



*Building next generation networks
one layer at a time*

Date: January 24, 2012
Quote number: CSISD-ARUBA-32(02)

Customer: College Station ISD
1812 Welsh St.
College Station, TX 77084
Keith Slaughter
979-204-7798
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**College Station ISD Aruba - 108 AP-105's w/installation
DIR-SDD-1467**

Item	Quantity	Part Number	Description	Unit List Price	Your Unit Cost	Your Extended Cost
Aruba Products						
1	108	AP-105	Aruba 105 Wireless Access Point (Dual Radio).	\$ 695.00	\$ 437.85	\$ 47,287.80
2	108	L3C-CREDIT	Promotional Credit	\$ (100.00)	\$ (100.00)	\$ (10,800.00)
3	1	LIC-64-AP	Access Point License (64 Access Point License)	\$ 4,320.00	\$ 2,721.60	\$ 2,721.60
4	1	LIC-PEFNG-64	Policy Enforcement Firewall (64 AP License)	\$ 3,800.00	\$ 2,394.00	\$ 2,394.00
5	1	LIC-32-AP	Access Point License (32 Access Point License)	\$ 2,280.00	\$ 1,436.40	\$ 1,436.40
6	1	LIC-PEFNG-32	Policy Enforcement Firewall (32 AP License)	\$ 2,000.00	\$ 1,260.00	\$ 1,260.00
7	1	LIC-4-AP	Access Point License (4 Access Point License)	\$ 300.00	\$ 189.00	\$ 189.00
8	1	LIC-PEFNG-4	Policy Enforcement Firewall (4 AP License)	\$ 290.00	\$ 182.70	\$ 182.70
9	1	LIC-8-AP	Access Point License (8 Access Point License)	\$ 600.00	\$ 378.00	\$ 378.00
10	1	LIC-PEFNG-8	Policy Enforcement Firewall (8 AP License)	\$ 550.00	\$ 346.50	\$ 346.50
11	1	EN1-LIC-64-AP	SUPPORT FOR LIC-64-AP (1 YEAR)	\$ 345.00	\$ 321.54	\$ 321.54
12	1	EN1-LIC-PEFNG-64	SUPPORT FOR LIC-PEFNG-64 (1 YEAR)	\$ 305.00	\$ 284.26	\$ 284.26
13	1	EN1-LIC-32-AP	SUPPORT FOR LIC-32-AP (1 YEAR)	\$ 185.00	\$ 172.42	\$ 172.42
14	1	EN1-LIC-PEFNG-32	SUPPORT FOR LIC-PEFNG-32 (1 YEAR)	\$ 160.00	\$ 149.12	\$ 149.12
15	1	EN1-LIC-4-AP	SUPPORT FOR LIC-4-AP (1 YEAR)	\$ 25.00	\$ 23.30	\$ 23.30
16	1	EN1-LIC-PEFNG-4	SUPPORT FOR LIC-PEFNG-4 (1 YEAR)	\$ 25.00	\$ 23.30	\$ 23.30

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17	1	EN1-LIC-8-AP	SUPPORT FOR LIC-8-AP (1 YEAR)	\$ 50.00	\$ 46.60	\$ 46.60
18	1	EN1-LIC-PEFNG-8	SUPPORT FOR LIC-PEFNG-8 (1 YEAR)	\$ 45.00	\$ 41.94	\$ 41.94
19	108	L3C-IMPL-AP	Layer 3 Communications Pro Services-Installation of Aruba AP including post installation support, documentstion, and 1 year maintenance	\$ 50.00	\$ 50.00	\$ 5,400.00
Aruba Products Total:						\$ 51,858.48
Shipping and Handling						\$ -
Total:						\$ 51,858.48

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Date: January 18, 2012
Quote number: CSISD-ARUBA-27

Customer: College Station ISD
1812 Welsh St.
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Keith Slaughter
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**College Station ISD Aruba - 6000 Controller
DIR-SDD-1467**

Item	Quantity	Part Number	Description	Unit List Price	Your Unit Cost	Your Extended Cost
Aruba Products						
1	1	6000-400-US	ARUBA 6000 BASE (400) US	\$ 3,995.00	\$ 2,464.92	\$ 2,464.92
2	1	M3MK1-S	Aruba Multi-Service Mobility Module Mark I, 10x 1000Base-X (SFP), 2x 10GBase-X (XFP), (0 AP Support Spare)	\$ 26,995.00	\$ 16,655.92	\$ 16,655.92
3	1	HW-PSU-400	Aruba 5000 & 6000 Series Power Supply - 400 Watt	\$ 1,000.00	\$ 617.00	\$ 617.00
4	1	EN1-6000-400-US	NEXT-DAY SUPPORT FOR 6000-400-US (1 YR)	\$ 320.00	\$ 298.24	\$ 298.24
5	1	EN1-M3MK1	ARUBACARE NEXT-DAY SUPPORT FOR M3mk1 (1 YEAR)	\$ 2,165.00	\$ 2,017.78	\$ 2,017.78
6	1	EN1-HW-PSU-400	ARUBACARE NEXT-DAY SUPPORT FOR HW-PSU-400 (1 YEAR)	\$ 80.00	\$ 74.56	\$ 74.56
7	1	L3C-IMPL	Layer 3 Communications Pro Services - Wireless network design and implementation of Aruba 6000 series controller - including consulting on security policies and integration with authentication services		\$ 1,800.00	\$ 1,800.00
Aruba Products Total:						\$ 23,928.41
Shipping and Handling						\$ -
Total:						\$ 23,928.41

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