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**PURCHASING OFFICE**

**INTER-DEPARTMENTAL MEMO**

TO: Mike Ball

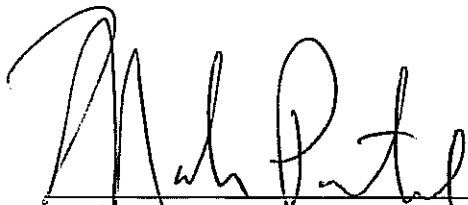
SUBJECT: Network Switches and Related Equipment

DATE: October 9, 2007

The Technology Department has requested the attached quotes from MicroAge for Hewlett Packard (HP) Procure Switches and Network Integration Services related to the 2007 bond program. The pricing offered by MicroAge is per Texas A&M University Master Agreement M400334. This agreement has been competitively bid by Texas A&M and the pricing is available to the district through an interlocal agreement with the university.

Prices for this agreement are based on a discount off HP list pricing. This agreement guarantees a minimum discount of 33% off of list price but allows MicroAge to provide an increased discount percentage at their discretion. MicroAge has quoted pricing at 45% off of list price for this purchase. This discount appears to be competitive with existing HP contracts with the Department of Information Resources (DIR).

A memo from Chris Speier, Director of Technology is attached which explains the network infrastructure upgrade project and his request to utilize MicroAge for the purchase of these items and integration services. Given the unique requirements of this project and the competitive pricing offered it is the recommendation of Mark Pantel, Director of Purchasing and Chris Speier, Director of Technology that the network equipment and integration services be purchased from MicroAge for a total of \$1,126,779.00.



Mark Pantel, Director of Purchasing



Chris Speier, Director of Technology