

Awarded RFB 7-019 Library Vendors

	Capstone Press, Compass Point, Picture Window, Stone Arch and Children's Library Resources	Marshall Cavendish	Tandem Library Group	Scholastic, Inc	Mackin Library	Bound to Stay Bound	Rainbow Book Co.	Lectorum Publications, Inc	Heinemann-Raintree Library	Perma-Bound Books
1. General Trade Books										
Discount from Publisher's list	25%	No response	36%	See attached Terms of Bid or Quotation Sheet	5%	No bid	10-25%	20%	n/a	5%
No. Publishers Available	15+		All together over 2750		6,510		200	500+		400
No. Title Available	140				470,281		100's	15,000		1,000
Minimum Volumes in Inventory	Inventory levels can be met on demand				see letter		150 per title	25,000		110,000
Notes:										
2. Textbooks										
Discount from Publisher's list	25%	30%	36%		0%	No bid	No response	No response	n/a	No bid
No. Publishers Available	12+	No response			1,998					
No. Title Available	45	No response	All together over 75,000		41,163					
Minimum Volumes in Inventory	Inventory levels can be met on demand	No response			see letter					
Notes:										
3. Books-Publishers Library Editions										
Discount from Publisher's list	25%	No response	36%		5%	No bid	25%	No response	30%	5%
No. Publishers Available	4+				1,841		200		2	400
No. Title Available	5,483				62,964		1000's		2500+	7500
Minimum Volumes in Inventory	2,741,500		All together over 450,000		see letter		150 per title		2500000+	825,000
Notes:										
4. Books- Pre-bound Library Bindings										
Discount from Publisher's list	25.00%	30%	36%		n/a	30%	25%	No response	n/a	5%
No. Publishers Available	20+	No response					200			400
No. Title Available	896	No response	See above				1000's			14,000
Minimum Volumes in Inventory	Inventory levels can be met on demand	No response					150 per title			1,540,000
Notes:										
5. Books-Pre-bound Paperback										
Discount from Publisher's list	n/a	No response	36%		5%	No bid	10-35%	20%	n/a	5%
No. Publishers Available					10,823		200	500+		400
No. Title Available					814,257		500	15,000		27,500
Minimum Volumes in Inventory					see letter		150 per title	25,000		3,025,000
Notes:										
Pre-binding Charge Per Book:										
Used and Out of Print Books										
Discount from Publisher's list	n/a	n/a	n/a		n/a	No bid	no response	No response	n/a	No bid
No. Publishers Available										
No. Title Available										
Minimum Volumes in Inventory										
Notes:										
6. Complete cataloging and processing										
	free	1.50	Because we offer a variety of cataloging services, please see the attached information .	See attached cataloging and book processing services	Not submitted	1.14 includes laminated jkt, spine label, kit, barcode, all attached	1.59	See list attached	1.25 per book or free w/ orders of 25+ books	0.99
7. catalog Kits										
	free	0.80	Because we offer a variety of cataloging services, please see the attached information .	See attached cataloging and book processing services	Not submitted	.68 unattached	1.69	0.80	No response	0.65
Extra Services Offered:	Many services, see attached	Many services, see attached	Many services, see attached	See attached cataloging and book processing services	Not submitted	Many services, see attached	Please refer to attached sheet	Many services, see attached	Many services, see attached	Many services, see attached
Current Sales Representative :	Norm Berning	Karl Gunderson	Karl Gunderson	Maureen Jewel	Not submitted	Milton Van Dusen	John Prevost	Gilda Bazan-Lopez	Norm Berning	Kaye Langerhans
Will Rep. be available to call on CSISD on a regular basis:	Yes	Yes	Yes	Yes	Not submitted	Yes	Yes	Yes	Yes	Yes
Online Ordering:	Yes	Yes	Yes	Yes	Not submitted	Yes	Yes	Yes	Yes	Yes
Felony Conviction:	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Conflict of Interest:	Not submitted	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Addendum	Complete	Complete	Complete	Complete	Not submitted	Complete	Complete	Complete	Complete	Complete

Follett Library Resources	Gareth	Enslow Publishing	The Creative Company	Crabtree Publishing	The Child's World	Bearport Publishing	Red Wagon Publishing	Spotlight	ABDO Publishing	Escue & Associates	Rourke Publishing	Rosen Publishing	Powerkids Press	Mason Crest Publishers	Infobase Publishing
15% 1,500 44,500 1,406,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
15% 300 6,780,000 185,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
15% 1000 54000 1,221,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
15% 1,000 12,150 508,000	25% No response No response No response	25% No response No response No response	30% No response No response No response	25% No response No response No response	30% No response No response No response	25% No response No response No response	30% No response No response No response	30% No response No response No response	30% No response No response No response	0-30% No response No response No response	30% No response No response No response	25% No response No response No response	25% No response No response No response	10% No response No response No response	0-25% No response No response No response
15% 1,000 17,550 307,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
No bid	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1.09 - non-automated , .69 automated processing	1.00	1.30	1.00	Free	Free	1.19 or free if taken loose	1.19 or free if taken loose	1.19 or free if taken loose	1.19 or free if taken loose	1.10	Free	Free	Free	1.10	1.00
.79 - .89 do it yourself kit	1.00	1.30	1.00	Free	Free	1.19 or free if taken loose	1.19 or free if taken loose	1.19 or free if taken loose	1.19 or free if taken loose	1.10	Free	Free	Free	1.10	1.00
Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached	Many services, see attached
William Morrow	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue	Greg Escue
Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete
Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete	Complete