




College Station Independent School District

Success...each life...each day...each hour

MEMORANDUM

To: Dr. Eddie Coulson, Superintendent

From: Mike Ball, Deputy Superintendent for Business and Operations 

Date: April 16, 2009

Subject: Authorization for the Superintendent or his designee to negotiate and execute a lease agreement for vending machines in an amount not to exceed \$111,141

Agenda Item: J-4

Board Priority/
District Goal: Priority 3, Goal 4

BACKGROUND

The District is currently a party to an exclusive ten year soft drink agreement with Pepsi Bottling Group. That agreement will expire on May 31, 2009. Since the inception of that agreement, significant changes have occurred in the landscape related to soft drink sales and marketing in public schools.

The internal operation of the District snack and soft drink vending activities by the Child Nutrition Department will provide more available options and flexibility. Advantages include, but are not limited to, the following:

- Ability to ensure compliance with federal and state regulations
- Ability to continue providing a revenue source to campus activity funds
- Ability of District support groups to accept donations and use products provided by any appropriate soft drink or snack vendor
- Elimination of competition with Child Nutrition Department operations
- Elimination of competition with District support groups
- Ability to offer products based on consumer demand of both students and faculty

The District currently has vending machines available to students at secondary campuses in accordance with federal and state regulations. In addition, each campus and various departments have vending machines that are available to employees.

The current proposal is to provide vending machines at the same locations now served by vending operations. The attached memorandum from Ms. Dahm and Mr. Pantel provides details of the proposed machines and the associated leasing costs.

RECOMMENDATION

It is recommended that the Board of Trustees of College Station Independent School District consider authorizing the Superintendent or his designee to negotiate and execute a lease agreement for vending machines in an amount not to exceed \$111,141.