote

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft 365 A3 - Subscription license - 1 user - hosted - academic - Campus, School, EES - All Languages Microsoft - Part#: AAA-73004 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 12/1/2021 – 11/30/2022 Note: EES 62694723 - 12 months remaining	1268	\$54.22	\$68,750.96
2 Microsoft 365 A3 - Subscription license - 1 user - hosted - academic, student - Campus, School, EES - All Languages Microsoft - Part#: AAA-73002 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 12/1/2021 – 11/30/2022 Note: EES 62694723 - 12 months remaining	15000	\$0.00	\$0.00
3 Microsoft Visio Pro for Office 365 (Plan A2) - Subscription license - 1 user - academic - EA Subscription, EES - Win - All Languages Microsoft - Part#: P4U-00001 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 12/1/2021 – 11/30/2022 Note: EES 62694723 - 12 months remaining	11	\$24.48	\$269.28
		Subtotal	\$69,020.24
		Shipping	\$0.00
		Total	\$69,020.24

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI-GSI! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.