CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:	VE03-06	Date Prepared:	11/15/07

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	COLLEGE STATION ISD	Contractor:	PHILPOTT MOTORS
Contact Person:	RANDALL TULLOS	Prepared By:	RICHARD HYDER
Phone:	(979) 412-2652	Phone:	(888) 973-5338
Fax:		Fax:	(409) 724-0934
Email:	RTULLOS@CSISD.ORG	Email:	RICHARD.HYDER@PHILPOTTMOTORS.COM

Product Code:	D37	Description:	2008 FORD E150 CARGO VAN

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: $ 14,321.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
4.6L V8 GAS	$ -	EXTERIOR--WHITE	$ -
AIR CONDITIONING	$ -	INTERIOR--GRAY	$ -
STANDARD GLASS (FRONT DOORS ONLY)	$ -		
FLOOR PLAN INTEREST (PAYMENT AT ORDER)	$ -		
LOT INSURANCE	$ -		
178 GLASS SIDE AND REAR DOORS	$ 96.00		
536 TRAILER TOW PKG	$ 292.00		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	$ 388.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
PDI CHARGE	$ 80.00		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	$ 80.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 1%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
DELIVERY--CUSTOMER TO PICK UP	$ -		
		Subtotal D:	$ -

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) $ 14,789.00

Quantity Ordered:	2	X Subtotal of A + B + C + D:	$ 14,789.00	=	Subtotal E:	$ 29,578.00

F. H-GAC Fee Calculation (From Current Fee Tables) Subtotal F: $ -

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost		
				Subtotal G:	$ -

Estimated Delivery Date:	90 DAYS ARO	H. Total Purchase Price (E+F+G):	$ 29,578.00