



**CONTRACT PRICING WORKSHEET**  
For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

11/15/07

*This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.*

Buying Agency:	COLLEGE STATION ISD	Contractor:	PHILPOTT MOTORS
Contact Person:	RANDALL TULLOS	Prepared By:	RICHARD HYDER
Phone:	(979) 412-2652	Phone:	888 973-5338 X1048
Fax:		Fax:	409 724-0934
Email:	RTULLOS@CSISD.ORG	Email:	RICHARD.HYDER@PHILPOTTMOTORS.COM

Product Code:	D24	Description:	2008 FORD F150
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$ 14,992.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
AUTOMATIC TRANSMISSION	\$ -	EXTERIOR--WHITE	\$ -
AIR CONDITIONING	\$ -	INTERIOR--GRAY	\$ -
AM FM RADIO	\$ -		
VINYL SEATING 40/20/40	\$ -		
4.6L V8 GAS	\$ -		
FLOOR PLAN INTEREST (PAYMENT AT ORDER)	\$ -		
LOT INSURANCE	\$ -		
536 TRAILER TOW PKG	\$ 221.00		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	\$ 221.00

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
PDI CHARGE	\$ 80.00		
08F12WQ145 CREDIT 8' BED	\$ (1,164.00)		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	\$ (1,084.00)

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: -7%

**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

Description	Cost	Description	Cost
DELIVERY--CUSTOMER TO PICK UP	\$ -		
		Subtotal D:	\$ -

**E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)** \$ 14,129.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 14,129.00	=	Subtotal E:	\$ 14,129.00
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**F. H-GAC Fee Calculation (From Current Fee Tables)** Subtotal F: \$ 600.00

**G. Trade-Ins / Other Allowances / Special Discounts**

Description	Cost	Description	Cost
		Subtotal G:	\$ -

**Estimated Delivery Date:** 90-120 DAYS ARO **H. Total Purchase Price (E+F+G):** \$ 14,729.00