

Customer Quotation

Prepared for: Mr Mark Pantel  
 A & M Consolidated High School  
 1801 H Mitchell Pkwy S  
 College Sta, TX 77840



555 Park Drive  
 P.O. Box 448  
 Owatonna, MN 55060-0448

Date: 7/21/2011  
 Regarding: Band, Ch, Orch -minus cabinets

Item	Description	Qty	Unit Price	Price
	Band:			
143E102	ACOUSTICAL SHIELD	6	241.00	1,446.00
0936121	STUDENT CHAIR,17.5" BLK,BLACK	100	45.00	4,500.00
127A661	STORAGE TRUCK,W/PURCHASE	5	287.00	1,435.00
039E500	CLASSIC 50 MUSIC STAND	100	39.00	3,900.00
039C203	CART,LARGE W/STAND PURCH	5	390.00	1,950.00
1110302	DOUBLE PODIUM	1	939.00	939.00
236A002	FLEX CONDUCTOR'S STAND	1	538.00	538.00
104B001	ENSEMBLE STOOL	2	164.00	328.00
146M033.103	M B/O FOL.3C,ND,1.5S,UND,PB	1	955.00	955.00
	color tbd..			
049E100	WALL BRACKET ASSY,PACKED	5	230.00	1,150.00
173E700.183	MUS LIB 7SH COR 2-U UNDEF	1	3,050.00	3,050.00
	color tbd...			
173E050.116	MUSIC SORTING RACK,UNDEF.	1	780.00	780.00
	color tbd:			
147G001.107	DELUXE PERC.WORKSTATION,UNDEF	1	1,595.00	1,595.00
	with accessories, color tbd...			
147G520.104	STEREO WS,UNDEF	1	1,755.00	1,755.00
	color tbd...no accessories			
054A160	TUBA REST	6	95.00	570.00
133B030.12	LEG ASSY, FIX, 8", 6-PACK	4	24.00	96.00
	Uniform storage:			
210A003	CARGO CART,HARD CASTERS,SOM	4	790.00	3,160.00
	150 marching uniforms, 84 hats			
210A003	CARGO CART,HARD CASTERS,SOM	1	790.00	790.00
210A002	SHELF,PACKED,CARGO CART	2	173.00	346.00
	63 more hats			
210A003	CARGO CART,HARD CASTERS,SOM	4	790.00	3,160.00
	150 concert uniforms			
	Versalite seated band set #615			
	no extension:			
	Seats 60 with no row on the floor:			
GM015	VERSA RISER SET,8'RECT,BLCK	4	2,112.00	8,448.00
GM035	VERSA,RISER SET,PIE,NCBLK	4	2,320.00	9,280.00
113J001	VERSALITE,8 UNIT CART	2	545.00	1,090.00

Quotation Q 785892is continued on next page.

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Item	Description	Qty	Unit Price	Price
8 unit cart will fit thru a single doorway. no closure panels or guard rails quoted per request.				
20% discount on Versalite:				
133H990	STAGING PROMOTION	1	-3,763.00	-3,763.00
Choir:				
098D054	RISER, SIGNATURE, 4 STEP	8	1,620.00	12,960.00
186G180.100	LEGACY, CLASSIC, TAPR, OYSTER	8	2,330.00	18,640.00
GM1215	VERSA, BAND/ORCH, 8', 4 TIER, BLCK	1	2,996.00	2,996.00
GM1225	VERSA, BAND/ORCH, 6', 4 TIER, BLCK	1	2,836.00	2,836.00
GM1235	VERSA, BAND/ORCH, PIE, 4TIER, BLCK	4	3,805.00	15,220.00
113J001	VERSALITE, 8 UNIT CART	4	545.00	2,180.00
133H990	STAGING PROMOTION	1	-4,210.00	-4,210.00
0936921	STUDENT CHAIR, 17.5" CHM, BLACK	100	68.00	6,800.00
127A661	STORAGE TRUCK, W/PURCHASE	4	287.00	1,148.00
037C001	ROUGHNECK MUSIC STAND	4	54.00	216.00
237A027	MUSIC STAND DELUXE LED LIGHT	25	36.00	900.00
165H001.100	STEREO CABINET, CHRY	1	1,045.00	1,045.00
174A300.62	REVERSIBLE BD, 48HX72W, MB/MB-MS	1	1,333.00	1,333.00
146M022.149	M CHO FOL.2C, ND, 2.0S, Cherry, PB	3	727.00	2,181.00
Orchestra:				
0936121	STUDENT CHAIR, 17.5" BLK, BLACK	75	45.00	3,375.00
127A661	STORAGE TRUCK, W/PURCHASE	5	287.00	1,435.00
1020351	BRAVO, BLK DESK, BLK BASE	45	69.00	3,105.00
039C203	CART, LARGE W/STAND PURCH	3	390.00	1,170.00
158E002	BASE PODIUM	1	453.00	453.00
236A002	FLEX CONDUCTOR'S STAND	1	538.00	538.00
104B001	ENSEMBLE STOOL	4	164.00	656.00
028B001	RACK'N ROLL, 4 FT, BLACK	1	652.00	652.00
028B002	RACK'N ROLL, 6 FT, BLACK	1	720.00	720.00
Total Product Charge				123,847.00
Installation Charge				11,608.00
Freight/Handling Charge				12,040.00
Total Charge				147,495.00

Quotation effective until 9/30/2011.

Submitted by:

Delivery within: 6 weeks aro

Tax:

Terms: NET 30

F.O.B. Point:

Doug Olson  
 Sales Representative

Phone: 800-733-0393 Ext: 182

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Q 785892 C00003069