

COLLEGE STATION INDEPENDENT SCHOOL DISTRICT
RFP # 7-017
AWARDED VENDORS ATHLETIC SUPPLIES

Description	M-F Athletic Company	Monograms & More	CC Creations	Gopher Sport	B&B Athletic Supply	Wolf Sportswear	BSN Sports	Team Express	Riddell	Z Wear	Sports Imports	ProMaxima	Baseball Equipment.com	Pioneer Mfg. Company	Buck Terrell Athletics	Boathouse Sports
NUMBER OF AT SCHOOL VISITS:	Several visits	As needed	50-100	0	12	None	No	1	As often as needed	As many as required	1	No response	12	4	No response	5
HOW OFTEN REP. WOULD VISIT:	Several visits	As needed	Daily	0	Monthly	N/A	No	Every 6 wks	As often as needed or contacted	As many as required	1-2 If requested	No response	Bi-weekly	4	No response	every 1-2 months
CATALOG:	Yes	Yes	Yes	Yes	Yes	Not included	Yes	Yes	Yes	Yes	No	Yes	No	No	No	Yes
PERCENTAGE DISCOUNT:	10%	20%	25%	10%	25%	0-5%	10%	25%	1-23%	0-30%	No response	0%	No response	No response	0-5%	No response
COMMENTS:		All prices in catalogs, includes embroidery	Includes all decoration	Please see attached letter for additional discount information		5% for \$125.00 or more	10% off current catalog price w/ exceptions	Discounts vary on products	some specialty items may be 25% discounted							
FALL BILLING AVAILABLE:	Net 30	Yes	Yes	Yes	Yes	No	Yes	No later than September 30th	Yes	Yes	Yes	Yes	Yes	Yes	No response	Yes
FREE SHIPPING:	No	Yes	Yes	No, see bid for details	Yes	Yes, on warm-up orders over 20 qty	Yes	Yes, but not on heavy weight products	Yes, unless noted on attachment	Yes, for orders over \$300.00	No	No	Yes	Yes	Free shipping on Buck Terrell items	No
MINIMUM ORDER:	No	No	Yes	No, \$25.00 requested but not required	No	No	Yes, minimum order of \$25.00	No	No	Yes	No	No	No	No	No response	Yes, 6
NOTES:		Local delivery if needed														
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	See bid for complete list of exclusions			"Only from Gopher" items; climbing walls, and polar fitness products are not included.	None		See bid for exclusions	Discount does not apply to heavy weight equipment						Pricing is based on quantities purchased	See bid	Discounts based on "how many ordered", please see catalog

Description	Clarke Distributing	World sporting Goods	BBI Tennis Group	Coach Comm, LLC	Swim Shops of the Southwest	10-S Tennis Supply	Paul Seamster Sportswear	Tennis Outlet	Lane Four Swim Shop	Douglas Protective Equipment	Aluminum Athletic Equipment	Willow Creek Golf Shop	Athletic Supply, Inc.	Victory Custom Athletic, Inc	Soccer 4 All
NUMBER OF AT SCHOOL VISITS:	0	1	2	2 or 3	No response	0	3	None	None	6	No	No	8-10	0	No response
HOW OFTEN REP. WOULD VISIT:	0	When called on	1 per semester	Upon request	If needed	0	3 times a yr	None	None	Every other month	No	0, unless invited	4 wks	0	No response
CATALOG:	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	Yes	No	No
PERCENTAGE DISCOUNT:	0%	0-5%	20%	0%	20-25%	5%	10%	No response	25%	last column	10%	Not given	25-40%	No response	20-35%
COMMENTS:				call for price quotes	Will match pricing						AAE Prices do not include installation or assembly		List price depending on quantity and time of purchase		
FALL BILLING AVAILABLE:	Yes	Yes	Yes	Yes, in some cases	Yes	No	Yes	No	Yes	Yes	Yes	No, 30 day net	Yes	Yes	Yes, billing takes place after completion of purchase order
FREE SHIPPING:	Yes, with minimum purchase for balls only	No	Yes	No	Yes, All UPS items get free shipping	No	No	Yes, tennis balls only, min 2 cases	Yes, not on pool equipment or heavy items	Yes	Yes	Yes, All quotes include freight	Yes	Yes	Yes, except on extra heavy items, (goals)
MINIMUM ORDER:	No	No	Yes, \$50.00	No	No	No	No	No	Yes, 12 or more	No	No	No, unless stated on quote	No	No	No
NOTES:												Price List "High School"		1-2 pieces 50% mark-up. 3-5 25% mark-up	
EXCLUSIONS OR DEVIATIONS IN PERCENTAGE DISCOUNT:	None	add 5% to order for delivery and freight									Crossbars & Vaulting Poles				Heavy goods, i.e. goals, please call for pricing